Beirut Bombing At Iraqi Embassy Kills at Least 18

BEIRUT - At least 18 persons were killed and 95 injured Tuesday when an explosion blew apart the traui Embassy here, security and

nospital sources said.
The rightist Voice of Lebanon radio station said an anonymous caller claimed responsibility for the blast on behalf of a hithertounknown group identified as the Kurdistan Liberation Army. A sizeable Kurdish community lives in northern Iraq and has fought for autonomy periodically over the last four decades.

The official Iraqi news agency accused Iranian and Syrian agents of responsibility. Iraq is at war with Iran and at loggerheads with Syria, which is ruled by a rival fac-tion of the Arab Ba'ath Socialist

In a report from Baghdad, the fran news agency said 20 persons may have died in the blast at the embassy, a new building on a coastal road skirting southwestern

TNT bombs weighing 44 pounds (20 kilograms) each "were placed on the rear corners of the building with timing devices set to go off at the same time at midday."

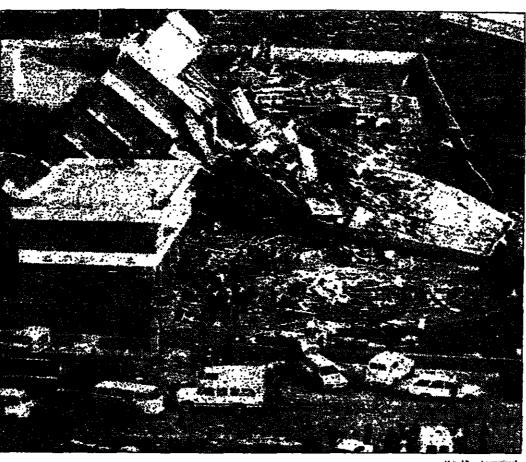
The explosion started a fire and damaged nearby buildings and cars. Half of the embassy building

The Iraqi news agency said 30 embassy employees had been rescued. Syrian peacekeeping troops scaled off the area while rescue workers used ropes to evacuate people from what was left of the upper floors and the roof.

Lebanese television said that raqi Ambassador Abdel-Razzak Mohammed Lafta was safe, but that the Iraqi consul was in serious condition.

The embassy was one of the most heavily fortified in Beirut. Screens covered the windows, and Iraqi and Lebanese security men guarded the building.

Lebanese-based private armies Beitut. Oyal to Iran and Iraq have been by The Lebanse Army said five fighting since the spring of 1980.



The Iraqi Embassy in Beirut after the bombing Tuesday, which caused the building to collapse.

Syrians Vow to Retaliate for Golan Annexation

DAMASCUS - The Syrian media said Tuesday that Israel's andexation of the Golan Heights had wrecked moves toward peace in the Middle East and warned that Damascus would retaliate.

Declaring its 1973 cease-fire with Israel broken, Syria had already warned that the Israeli action constituted a declaration of war that it would counter with suitable measures.

Western and Asian governments condemned Israel, declaring the annexation invalid and a threat to peace. The Soviet Union called it illegal.

The foreign ministers of the 10 nations of the European Economic Community meeting in London leclared the Israeli move concary to international law and herefore invalid in our eyes."

State of Readiness Israel reinforced its armed dations of all plans for a settle-strength in the north Tuesday in ment and has shut the door in the what appeared to be a state of readiness for armed conflict with just and durable peace."

Heights and northern Israel saw their aggression will not go unpun-israeli settlers cleaning out their ished and Syria shall retaliate to bomb shelters, and armor and military supplies were seen on roads

The military command refused to comment on the army's state of readiness or on troop movements, but Lt. Gen. Raphael Eytan, the chief of staff, was called home in. the middle of a five-day visit to

The Israeli Defense Ministry declared that the army had taken "all necessary steps" against possible Syrian troop movements or guer-rilla attacks on the Golan settlements, israel Radio said.

Drive Stepped Up

As Syrian leaders stepped up a campaign to win international support against Israeli, the Damascus newspaper Al-Thawra declared face of moves for establishing a

this provocation with means necessary to protect its territory."

In Beirut, the Palestine news agency reported what it called in-tensive Israeli military operations in northern Israel and the Golan Heights and said 10 Israeli fighters had flown over the Lebanese capi-

Syria has called for an emergency meeting of the UN Security Council and Tuesday Foreign Minister Abdel Halim Khaddam appealed for support from the Islamic Conference organization, the nonaligned movement and the Organization of African Unity, Damascus Radio said.

israel first captured the heights overlooking the northern part of the Jewish state in 1967 and retained them after fierce armored battles in the 1973 war.

A spokesman for the Palestine Liberation Organization, whose guerrillas in southern Lebanon lought the Israelis for two weeks in The newspaper said "let those fought the Israelis for two weeks in Reporters touring the Golan who have taken the decision know. July, said the annexation would in-

crease the chances of war in the

The spokesman speaking in Athens, where PLO leader Yasser Arafat is on his first official visit to a member state of the EEC, said Israel could not have made the decision without encouragement from Washington.

The annexation took place only

three days after U.S. special envoy Philip C. Habib, who has visited the region four times trying to defuse tension, said all parties seemed satisfied with the cease-fire he helped to negotiate in July. As well as being criticized

throughout the Arab world, Isra-el's action has been condemned by the United States and the Soviet Union U.S. Secretary of state Alexan-

der M. Haig Jr. said the annexation was not consistent with Securset out guidelines for a settlement after the 1967 war.

In Moscow, Izvestia branded it an act of "impudent illegality" and said it did not believe Israeli Prime Minister Menachem Begin's state-

ment that Washington had not been informed in advance of the

Turkey and Spain both also criticized the annexation. In Madrid, a government statement said the action was a serious violation of international law and UN resolutions and constituted "a new obstacle in the search for a just, global and lasting solution to the Middle East problem.

In Ankara, a Foreign Ministry statement said Turkey would not recognize what it called a unilateral claim to the Golan Heights. Turkey is the only member of the Islamic Conference organiza-

tion to have diplomatic relations with Israel, although Ankara downgraded them a year ago to the level of second secretary. Switzerland said the action was illegal in international law which does not permit a country to

territory it occupied by force. In Tokyo, the Japanese Foreign Ministry added to its condemnation a demand that Israel withdraw "as early as possible" from all territories occupied since 1967.

status of

change unilaterally

6 Solidarity Members Arrested as Strikers, Warsaw TV Reports

LONDON - Strike leaders have been arrested in several Polish cities and will face summary trial un-der martial law regulations, Warsaw television reported Tuesday

it named four members of the Solidarity trade union who, it said, had tried and failed to bring out the workforce at the Unitra factory in Bialogard, and two Solidarity members who organized a sit-in at the country's nuclear research institute Monday.
"In all these cases indictments

will be lodged with the courts in the next few days," said the broad-cast, which was monitored by the British Broadcasting Corporation. Promising to bring to justice the men responsible for the country's crisis, the Polish authorities also announced the arrests Tuesday of

32 former Communist leaders. The biggest new name on the list broadcast by Warsaw radio was Edward Babiuch, who was premier from February to August last year.

Edward Gierek, a former Communist Party chief, and another former premier, Piotr Jaroszewicz, were also named. Their arrests had been announced Sunday.

End to Food Exports

Warsaw radio also reported that food exports from Poland would be halted. The radio said that the decision was made by the economic committee of the new military government which met Tuesday to draw up plans for combating food

The Polish news media also reported the dismissals of a string of local officials and industrial chiefs, including the head of Warsaw's Ursus tractor plant, which was reported Monday to be on strike and surrounded by troops.

In Frankfurt, official airport sources said that Poland had banned all Western air traffic over its territory. Poland closed its airports and banned flights to Poland emergency on Sunday, but West-ern flights across Poland had continued until Tuesday.

Travelers reaching Sweden by ferry from Poland, meanwhile, received said the situation in provincial land:

towns was tense and that military traffic was heavy.

There were conflicting reports about Lech Walesa, head of the Solidarity free trade union whose challenge to Communist rule provoked the authorities into impos-ing martial law on Sunday. Diplomatic sources in Paris said he was under detention in the Warsaw area. But a Polish official in Madrid attending the Conference on Security and Cooperation in Eu-rope said that Mr. Walesa was not

Information Sparse

detained and was negotiating with

Direct information from Poland was thin because Western news agencies have had their communications from Warsaw cut since Diplomatic sources in London

A failure of the Polish crackdown

to revive the economy could lead to a default on Poland's loans, analysts warn. Page 11.

said that reports radioed by Western embassies in Warsaw indicated that the Polish capital was calm and that there appeared to be little trouble between civilians and the

According to reports received by the foreign secretary of the Swed-ish Academy of Sciences, however, there was shooting Tuesday in Warsaw, probably at the giant tractor factory Ursus, which was occupied by workers, and in min-

ing regions in southeast Poland. Olof G. Tandberg said he had received continuous indirect reports from Polish academy members who had escaped the authorities' dragnet via telephone relays from Moscow and other East European capitals.

An academy member from Krakow, whom I trust, reported via a friend in Moscow that there had been shooting in the capital and also in the southeast mining region and I received similar reports via Bucharest," Mr. Tand-

The U.S. State Department gave these details of reports it had received on strike action in Po-

 Warsaw — Police were seen peacefully escorting small groups of workers from the grounds of the Huta Warszawa steel mill on Monday evening. There were reports of workers occupying the Ursus trac-tor factory and of a sit-in at the

)III JIII

FSO car factory. Southern Poland — The Katowice steel mill was occupied by workers and Polish military units were in the area. There were reports of strikes and organization of committees to coordinate strikes at Silesian coal mines. The Lenin steelworks were occupied in Krakow and the plant was reported to be surrounded by police and mili-

 Baltic Coast — The Solidarity Strike Committee was reported to be established in the Lenin shipyards in Gdansk. The Paris Commune shipyard was reported to be

occupied. The authorities, meanwhile, were telling Poles on Tuesday that the West was reacting calmly to the crackdown.

"Those who deluded themselves that the introduction of martial law in Poland would bring about a political earthquake all over the globe have been disappointed," said a Warsaw television report monitored outside Poland by the

Orders From Gdansk

Solidarity said Monday night that strikes were taking place in at least seven parts of Poland and that it was directing operations from the shipyard in Gdansk, where it sprang into being last

It also claimed that troops had ringed occupied factories as an apparent prelude to evicting strikers overnight. There was no mention of such action in the news agency reports on Tuesday.

The reports of tension came from travelers who arrived Tuesday at Ystad in southern Sweden aboard ferries from Poland. The travelers said that roadside telegraph wires had been cut in some places and that police had torn down Solidarity posters or daubed them with grey paint Military traffic was dense, with

(Continued on Page 2, Col. 3)

A military truck and personnel carrier were only traffic on the

since trains and buses were delayed. Travelers reaching Sweden by ferry said the situation in Polish provincial towns was tense.

New York Times Service WASHINGTON - The Reagan administration has decided to use whatever diplomatic and economic influence it can muster, in collaboration with its allies, to prevent the military crackdown in Poland from becoming permanent, a sen-

By Bernard Gwertzman

ior State Department official said. Reporters returning from Brussels on Monday aboard the plane with Secretary of State Alexander M. Haig Jr. were told that the Western alliance ruled out some time ago the use of military force to counter any drastic action by Polish authorities in Poland, but that the West - particularly the United States - would use diplomatic and economic pressures to persuade the Polish and Soviet governments to resume the process compromise and negotiation

with the Solidarity trade union. Reporters were told that the United States was determined not to acquiesce in any way, deter-mined not to leave the impression that it accepts the new status quo

[In Washington, President Reagan warned the Soviet Union on Tuesday that any intervention in Poland would be taken most seriously" by the United States

and its allies, the United Press In-ternational reported.

U.S. Seeks to Prevent Permanent Crackdown

[Told by a reporter of a report from Moscow that the Kremlin was prepared to aid the Polish government if it could not quell the unrest, Mr. Reagan replied: "That sounds more like intervention than anything we're saying. That would be very serious. We've said that very many times." He added that the United States would have "to

Tass accuses the United States of interfering in Poland's affairs. Page 2

wait until we know more" about the situation before any firm policy decisions are made.]

Mr. Haig, who cut short an overseas trip to return to Washington, met with President Reagan at the White House late Monday to discuss tactics for the coming days.

Although Mr. Haig said Sunday in Brussels that there was no direct evidence linking the Soviet Union to the sudden crackdown on Saturday night throughout Poland, it was evident aboard his Air Force plane that Mr. Haig and his aides believe that Gen. Wojciech Jaruzelski, the Polish premier, would not have undertaken the and knowledge of the Soviet Un-ion.

would put pressure on the Russians, with moves such as halting the Geneva talks on nuclear weapons, has not yet been decided, reporters were told. For the moment, the administra-

tion's policy is to avoid hard and fast decisions on Poland until more information is available on developments there and until more time has elapsed to see if the Poles carry out their pledge to the U.S. Embassy in Warsaw on Sunday: that the reform movement which began in 1980 would be permitted to continue despite the crackdown. "Clearly, we want to tread a fine

line between taking positions which would incide violence and bloodshed in Poland and perhaps Soviet intervention on the one hand, and avoiding positions which would acquiesce in the repression of the reform process on the other," a senior official

For the Reagan administration, a major problem is in sorting out the Soviet role in the Polish events of last weekend.

The North Atlantic Treaty Organization members agreed as long ago as December, 1980, to impose severe economic and political sanctions against Moscow if the

Soviet Union sent troops into Poland to quell the free labor move-Whether the administration ment. But there is less of a consensus, officials have said, on what to do about the current situation because the Soviet Union, strictly speaking, is not involved.

Real Question

Reporters on Mr. Haig's plane were told that, in the administration's thinking, the role of the Russians is, in a sense, irrelevant. The real question, they were told, was whether the crackdown was the start of a longstanding and permanent suppression of freedom, or only a temporary retrogression that will not change "the historic overall trend" in Poland toward greater freedom, something which the administration believes was

happening.
As to what will happen, the reporters were told that the crackdown might succeed because of a concern among many Poles about deprivations ahead in the winter months and a growing mood that it was "time to clean the mess up by whatever means."

But working against the leadership, reporters were told, is the movement toward greater freedom in Poland which raises the question for everyone of whether the "tide of history" can be changed

At Steel Factory, Workers Maintain Their Defiant Stance

The gates of the Katowice steel mill, the largest and nost prestigious industrial plant in Poland, were lastered Monday with huge banners proclaiming Strike Unto Victory" and slogans denouncing the

leclaration of martial law. inside, leaders of a 15-man strike committee lained to have the support of most of the plant's 9,600 workers in defying the newly established mili-ary council. They said they would reject a deadline of m, local time to vacate the premises, despite the et that army units were known to have been moved

p to a forest nearby.

Reports from around the rest of the country are letchy, but along a 300-mile corridor from the bachoslovak horder to the Polish capital, there was vidence Monday that Solidarity's call for a general rite was attracting at least partial support. 2,000 Claimed Detained

The picture that emerged was of workers staging rikes at the big enterprises, including several mines, hile public transport and shops functioned normally is the most part. The military presence in the area ppeared relatively muted, apart from a convoy of 20 nks moving toward Warsaw and army movements

ear the Katowice steel mill. In Katowice, an industrial center in southern Pond, police had occupied Solidarity regional head-

chael Dobbs and Bradley Graham are in Poland, with which regular communications have been cut. This dispatch from Poland is based on information from Post correspondents and news ogencies. Tass, meanwhile, on Tuesday said in a dispatch from Warsaw that Polish authorities had broken up a strike attempt at steel mills in Katowice and arrested those involved. It was the agency's first direct report that workers are resisting martial law rule in Poland.

quarters, although the building remained decorated with posters and Polish flags. Outside, Solidary activists said that 55 of the 60 members of the union's regional board had been arrested.

They claimed that about 2,000 other factory repre-

sentatives of Solidarity in the region had also been detained. Although that figure is impossible to confirm, if it is even approximately accurate, the total number of arrests in Poland must run into tens of

The scene there also revealed what could energe as a significant political battleground with young male workers largely expressing continued support for Solidurity and harassed housewives wishing a speedy return to normality.

At the Katowice steel mill, the strike committee

issued a proclamation appealing to workers to use only passive resistance if the plant was occupied by

The committee chairman, Antoni Kusznier, said that in that case an "Italian strike" would be called under which strikers would go through the motions of when which strikers would go through the motions of work without producing anything. Mr. Kusznier, who could face a heavy sentence under martial law for organizing a strike, said he was the only member of the Solidarity union's nine-man laner management group at the factory who escaped arrest in police swoops on Sunday morning.

Communications Blocked

The strikers described their demands as the release of all detained Solidarity activists and the end of a communications blockade that has totally undermined the union's once highly efficient information

Despite the blockade and restrictions on travel, some information was still being passed from factory to factory by couriers. Mr. Kusznier acknowledged that the army units probably could occupy the mill with minimal resistance from the work force, but he insisted it would be impossible to get production back

"The army are also Poles. They are the sons of the same workers as we. Will they shoot at me if I refuse

Mr. Kusznier's defiant attitude was not shared by a young housewife who was attempting to shop despite long lines outside food stores. Asked if she supported the strike, she replied: "I don't support anybody — except for my two children. I just want to live in

Slogans affixed to the front of the plant attacked the army, which until now has enjoyed relatively high popular support in Poland. Some read "Army Back to the Barracks," "Jaruzelski Traitor to the Workers," "We Don't Want Brotherly Help" and "Jaruzelski Came in a Russian Tank."

The strikers printed a special strike bulletin at the factory, "Free Trade Unionist," which included reports of industrial action elsewhere in Poland. The Lenin Shipyard in Gdansk was reported to be the headquarters of a national strike committee and strikes were reported in half a dozen coal mines in

There was also evidence of a strike at the Jastrzembie Manifest Lipcowy coal mine. Now, as in the Angust, 1980, Solidarity activity, strikers said they had set up an interfactory strike committee to represent several mines in the region. A strike was also in progress at the Myslowice coal mine near Katowice, but the nearby Sosnowiec mine appeared to be working nor-



Two members of the semi-military police patrol in Poznan outside the office of the trade union Solidarity, which is closed.

New York Times Service NEW YORK — The effective-ness of army rule in Poland will depend on the reliability of conscripted soldiers and noncommissioned and junior officers, according to U.S. and NATO analysts. They expect that the military regime will rely on the internal security forces for initial action against strikers or rioters.

This view is virtually unanimous among the Western analysts, who add that there is no question of the loyalty of senior officers to the

MOSCOW — Tass on Tuesday accused the United States of in-

terfering in Poland's affairs and

said Washington was trying to deepen the country's political and

economic difficulties.

Tass directed its accusation

chiefly at Secretary of State Alex-

ander M. Haig Jr., saying that he was trying to dictate U.S. terms for

the solution of Poland's problems.

Following the declaration of martial law in Poland on Sunday, Mr. Haig called on Warsaw to al-

low a continuation of liberalizing

reforms. This was nothing but overt interference in the home af-

It also strongly denounced Mr.

Haig's statement that the United

States would review its food aid to

fairs of that country," Tass said.

ish leader. The analysts say that active service in times of war," the most of these officers have close ties with the Soviet military and received their higher military cation at Soviet academies.

The decree on army rule seems to hint that its authors took into account the possibility of resistance within the army to moving against civilians.

Chief Safeguards

"People in military service or in militarized service or civil defense military regime established by military courts in accordance with elite within an army that ha Gen. Wojciech Jaruzelski, the Pol-regulations applying to soldiers on become increasingly elitist. military courts in accordance with elite within an army that has itself

plies to the population," Tass said.

Tass charged that the secretary

of state was also calling on allied

countries to exert economic pres-

sure on Warsaw so that the West

could guide its policies.

News reports from Washington

quoting a senior State Department

official indicated that the Reagan

administration has decided to col-laborate with its allies in using

whatever diplomatic and economic

influence it can muster to prevent

the military crackdown in Poland

from becoming permanent.

Russia Charges Washington With Interference

taneously to do everything possible to maintain in Poland an atmosphere of anarchy and to create additional difficulties in food sup-

decree says.

The Communist political commissars in the armed forces and the 80,000 men of the internal security forces and frontier guards are seen by Western analysts as the regime's chief safeguards against a refusal of conscripts to fire on members of the independent union

Only one analyst doubted that the internal security forces were reliable. These troops, which have their counterpart in the KGB, the who violate military law will face Soviet security service, form an

ments there. "This is indicative also using the European-based Rathat Washington is seeking simul-dio Free Europe-Radio Liberty to had used loans "as a means of eco-

The two stations, which are

U.S.-owned and supported and are

based in West Germany, broadcast to the East, with Radio Liberty

concentrating on the Soviet Union and Radio Free Europe, which is

heard by millions of Poles, on

officials over the last few days sug-gested that the United States

would use economic sanctions

against Poland if the Warsaw lead-

ership tried to overcome "anti-

Tass said comments from U.S.

Eastern Europe.

The consensus was that these and abroad said that about a third forces had a stake in the continuaion of a Communist government in which the army and other services would play a dominant role after the end of the present crisis.

The more prudent course, as The extent of the duties named they saw it, is to rely on the 12 brigades of the internal security over to the army under the decree is such that many analysts suggest-ed that it would require at least a forces, which are armed with tanks, armored fighting vehicles partial mobilization to fulfill the and anti-tank guns. army's missions. "We always come back to the central question," a U.S. analyst said. "It is simply whether these

At this point, an analyst said, the army is unlikely to mobilize reserves who, in most cases, would be drawn from the industrial working class that has provided most of the members for Solidarity. Analysts in the United States

nomic pressure and blackmail"

set to do so again.

purely internal matter.

toward Warsaw and now appears

Tass said U.S. reactions to the

Polish developments showed that

U.S. foreign policy was character-ized by lawlessness and arbitrari-

ness. Moscow, Tass said, had stressed from the start that it con-

sidered the events in Poland a

Soviet state television launched

new denunciation of the United

States in its early evening news-

commentary program. State televi-

sion said reaction to the clamp-

down in Poland could be divided

into two categories, with East and

West Europeans on one side and the United States on the other.

similar backgrounds and, like them, a strong Catholic faith." A British analyst said that enforcement of such restrictions on a people "as independent as the Poles" would require "a far bigger force than they now have avail-

of the army had entered service

since the shipyard strikes of Aug-

ust, 1980, at Gdansk began the po-

conscripts would fire not simply at

their relatives, but at representa-tives of their class, people with

litical revolution in Poland.

Psychological Scars

The Polish military leaders and the Soviet Union - know that past operations by the military against civilians have left psychological scars on Polish soldiers. When scores of civilians were killed in the riots at Gdansk in December, 1970, there was discontent in the army even though the inter-nal security forces had done most

of the killing. Gen. Jaruzelski, then army chief of staff, said later that "difficult moral problems" had arisen in the service and acknowledged that public opinion was hostile to the military.

If rioting and strikes break out and internal security forces and the army are mable so halt the disorders, the question of Soviet in-tervention will arise.

U.S. and British analysts say that they are reasonably sure that Soviet forces in East Germany and in Poland were informed of Gen. Jaruzelski's intentions before the military regime was established.

U.S. Retaliates For Japan Delay On Route Request

The Associated Press WASHINGTON — The Civil Aeronautics Board has ordered sanctious against Japan Air Lines in retaliation for Japan's failure to act on a United Airlines' application to begin service between the West Coast and Tokyo. The CAB said that Japan was in violation of bilateral air agreements between the two countries in not allowing United access to the Tokyo mar-

United was given U.S. permission in September, 1980, to begin Tokyo service from Seattle and Portland. The carrier applied for a Japanese operating license last January, but the Japanese have not acted on the application.

In retaliation, the CAB said it would defer Japan Air Lines' request to combine traffic with its Tokyo-Los Angeles-Miami-Sao Paulo route with traffic on its Tokyo-Los Angeles route; defer the Japanese carrier's request for authorization to provide intermodal cargo service on its U.S. routes, and tighten restrictions on future applications for Japanese charter

The CAB order was the most recent development in a long dispute between the United States and Japan over air service. U.S. and Japanese negotiators suspended bilateral talks in Hawaii in mid-November after they failed to agree

Floods in Brazil Kill 32

United Press International
RIO DE JANEIRO —
Mudshides and floods have killed "We put questions to the Russians," a high Danish security official said. "We say, "Why do you 32 persons near Rio de Janeiro ing to 82 the number of people who have lost their lives during nearly two weeks of torrential rains, officials said Monday.

Agent Orange Appeal

U.S. Justices Refuse

By Linda Greenhouse New York Times Service
WASHINGTON — The chances

of thousands of Vietnam veterans ever collecting damages for inju-nes caused by exposure to the chemical known as Agent Orange remain clouded as the U.S. Supreme Court has refused to hear the appeal of a lower court ruling that may keep many of the veterans out of federal court.

contains a toxic incredient called dioxin, has been linked to genetic damage and serious medical problems among those who were exposed to it in Southeast Asia.

sought access to federal court. The case before the justices Monday, Chapman vs. Dow Chemical, was filed in the U.S. District Court for the Eastern District of New York. The judge, George C. Pratt, ruled that the "substantial federal interests" at stake entitled the veterans to federal court access as a matter

main hope for many would be to persuade state legislatures to relax the statutes of limitations.

In other action, the court refused without comment to hear an appeal by a group of high school students from the upstate New York town of Guilderland who were denied permission to hold voluntary prayer meetings on school property before the official start of the school day. The U.S. Court of Appeals for the Second Circuit upheld the school board's policy that to allow the prayers would be to violate the constitu-

'Yellow Sub' Increases Concern By Danes Over Soviet Maneuvers to you, but we are expanding our naval capabilities, and we have

every right to be here. But it is not COPENHAGEN - Denmark's a threat to you."
"We tell them: No, we do not say it is a threat. But why do you highest point is less than 600 feet, and the seacoast is a very gradual lowering of the country's flatness into the Baltic and North seas. "Perhaps it is to show that they do whatever they want, regard-

Soviet Hospitality

could, and did, do something

Soviet Fork-and-Knife Operation.

highly sociable and active Soviet

diplomats to make friends and in-

fluence people, particularly in the

Danish parliament and the Danish

about: what is known here as the

The term refers to the use of

There is nowhere for a Soviet ubmarine to hide off Denmark. The Danes are confident that they are not liable to the kind of incursion that happened in Sweden in The Soviet naval operation off late October and that continues to Mecklenburg and through the nar-row Oresund strait between Dentake place in Norway. The Norwegians have detected sub-merged Soviet submarines far up mark and Sweden is something that Denmark can do nothing their fjords, but make no formal about. This may have given a corprotests because, until one of them tain extra relish to something they runs aground, they have no denial-proof evidence to present to Mos-

The Danes were very angry about the Swedish incident al-though, since they are people with no illusions about the effect of their anger upon the world, they tended to mask it with humor. The Soviet intruder was immediately baptized the Yellow Submarine, and any discussion of local political attitudes on military matters they have stiffened slightly makes its analyses in terms of pre-

By Richard Eder

New York Times Service

and post-Yellow Submarine. The government employed less humor. It joined Sweden and Norsecond secretary in the Soviet Em-bassy. Much of his time was spent way in vigorous protests to Mos-cow, and the Foreign Minister said in the bar of the parliament, buythat in its arrogance, the Soviet incursion "shows a master-race mentality.

dy Mecklenburg coast of East Ger-

interpret the exercises, and the continual large Soviet military presence off their coast, as a direct

threat: vet it leaves an anxiety, and

a sense of gnawing frustration. Possibly, they reflect, it is mainly pressure on the Poles, but they also

reflect that it has brought their

tactical warning time from three or

four hours, back when the Rus-

sians stayed in the Gulf of Fin-

They say: This is not a threat

land, to about 15 minutes.

Danish officials say they do not

ally moved west.

ing rounds for the deputies.
His Danish career ended after an incident in which he was riding

The Ones They Can See For a number of years, the main concern of the Danish government has been not submerged Soviet weapons, but visible ones. Soviet land-sea maneuvers, formerly held

in a car driven by a Radical Liber **WORLD NEWS BRIEFS** in the Gulf of Finland, have gradu-

per accounts that appeared at the time, he remarked to Miss Ditzel that they were being followed by an unmarked police car. She then began a frantic course of evasive action across the Jutland countryside, achieving notable speeds and turns. Miss Ditzel abandoned her parliamentary seat, and the Soviet diplomat was withdrawn.

The most recent incident culminated last month with the copulsion of another diplomat, Vladimir Merkulov. Mr. Merkulov was assiduous in giving hunches and other hospitality to selected mem-

Immediately after his expulsion, police arrested Arne Herkov Petersen, a writer and free-laws sen, a writer and free-lance jour-nalist prominent in the anti-nucle ar movement. Mr. Petersen was held for several days and charged with violation of portions of the espionage act. He was released pending trial next March.

movement that opposes nuclear arms. The Danish police keep a The authorities are charging that Mr. Merkulov, through Mr. Petersen, had contributed something under \$2,000 to pay for newspaper close eye on the particularly gregarious diplomats, and occasionally succeed in getting them with-drawn or expelled. advertisements condemning the deployment of U.S. missiles in Eu-There was, several years ago, the case of Stanislav Chesbotok, who came to Copenhagen in 1976 as a

The incident embarrassed Danes in the anti-missile movement. Some of the leaders condemned the use of Soviet money, while a number of intellectuals and artists who signed the advertisements said that they had no idea who was financing them, and that it did not really make much difference.

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ESTE / N. HELEKY

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dal Security

10.00

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A Polish soldier standing guard Tuesday near an armored car in the center of Warsaw.

EEC Calls On Poland To Avoid Use of Force

LONDON -- Foreign ministers of the 10-nation Enropean Economic Community Tuesday called on Poland to solve its present crisis

"without the use of force" and said

that all countries, including the So-

vict Union, should "refrain from any interference." The foreign ministers also declared that they considered Israel's annexation of the Golan Heights "contrary to international law and,

therefore, invalid in our eyes." The foreign ministers were meeting in a special previously scheduled session to attempt to resolve budgetary, agricultural and other internal Common Market problems. However, they issued statements on the crisis in Poland and on the Israeli decision Monday to extend Israeli law to the Golan Heights, captured during the 1967 Six-Day War.

'Profound Sympathy' Expressed

The foreign ministers said that they were "concerned at the development of the situation in Poland and the imposition of martial law and the detention of trade unionists." They expressed "profound sympathy for the Polish people in

In a special statement, the ministers called on "all signatory states of the Helsinki Final Act to refrain from any interference in the internal affairs of the Polish People's Republic."
The Helsinki agreement, signed

in 1975, pledges the 35 signatory nations, including the Soviet Union, not to interfere with each other's internal affairs.

The foreign ministers added that "looked to Poland to solve [its] problems itself and without the use of force so that the process of reform and renewal can contin-

The ministers said that they did not discuss extending or halting to Poland. During the current year, the Common Market has provided Poland with agricultural products, including dairy goods, meat and grain, under favorable conditions.

Representatives of all 10 member nations attended the meeting. They are Belgium, Britain, Denmark, France, Greece, Ireland, Italy, Luxembourg, the Netherlands and West Germany.

EEC Food Aid to Continue

STRASBOURG (AP) - The Executive Commission of the European Economic Community said Tuesday that emergency food aid for Poland approved by the com-munity earlier this month should still be shipped, despite the events

EEC Budget Commission Chris-(about \$10.6 million) appropriated in the 1981 budget for 8,000 tons of beef and other food for Poland

Should remain in the budget.

The funds were approved by the EEC Council of Ministers on Nov.

Polish tanks on the move toward Warsaw and frequent army check-points on the roads, they said. 24. A further 8,000 tons of beef requested by the Poles were earmarked as a Christmas gift by the

council on Dec. 7. In addition to this gift, about 825,000 tons of emergency food aid, including 663,000 tons of grains and 77,000 tons of meat have been shipped by the EEC to

Poland this year.

The food — sold to Poland at about 15 percent below world prices - has cost the EEC about 96 million ECUs (about \$101.8 million) from its farm price support

The Parliament is expected to support the Commission's request to sustain the budgeted aid to Poland when it votes on the amended 1981 budget later this week.

Solidarity's Proclamation

COPENHAGEN — The following is the text of an appeal by the Solidarity chapter in Szczecin that was smuggled out of Poland Tuesday by a ferry crewman and telephoned to a Polish exile group in

"This is a proclamation to all parliaments, governments, all nations and all people of good will who hold democracy, freedom

and workers' rights dear:
"At risk of life and personal freedom, despite draconian measures of martial law and despite attempts to manipulate with fear hundreds of thousands of Polish workers and patriots, we support a strike and demand the renunciation of the state of war, the release of all those arrested and the restoration of all labor and

democratic rights that the nation has won since August, 1980. We appeal: Support us in our fight with a massive protest and moral help. Do not sit idly watching how they try to strangle the germ of a budding democracy in the heart of Europe.

"Be with us in our hour of darkness. Solidarity with Solidarity. Noch ist Polen nicht verloren." The proclamation ended with the German-language version of the opening line of the Polish national anthem: Poland is not yet lost.

(Signed Dec. 14 by the Strike Committee at Szczecin shipyards

topher Tugendhat, speaking for the Commission, said in the European Parliament that the 10 million European Currency Units (about \$10.6 million) appropriated Solidarity Members Arrested For Striking, Warsaw Says

(Continued from Page 1)

Refugee Influx Expected

Officials at Austria's main refugee camp at Traiskirchen, meanwhile, were gearing for a large in-flux of Polish refugees. Although martial law has effectively sealed the border between the two countries, the officials said they expected hundreds of Poles already in Austria with tourist visas to apply

for asylum, They said a mood of "shock and depression" had been apparent since Sunday among Poles already given shelter there. "People just lie on their beds waiting," said the di-rector of the camp, Karel Radek. Refugees were arriving at the rate of 300 a day while the border

The official East German news agency said that the measures were in accordance with the constitution" and a purely internal affair.

publicly endorsed the declaration of martial law but has suggested that decisive action by the Warsaw government was overdue.

The Polish official who disclosed that Mr. Walesa was negotiating with the government told reporters: "There will be a return to normal life as soon as there comes about relative stability in my com-

The decision of Premier Wojciech Jaruzelski to clamp down on Solidarity and on the state of turnoil in Poland was applauded again Tuesday by the

The Soviet Union has not so far

Dr. Włodzimier Konarski, who heads the Polish delegation at the Madrid conference, said the au-thorities wanted Mr. Walesa to use

his authority to help straighten out In Tokyo, the Foreign Ministry announced that Japan will ship 20,000 tons of rice in food aid to Poland. "The decision was taken with humanitarian considerations in mind," said Shohei Naito, a ministry spokesman. "We are

aware that they need food over there, and there is a contract. We

feel it is our duty to fulfill the con-

Mintoff Appears To Win Slim Edge In Malta Election

VALLETTA, Malta — Prime Minister Dom Mintoff appears to have won a third five-year term as his Labor Party gained a narrow victory over the conservative Nationalists, led by Edward Fenech Adami, 47.

Complete results from Saturday's elections were not yet in, but politicians of both parties said Tuesday they would show the La-bor Party with 34 seats and the opposition with 31. It seemed likely, however, that the Nationalists would win slightly more of the popular vote, dispersed over 13

"We're not interested in that," said the prime minister when asked about the popular vote. "We are interested in the number of members of parliament."

Mr. Mintoff, 65, vigorously defended his search for a neutral status for Malta and derided the tactics of the Nationalists, who had vowed to take the country closer to the West. In a press conference, Mr. Mintoff defended an agreement he signed in October with the Soviet Union, which pledges to re-spect Malta's neutrality, and said he sought "equidistance between the superpowers. We want to sign a similar treaty with the United States, and they say no," the prime

come so close?"

Lawsuits by veterans against the manufacturers of Agent Orange are months or years away from trial, and the legal issue before the justices Monday was both technical and preliminary. But that issue - whether there is a federal "common law" that governs the lawsuits and gives the veterans access to federal court - has a direct bearing on the outcome of more than 100 suits involving more than 2 million veterans and dozens of corporate defendants.

Agent Orange, a defoliant that

Statutes of Limitation

The lawsuits are essentially products-liability suits, alleging the manufacture of a dangerous product. Such lawsuits are usually a matter of state rather than federal law. But about 600,000 veterans live in the 19 states whose courts would bar the suits because restrictive statutes of limitation have already expired. These statutes typi-cally require a suit to be filed within a few years of exposure. While the chemical's dangerous properties became widely known only recently, the veterans were exposed as long as 15 years ago.

As a result, the veterans have

The U.S. Court of Appeals for the Second Circuit reversed. It ruled that, while some veterans would still be able to use the federal courts because of the interstate nature of their suits, state law, including state statutes of limitations, would have to apply. A lawyer for the veterans said that the

tionally mandated separation of

church and state. The court also refused to hear an appeal by the Unification Church of a ruling by the New York Board of Regents denying the organization a charter to operate a degree granting seminary in Tarrytown, N.Y. The Unification Church is headed by the Rev. Sun Муиле Мооп.

al Party deputy, Meta Ditzel, near Authorg. According to the newspa-

The Danes, with their flat and 2 Killed in New Riots in Nigeria sandy coast, have been observing with something between indigna-

tion and alarm the regular large-LAGOS — Two persons have been killed in rioting in Nigeria's northern city of Kano, according to reports later confirmed by police, the Daily Sketch newspaper said Tuesday. More than 4,000 died in rioting in scale Soviet landing operations nearby on the equally flat and san-

Kano last December and four in riots in July. The newspaper, which supports the opposition in Lagos, said the rioting began shortly after the national convention of the split People's Redemption Party ended Sunday. It said a mob attacked buildings and vehicles and tore down portraits of the Kano state governor, Alhaji Abubakar Rimi. The People's Redemption Party is split into two fac-tions, one led by Alhaji Amino Kano, supporting president Shehu Shagari's National Party, and the other led by Mr. Rimi, supporting the

Over the weekend the government of Kano denied press speculation that it was about to suspend the emir, Alhaji Ado Bayero, who is the traditional local ruler. The rioting in July started after Mr. Rimi threat-

Central Belfast Is Reopened to Cars

The Associated Press BELFAST - The sealed-off center of Belfast was open to privately owned vehicles for the first time in seven years Monday night, police

Drivers and their cars were allowed through one of the checkpoint security gates which were put up seven years ago to keep out terrorist bombers. Cars were examined and drivers searched before being waved through and allowed to park their vehicles unattended in the city center streets. But the cars had to be out again again by 2 a.m. the following

Police and army chiefs agreed to the new easing of security following pressure by restaurant and nightclub owners, who complained that they were losing heavily from lack of business due to the ban on private cars. Downtown Belfast is virtually deserted most nights. The new arrangement is for an unspecified trial period.

House Passes Military Spending Bills

The Associated Press WASHINGTON — The House swiftly gave its final approval Tuesday to compromise bills providing \$199.7 billion for the Defense Department and \$7.06 billion for military construction projects. The main military appropriations measure was approved 334-84, and

the construction bill was passed by voice vote in less than an hour and were sent to the Senate. The appropriation measure, produced by a congressional conference Monday, comes to about \$1.1 billion less than requested by President Reagan, 59 billion less than the original version voted by the Senate and 52.25 billion more than the amount approved initially by the House.

Iran Approves Hard-Line Ministers

LONDON - Iran's Majlis, or parliament, Tuesday approved the nommation of two hard-line Islamic fundamentalists as ministers of foreign affairs and the interior.

Teheran Radio said Ali-Akbar Velayati was confirmed as foreign minister and Hojatoleslam Ali-Akbar Nateq Nuti as interior minister. The foreign affairs portfolio had been held by Premier Hossein Musavi, while the Interior Ministry was left vacant by the resignation over the weekend of Kamaloddin Nik-Ravesh.

Dr. Velayati, 36, a U.S.-educated pediatrician, was President Ali Khamenei's first choice as premier. But the Majlis rejected him on the ground that there was insufficient evidence that he had taken part in the fight to overthrow the regime of the shah.

U.S., Russia Hold Geneva Session

GENEVA — U.S. and Soviet negotiators held a fifth two-hour round of talks at the U.S. mission to the United Nations here Tuesday on limiting medium-range nuclear missiles in Europe, a U.S. spokesman

The delegations, headed by Paul Nitze and Yuli Kvitsinsky, scheduled another meeting at the Soviet mission for Thursday. Neither side isseed any details of the discussions.

was still open. shipments of surplus food supplies les parfums de Niha Ricci

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33

not returned for two days.

cials in the war room at the Pentagon.
The code and verification system is crucial to national security,

since officials say they could have only a "handful of minutes" in which to make nuclear launch decisions in a crisis.

Duplicate Cards

After Mr. Reagan's recovery the administration conducted a thoradministration conducted a thorough inquiry into how the system worked that day. Mr. Reagan was reportedly disturbed to discover that the Joint Chiefs of Staff maintained a duplicate of the president's card without informing the White House. He is said to have since taken some corrective action. White House spokesman David R. Gergen said Friday that this ac-

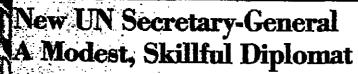
tired people who now receive it and for those who become eligible before Jan. 1. Both houses of Congress are expected to confirm the section later this week.

Final approval of the decision made on Monday would mean that 3 million beneficiaries would continue to receive \$122 a month, rather than a smaller amount based on their individual work records.

The Social Security conferees also took a first tentative step also took a first tentative step toward easing the money shortage that the retirement system faces in the next five years, but that step was so modest that Congress will almost certainly have to take further action in 1982 to preserve the solvency of the fund.

The bill approved by the conference would authorize the Social Security fund to borrow from the Medicare and disability funds, but only in 1982. The most serious financial pressure is now expected

was climinated completely, effec-tive next March, in last summer's budget legislation. When protests mounted, the lawmakers changed their minds and decided to reinstate the minimum for those now receiving it. Their decision was supported later by the president.



By Bernard D. Nossiter

New York Times Service
UNITED NATIONS, N.Y. —

While other aspirants for the secretary-general's job were lob-lying here in corridors and near-

by restaurants, Javier Pérez de Coellar was at a beach house conside Lima without a tele-saurae but with plenty of books. The lack of tension and al-

The lack of tension and al-linest conspictions modesty are submarks of the graying, gentle the desired diplomat who was chosen to be the next secretary-general of the United Nations by the Security Council last

100 Tuesday, the General Assembly elected Mr. Pérez de Coullar as the fifth UN secre-

tary-general. The 157-nation

body, following past tradition, acted by acclamation. The Asso-

ciated Press reported.

[Mr. Pérez de Cuellar, who

will assume office on Jan. 1, will thus be the first Latin American

to hold the five-year post. His nomination broke a prolonged Security Council deadlock.]

Skeptical and Irreverent

At the United Nations, where he led Peru's delegation for four years and served as an undersec-

retary-general for two more, few

of his colleagues doubt Mr. Perez de Cuellar's professional

skill, his ability to thread his way

between entrenched positions to

In private conversation he is

skeptical and irreverent and

reveals an attachment to West-

em democratic values that he

carefully masks on missions to

His favorite word is "cau-

tion." He returned to his house

in Lima on Thursday and, over

By Patrick E. Tyler

and Bob Woodward

Washington Post Service

dens Reagan was shot on March 30, the FBI took possession of a

secret personal code card the presi-

dent would use to authenticate his

nuclear strike orders in certain mil-

itary emergencies, according to

The loss of the card, taken as part of the evidence-gathering af-

ter the shooting, caused a dispute over its possession between the

president's military aides and the

FBI. The matter was not resolved

until Attorney General William French Smith ordered FBI agents

at George Washington University

Hospital to keep the card. It was

The card is the only device per-

sonally carried by the president to

coded numbers and words with which the commander in chief can

identify himself to military offi-

authenticate his nuclear com-mands. It contains a series of

government officials.

WASHINGTON - When Presi-

find some common ground.

authoritarian nations.

secretary-general, "The post of secretary-general is tremendously important," he said, "He must be very cautious not to exceed his functions and at the same time try to be effi-cient and helpful."

how he would behave if the Se-curity Council did choose him as

But can a careful head of the UN administration also act as a conscience for the international community? "He can," Mr. Perez de Cuellar replied, "if he is cautious enough not to overplay his hand. He has to rry. You need to be bold. International public opinion expects the secre-tary-general to do a little bit

On Monday, Mr. Pérez de Cuellar said he would plan as secretary-general to give top pri-ority to economic development in the Third World and to human rights, United Press International reported from the United Nations.

[Mr. Pérez de Cuellar said he would press for stepped-up talks between rich and poor countries to promote economic development in the Third World, UPI reported. "I plan to put in play all the moral influence, all the political influence of the secre-tary-general's office not only to maintain that dialogue, but to make it as constructive as possi-

ble," Mr. Pérez de Cuellar seid.

Work in Cyprus ["We cannot continue to drag our feet in negotiations that are vital to détente — not between East and West but between

North and South," he added.] He regards his work in Cyprus his principal diplomatic achievement. There, as a special representative for the man he

FBI Held Personal Nuclear Code

For 2 Days After Reagan Shooting

that, we have no comment."

United States impaired. Beyond

Another knowledgeable admin-

istration official, who declined to

be identified, disputed that claim.

He said, "A wounded president on

its face jeopardizes the national se-

curity. But this system doesn't work, and [the administration]

knows it has problems and there is

no more crucial, sensitive system

Bush Held Proxy

In the event of incapacitation or inaccessibility of the president, the

authority to launch nuclear weap-ons can pass, according to officials knowledgeable with the agree-

ments, through a chain of com-

mand that runs from Mr. Reagan

down to Gen. David C. Jones, chairman of the Joint Chiefs of

Staff. Each of these officials car-

ries his unique code card which

can, when command passes to him,

be used to authenticate a nuclear

Authoritative officials said that

while Mr. Reagan was under anesthesia for the four-hour opera-

tion that day, and later under

heavy sedation for pain during his recovery. Vice President Bush would have held the president's

nuclear proxy in the event of a cri-

Since Mr. Bush was returning

from Texas that afternoon aboard

an Air Force jet that was not as well equipped for communications as the president's plane, some offi-cials said Defense Secretary

Caspar W. Weinberger would have had the authority to make any de-cision to launch nuclear weapons in a crisis.

Most officials agreed that there was temporary disruption and confusion in the procedures for guard-

ing the codes that activate the

elaborate, top-secret cryptographic Sealed Authenticator System. Other officials, all of whom asked

not to be identified, said they were

sure the system provided for a quick change of codes in case of a security breach such as a lost card.

that has to work."



Javier Pérez de Cuellar

Pérez de Cuellar persuaded leaders of the Greek and Turkish communities to open talks in 1976, their first meeting in years. The two sides are still talking. their differences unresolved after the Turkish invasion of northern

Cyprus in 1974.

"This is what happens with the United Nations," Mr. Pérez de Cuellar said. "You have an improvement in the atmosphere. You are so close to a solution. Then you are frustrated.

More recently, he has been serving as Mr. Waldheim's envoy in trying to persuade the Soviet Union to withdraw its troops from Afghanistan. As secretary-general, Mr. Pérez de Cuellar says he wants

to make a "new approach, combining efforts to solve political problems with efforts to make the organization more efficient; a reshuffle is needed." Mr. Pérez de Cuellar faces a

key question in his new post: Is he tough enough? Nobody knows whether he has a cutting edge," said a senior UN official.

has not exercised oversight author-

the wounded president at George

Washington University Hospital,

the dispute over the president's nuclear code card that was stripped

away with the rest of his clothing

cut and ripped away the presi-

dent's clothing, stripping him na-ked. "The suit jacket was left on the floor," said Drew Scheele, a

general surgery intern who reached the president in the first few min-

while we worked on him and was

Mr. Reagan's belongings then were gathered up by Washington police officials. Secret Service evi-

dence technicians and, later, FBI

agents, who by law have investiga-

tive jurisdiction over attacks on a

Evidence Catalogued

Secret Service agents began arriv-ing at the hospital to secure the

various operating, recovery and in-

tensive care rooms that would be

needed by the president. At least

four FBI agents also arrived, to catalog the evidence gathered at the hospital.

One law enforcement official

who witnessed the handling of the

president's belongings said that the FBI agents were cataloguing the

evidence when they discovered they possessed the presidential

code card. During surgery on the president, a military aide and a White House security assistant in-

terrupted the FBI agents to ask for the return of the code card. The argument over the nuclear

code card was quickly flashed to the FBI command center, where it

was relayed to Attorney General

Smith stationed in the White House situation room with other members of the Cabinet. Mr.

Smith instructed the FBI to keep control of the card, officials said.

One knowledgeable official characterized this decision as an

"inconceivable, myopic bureau-cratic reaction." The official said

the FBI and Justice Department

officials should have recognized

the sensitivity of all codes among the president's national security

After 3 p.m. additional teams of

later kicked off to one side."

ident.

"It was literally underfoot

In the emergency room, nurses

went largely unnoticed.

While dozens of people attended

ity on the matter.

Pole in U.S. Spy Case Is Given Life Sentence

Los Angeles Times Service LOS ANGELES — Convicted spy Marian W. Zacharski has been sentenced to life in prison by a federal judge who told the Polish national that this country "will not tolerate" espionage.

U.S. District Judge David V. Kenyon also sentenced William Holden Bell to eight years in pris-on. Mr. Bell, a former Hughes Aircraft Co. engineer, had pleaded guilty to selling defense secrets to Mr. Zacharski for gold and cash worth about \$95,000.

Mr. Kenyon said Monday that the information Mr. Zacharski obtained from Mr. Bell was damaging to the U.S. national interest. adding that it could lead to the

Swedish Reporter Caught Spying, Moscow Claims

MOSCOW - The Soviet Foreign Ministry has summoned Sweden's ambassador, Carl de Geer, to hear charges that the correspond-

ent of a Stockholm newspaper was

involved in military espionage, an embassy spokesman said. The case appeared to reflect a further worsening of relations between the two countries, already strained by the grounding of a So-viet submarine in Swedish waters

in October. Ministry officials said Monday that Staffan Teste, Moscow correspondent of Dagens Nyheter, had been caught photographing mili-tary installations and demanded that Sweden take "appropriate measures" against him, the spokes-man said. Mr. De Geer had explained that the Swedish government had no control over the

press, he added. Tass said Mr. Teste was "violating Soviet legislation by trying to collect information concerning deloss of many lives on our side" in

a war.

A federal jury deliberated two days before finding Mr. Zacharski guilty on Nov. 16 of conspiring with Mr. Bell to obtain and deliver film of national defense docu-ments to Polish agents in Europe. Mr. Bell and Mr. Zacharski met at the swimming pool of their Los Angeles apartment house and be-

came good friends. When Mr. Bell needed money to pay debts, Mr. Zacharski offered to help. In exchange, Mr. Bell agreed to supply classified information, passing it during clandestine meetings with Polish agents in Europe.

Probably the most sensitive in-formation Mr. Bell passed to Mr. Zacharski, a former representative of the Polish American Machinery Corp., involved a sophisticated an-titank weapon and a highly advanced radar system, said Robert S. Brewer Jr., the assistant U.S. attorney who prosecuted the case. Mr. Brewer called Mr. Zacharski

a "highly trained and highly skilled intelligence officer." "He was a 30-year-old mastermind spy who was going to ride Bell as far as he could," the prosecutor charged as he argued for a life sentence. "... If he had not found Bell, he would have sought out others.

Mr. Zacharski's attorney, Edward M. Stadum, did not concede that his client was a spy. Instead, Mr. Stadum called Mr. Zacharski a "patriot" who was being loyal to

his country. Mr. Stadum said Mr. Bell is considering writing a book about his experience and may be able "to profit from his participation in this." Mr. Bell's lawyer, Robert L. Kirste, denied that his client is involved in any such deal or has received any offers.

Mr. Kirste raised the possibility that the U.S. government will attempt to work out a deal by which it will exchange Mr. Zacharski for American in prison in the Soviet bloc or a dissident.

'I'll be surprised if Mr. Zacharski ski is not traded within six months," Mr. Kirste said.



Marian W. Zacharski

Reporter Testifies Suspect Admitted

United Press International

LOS ANGELES — William G. Bonin, the chief suspect in a series of Los Angeles killings, admitted to slaying 21 young men and boys in a string of homosexual attacks and said he would have kept killing if he had not been arrested, according to a reporter's testimony.

David Lopez of Los Angele television station KNXT testified Monday that Mr. Bonin said durng a series of interviews in jail, "I

bave been presented Monday, but Mr. Lopez testimony prompted the prosecutor to reopen the case. Mr. Lopez earlier had refused to testify, claiming protection under California's shield law when the prosecution tried to force him to

Mr. Bonin is charged with 12 of the slayings in what has come to be known as the Freeway Killings case, so named because bodies of 44 young men and boys were dumped beside freeways in southern California between 1972 and 1980. Officials say the killings might not all be related.

White House Report By Barbara Crosserre New York Times Service WASHINGTON — The Reagan administration, in a report on Cuban activity in the Caribbean and Central America since 1978, says that Havana has created a state of economic and political danger in

عجدا من الاجل

secretary of state for inter-Ameri-

can affairs, said that Cuba, using a

recently devised strategy for insur-rection in the hemisphere, has

turned its attention to Honduras.

throw an established government

questioning Monday before the Senate Foreign Relations Commit-

tee's Subcommittee on Western Hemisphere Affairs, Mr. Enders

presented a broad analysis of the

administration's view of Cuban

policy and practice.

He also made public a State De-

partment report detailing Cuban

activities in the region. The report was an updated version of a docu-

ment sent last month to foreign

Embargo Tightened

Reiterating an administration warning to the Cubans that "the

costs of esculating their interven-tion in the area will be high," Mr.

Enders said that the United States

was tightening and strictly enforc-ing the existing embargo on Ha-

Along with the organizing and training of opposition groups, Mr. Enders said, the Cubans have exa-

cerbated a worsening economic sit-

uation in recent years by teaching

guerrillas to strike at economic tar-

gets: bridges, factories and tourist facilities. Tourism in Central

America, a State Department offi-

cial said, has been severely dam-

tioning from subcommittee mem-

bers to discuss any military or

other retaliatory measures that the

United States might be planning

Privately, State Department of-

Mr. Enders declined under ques-

aged as a result.

against Cuba.

governments and U.S. embassies.

by force is under way."

where "a new attempt to over-

In two hours of testimony and

California Killings

killed all but one," of 22 victims listed. Final arguments were to

take the stand. But he changed his mind, saying: "Faced with the question, 'Am I a reporter or a citi-zen first?" I decided I'm a citizen

Warns of Cuba Danger administration language may have become a policy end in itself. In ameeting with reporters Monday to discuss the report on Cuban activity, two senior administration officials said there was evidence that the Cubans had been listening the region.
Thomas O. Enders, assistant

Cuban Views Expressed

The officials said that a recent increase in activity by the Cuban Interests Section in Washington, which represents Havana in the absence of an embassy, was interpreted as an indication of Cuban concern. Cuban diplomats have been approaching journalists and congressional staff members to present Havana's point of view, and to suggest that Cuba wants to talk with the United States.

Mr. Enders indicated that the policy of tough talk might have begun to pay off in Central America. He said a resolution approved the Organization of American States last week in support of the electoral process in El Salvador was evidence that the nations of the hemisphere were opposed to interference in El Salvador's af-

The State Department, in its assessment of recent Cuban activity, said that Havana shifted in 1978 from nearly a decade of improving its relations in the hemisphere to support for insurrection. Mr. Enders said that Cuba's policy differed from that of the Soviet Union, which calls for the support of old-

style Communist parties. State Department analysts said that Cuba rejected the old strategic approach and decided to bring together all opposition groups — from social democrats to the most radical leftists. Such a unified opposition, in the department's view, has been successful in attracting widespread support from European Socialists and social democrats.

Mr. Enders said, however, that many social democrats who such movements had learned "with bitterness that their money and political backing are welcome, their ideas are not.

Lloyds Bank a fresh approach to international banki



Major corporations expect a superior banking service.

Lloyds Bank International can provide it, because we are integrated as a commercial and merchant bank internationally.

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We operate in depth across five continents and

conduct business in over a hundred countries. Yet our management remains a close-knit team of professionals; and we are structured expressly to enable them to communicate freely across the globe and to our top decision makers.

It's because we are integrated that wherever you deal with us-

- You lock into a geographic network and
- range of services matching the best You tap a fund of expertise and reserve of knowledge second to none
- You secure the fast and sure response that gives you the edge

A fresh approach to international banking



count contained some unspecified inaccuracies, then added, "At no time during the events of March 30 was the national security of the Congress Panel Restores Bite in

There has been some question, however, over how quickly Mr. Reagan's military sides discovered that the code card was missing and Social Security Was York Times Service
WASHINGTON — A SenateHouse conference committee has agreed to restore the minimum So-cial Security benefit for all the re-

cords. But no one who retires after the first of the year will benefit from the \$122 floor.

nancial pressure is now expected to come in 1983 or thereafter. At the request of President Reagan, the \$122 minimum benefit

attempted to recover it. It was not clear what fail-safe systems, if any, were initiated that day to provide

Chain of Command The chain of command for emergency action is different from the line of succession specified by Congress and the 25th Amend-

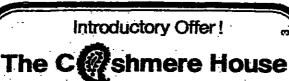
ment to the Constitution. On the day of the shooting, it was apparently this line of succession that was confused in a public statement by Secretary of State Alexander M. Haig Jr., who said dur-ing a televised address that he was "in control" at the White House. Officials said that delegation of the president's nuclear command au-thority has historically been an exclusive prerogative of the executive branch and Congress apparently

the wounded and conscious presi dent with alternate codes. Medical Bulletin Says Mitterrand Is Healthy

> The Associated Press PARIS - French President Francois Mitterrand, 66, is in "a completely satisfactory state of health" except for osteo-arthritis

of the lower spine, according to a medical bulletin issued Tuesday.

The bulletin, signed by Mr. Mitterrand's personal physician, was issued six months after the Socialist leader took office. It said that his only other area of concern, an inflammation of a nerve associated with the arthritis that impeded his walking has disappeared after



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Neon Signs, Winter Oranges Lift Soviet Gray From Bulgaria Capital

By R.W. Apple Jr.
New York Times Service

SOFIA, Bulgaria — At first glance, Sofia looks like a provincial town in the Soviet Union gray, sooty, down at the heel, with a huge central square dominated by a Stalin-Gothic building housing Communist Party offices.

At first glance, the Bulgarian government, led by the 70-year-old president, Todor Zhivkov, seems like a carbon copy of the Soviet government, echoing its ideological pronouncements, careful to follow a foreign policy neither too far ahead of nor too far behind that proclaimed in the Kremlin.

Lada and Moskvitch cars, the latter assembled here, dominate the streets of the city. The uniforms of the countless military officers walking through the central area look a great deal like those of their Soviet counterparts.

But the visitor who looks more closely will find considerable differences in the way of life and even subtle distinctions in official policy. The divergences are never flaunted, and they are easy to forget in a country where the Russian people are honored as 19th-century liberators; Sofia alone among the satellite capitals has a statue of a czar — Alexander II — and a church dedicated to Alexander Nevski, the canonized 13th-centu-

But in a food store on Stamboliiski Boulevard, one sees gra-pefruits and radishes and oranges piled high, items that would cause

year. In this store, a small line had formed, perhaps 20 people, but from Ecuador were being unload-

Bright Lights

Walking down Georgi Dimitrov Boulevard in the early evening, one sees neon signs, brightly light-ed shop windows and bustling groups of people, a far cry from the stygian gloom that characterizes the winter cityscapes of Soviet

"We do all right," said Georgi Iliev, deputy editor of the trade union newspaper Trud. "Compared with three decades ago, all of us are well-off, although we know we are far behind the developed capitalist countries. I think we are too well-fed; too many of

our people overest and overdrink." The government has cut back on food exports — "with an eye over its shoulder at the bad examples of Poland and Romania," in the view of a Western diplomat here.

The rapid urbanization of a country that was once almost completely agrarian, which has pushed the population of Sofia from 20,000 to 1.1 million in a century, is generating Bulgaria's most serious economic problems. Housing is critically short, causing severe grumbling, and there are not enough automobiles to meet the demands of citified peasants who quickly lose the habit of walking

Nathaniel Benchley, Author Of Humorous Novels, Dies

WASHINGTON - Nathaniel Benchley, 66, the author of more than a dozen light-hearted novels and the son and the father of wellknown American writers, died Monday at a hospital in Boston.

Mr. Benchley, who lived on Nantucket Island, became ill there

OBITUARIES

about two weeks ago and was tak-

en to Boston. He had cancer. The son of Robert Benchley, the

humorist, and the father of Peter Benchley, the author of "Jaws," Mr. Benchley may have been most widely known as the author of "The Off-Islanders," a 1961 novel that was made into the movie "The Russians Are Coming The Russians Are Coming."

"Side Street," Mr. Benchley's first novel, was drawn from a series of stories of urbanity and urban life he had written for The New Yorker. His 15th novel, & Whitney Aircraft in East Hart-"Sweet Anarchy," was published ford, Conn., died Saturday at in 1979. He also wrote well- Hartford Hospital.

received biographies of his father and of Humphrey Bogart.

Mr. Benchley was born in Newton, Mass., raised in Scarsdale,

N.Y., and educated at Phillips Ex-

eter Academy and at Harvard. His father's occupation, he said. influenced me as much as anything else. I never seriously consid ered doing anything but writing? In 1939, the year after college graduation, he became a reporter on the New York Herald Tribune. He left to serve in the Navy during World War II and commanded

lantic and the Pacific.

After the war he joined Newsweek but soon gave up his job to become a free-lance writer of both short stories and magazine

submarine chasers in both the At-

Phillip D. Doran

NEW YORK (NYT) - Phillip D. Doran, 76, a former U.S. representative and chief of flight operations of United Technologies Pratt & Whitney Aircraft in East Hart-

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a stampede in Kiev or Kharkhov and seek the ultimate status symor even Moscow at this time of bol in this country of 8.8 million.

Only people with the most critical skills and academic specialities only because crates of bananas are now permitted to move to the capital, and Mr. Iliev's newspaper is campaigning for the relocation of small industries in the countryside. Perhaps that would help with the pollution problem. So far, he said, "the government's anti-polludecrees have accomplished about the same thing as similar measures in other countries - not

Good Credit Rating

Bulgaria is one of the few East European countries with ample reserves of hard currency and good Western credit ratings. But its officials are bitter at the refusal of the United States to accord it most-favored-nation status along with Romania and Hungary. Such status brings valuable concessions on duties and other matters.

"We give you no Jewish emigra-tion problems." said Luben Gotzev, a department head at the Ministry of Foreign Affairs. "We pay our bills. But the American government is prejudiced against us; they call us Moscow's biggest stooges. So we have to pay 20 times the taxes on our tobacco that the Greeks and Yugoslavs pay. Naturally, we can't sell it."

Mr. Gotzev was asked whether persistent Bulgarian press attacks on the United States might be a factor. Two or three harshly critical articles have been printed each day for months, including denunciations of U.S. policy in Europe, the Middle East and Africa, gleeful coverage of the Atlanta murders and, this month, a suggestion that Pearl Harbor resulted from inadequate American sensitivity to fas-

"Let's put writings in the press aside," said Mr. Gotzev with a wan smile. "We think business is business and press is press. Besides, your embassy should notice that these things are in news stories; the editorials aren't so critical."

It is in comments like this one, which might not be made by a comparable official in Moscow, that one suspects subtle differences between the approaches in the two capitals. And it is noticeable as well that the Bulgarians, while maintaining what they call "ideo-logical vigilance," find it unnecessary to detain many political pris-

Greater freedom of expression is apparent particularly in the cultural area. Bulgarian abstract painters have no difficulty in showing their work in local galleries and indeed in state museums, and the monuments commissioned for the current celebration of the 1,300th anniversary of the founding of the Bulgarian nation, notably those in Sofia and in Kolarovgrad, former-Shumen, are quite avant-garde.

Many Bulgarian artists ascribe the relatively lettient policy to President Zhivkov's daughter, Lyudmilla, who died this summer at the age of 39 after a brain hembeen seen by some as a possible successor to her father. Black-bor-

"We thought things would tighten up after her death," a musician said. "So far they haven't. Maybe they won't."



Shivering London Braves 'Arctic' Blitz, Iciest, Snowiest December for 31 Years

By Steven Rattner New York Times Service

LONDON — For all the Victorian images of snow in England, entire winters often go by in London now without more than an odd flake set-

thing onto the city's byways.

So when several inches fell in three big storms last week and the temperature dropped below freezing, meteorologists marked it as the area's coldest and snowiest December in 31 years.

Reveiling in a monthlong celebration of Christ-mas as they do, the British might have delighted in this seasonal touch. Not at all. It turned out that the bulk of the citizenry just could not cope.
"We're only good at mediocre weather, not the
hot or the cold," said Andrew Jones, a designer.

Throughout the week, all forms of transportation collapsed in varying degrees, offices closed early, widespread power failures occurred and news reports became obsessed with "Siberian blizzards." Even Rig Ben stopped chiming briefly when the tower clock stuck at 12:27 p.m. Friday, as a result of the "Arctic weather." On Sunday, Queen Elizabeth II was forced to seek shelter in a small hotel when the road back to Windsor Castle became impassable.

Temperatures in London improved Tuesday after having hovered for a week in the low 20s Fahrenheit. In Shropshire in western England, the temperature dropped Sunday night to 23 Fahrenheit below zero, (-30 Celsius) the coldest recorded in England in 100 years. Scotland was ven colder. The unseasonable conditions were blamed on high pressure over Greenland.

Seturday, vast numbers of Londoners, who usually make the aisles of department stores impassable by 9:30 a.m. on a pre-Christmas Saturday, stayed home, adding to the economic troubles

INDUSTRIAL & COMMERCIAL REAL ESTATE

that have not made this a terribly happy Christ-

mas shopping season in Britain.

The snow brought out the true extent of Britain's economic difficulties in other ways. Last Tuesday Heathrow Airport was shut for several hours because of a dispute among workers over whose job it was to drive the tractors that clear snow from the runways. Monday at Heathrow. 550 frustrated Nigeria Airways passengers, some of whom had been stranded for as long as three days, beat up airline employees.

Prime Minister Margaret Thatcher and Sir Geoffrey Howe, the chancellor of the exchequer, displayed their lighter sides. Mrs. Thatcher threw snowballs at news photographers, and Sir Geof-frey dressed up as Santa Claus to cheer deprived children.

One reason for the lack of excitement about the eather is that the cold is somewhat less pleasant without central heating, which is the state of 43 percent of British households, according to a recent government survey. In Hereford, actors in the musical "Oh! Calcutta!" at the Nell Gwynne Theater refused to perform the nude scenes Friday because of cold conditions, which prompted the quick installation of space heaters.

Only one avalanche was reported - of bets at gambling shops that there will be a white Christmas will be next. William Hill's, which was offering 12-1 a week ago, dropped its odds to 2-1, and other bookmakers stopped taking the wager. The last time snow landed on the Air Ministry roof on Dec. 25, the requirement for winning the bet, was

Temperatures were slightly colder in the 19th century, a weatherman said, and there were a series of very harsh winters. Then came several very warm decades and, over the last 30 years or so, a

U.S. Cardinal Calls Nuclear Deterrent Morally Tolerable

NEW YORK - Cardinal archbishop, in his annual letter to ry, but tolerable." U.S. military chaplains, says that "a strategy of nuclear deterrence outhage. She had acted as the can be morally tolerated if a nacountry's culture minister and had tion is sincerely trying to come up with a rational alternative."

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In his letter, released Monday, dered posters announcing her the military vicar for U.S. Roman death are still to be seen in Sofia.

Catholics said Catholic theology holds that "it is legitimate to develop and maintain weapons systems to try to prevent war by 'deterring' another nation from attacking."

He said the church "considers the strategy of nuclear deterrence Terence Cooke, the New York morally tolerable - not satisfacto-

Other Roman Catholic bishops on the ethical problems of nuclear armaments. Archbishop John R. Roach of Minneapolis, president of the National Conference of Catholic Bishops, drew applause at the bishops' meeting last month when he called the nuclear arms race "the most dangerous moral issue in the public order today."

ter cautioned against overem-phasizing national defense but also warned against assuming that vast reductions in military spending would benefit social program said his message had been prompted by letters asking whether a Catholic should have anything to do with nuclear weapons.

Cardinal Cooke's five-page let-

Catholics who produce or are assigned to handle the weapons that make the strategy of nuclear deterrence possible, he concluded, can do so in good conscience.

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ed as a preparation for marriage, **Purge Reported** In Soviet Asia

MOSCOW - A major purge of the judiciary and police force has begun in the Soviet Central Asian Republic of Kirghizia following discovery of widespread corrup-tion and malpractice, according to a regional newspaper.

Sovietskaya Kirghizia said sen-ior officials in the republic's Ministry of the Interior and Judiciary Ministry had ignored large-scale fraud and theft. Judges had been lenient in sentencing people convicted of such crimes.

A special meeting of the party leadership this month charged that investigation of a 25,000 ruble (\$37,000) cigarette black market racket in the capital city of Frunze was delayed so long that the au-thorities were forced to release the accused without bringing charges.

Pope Assails Nations **Backing Birth Control**

> spoke out against in other parts of The pope said wisk marriages were unacceptable and that the

VATICAN CITY — Pope John

Paul II said Tuesday that govern-ments sponsoring artificial birth

control as a means of curbing pop-

ulation growth are guilty of a "grave offense against human dig-

The 61-year-old head of the world's 581 million Roman Catho-

bans on contraception, abortion

and divorce, an opposition that the

grave offense against human digni-

ty and justice all those activities of

thorities which attempt to limit in

any way the freedom of couples in

deciding about children," the pope

said.
"Consequently any violence ap-plied by such authorities in favor

of contraception or, still worse, of

sterilization and procured abor-tion, must be altogether con-

"Likewise to be condemned as

gravely unjust are cases where, in international relations, economic

futurologists on population

growth, which sometimes exag-gerate the danger of demographic

Lives), which strongly reaffirmed church opositon to all forms of

called rhythm method of periodic

abstinence based on a woman's

He urged the Catholic episco-

pate and clergy, to whom the "ex-

hortation" was primarily ad-

dressed, to make "every effort" to

ensure that the rhythm method was made known to "all married

people and also to young adults before marriage, through clear, timely and serious instruction giv-

en by married couples, doctors and

"young adults" should be instruct-

The pontiff clearly meant that

increase to the quality of life.

demned and forcefully rejected.

pope said.

life," he said.

monthly cycle.

experts."

'anti-life mentality.'

The church condemns as a

ments or other public au-

nity and justice."

Christian families.

synod also endorsed.

"church, for her part, cannot ad-mit such a kind of union."
On the issue of divorce the pope repeated the Roman Catholic view that "marriage is indistableble" and therefore the church can not recognize the remarriage of divorced

page booklet laying down his church's teaching on family life. The booklet, which the pope called an "apostolic exhortation," Joint Panel was based on proposals submitted to the pope by the Fifth Synod of Bishops held in Rome in September and October, 1980. The synod Approves U.S. met to consider the problems of Aid Measure As expected, the pope reiterated and reinforced the church's rigid

By Marcin Tolchin New York Times Service

WASHINGTON - A House-Senate conference has approved an \$11.4-billion foreign aid authorization-bill that retains a prohibition on aid to insurgents in Angola but lifts a boycott on aid to Chile, Argentina and Pakistan.

The bill would authorize spending of \$5.7 billion in each of the fiscal years 1982 and 1983. The action came Monday night Congress rushed toward ad-

journment for a six-week winter recess and sought to eract measures deemed essential by both the ad-ministration and Republican Con-gressional leaders. "We've got to finish tonight," Sen Charles H. Percy, Republican

help given for the advancement of peoples is made conditional on of Illinois, chairman of the Foreign Relations Committee, told the programs of contraception, sterilization and procured abortion," the House-Senate conference on the foreign aid authorization bill. "The Senate will be in pro forms session on Tuesday, and Wednesday will He cited warnings against the world population explosion as an example of what he called an

be our last day."

A House-Senate conference on military spending also worked Monday evening, in private, to re-solve differences between the "One thinks, for example," he said, "of a certain panic deriving from the studies of ecologists and \$208.7-billion Senate-passed bill and the \$196-billion House version. The Senate bill included \$3.4

billion for military pay raises.

A third House-Senate confer-"Against the pessimism and selence, on what could be the first fishness which cast a shadow over foreign aid appropriation bill in three years, convened Tuesday to resolve relatively minor differences the world, the church stands for The pope quoted liberally from Pope Paul VI's 1968 encyclical ti-tled Humanae Vitae (Of Human between the House and Senate versions. The House bill provides \$11.4 billion and the Senate \$11.6 billion, with slightly different mixes of military and economic birth control other than the so-

> The three bills are the major stumbling blocks to adjournment. Their passage is sought by the ad-ministration and Republican leaders because they would provide significantly more for military spending and foreign aid than the omnibus spending resolution approved last week. House-Senate conferees also

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William Selice harrier Bier

agreed Monday on a compromise on continuation of aid to El Salvador moder which the administration would have to certify that the government of El Salvador was trying to control human rights violations and the armed services and in implementing reforms. The administration also would have to certify that El Salvador was committed to holding elections at an early date.

The conferees reached another compromise on aid to Pakistan, which has been barred because under present law the president must provide assurance that a recipient nation does not intend to develop a nuclear weapon. The administration has not been able to give Con-

Congress nevertheless sought to give \$100 million in economic aid to Pakistan, in light of the Soviet occupation of Afghanistan. Under the compromise, the president can waive the nuclear assurance for 30 days, after which Congress must extend the waiver. Another waiver, permitting the president to declare that Pakistan is not engaged in the receipt or transfer of equipment to enrich uranium, is subject to a veto by both houses, under the agree-

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On Golden Pond': Henry Fonda **Gives Superb Film Performance**

By Vincent Canby

New York Times Service
TEW YORK — As a successful
Broadway play, .Ernest
hompson's "On Golden Pond"
as processed American cheese,
nooth, infinitely spreadable and
and, with color added by the acrs. The screen version, directed y Mark Rydell from Thompson's reenplay, is not much different. It's still the upbeat, learning-towe-you lesson about one summer the lives of Norman Thayer Jr.,

retired, crotchery university pro-ssor; Ethel Thayer, his bright, punky wife of nearly 50 years, and their only daughter. Chelsen, and their only daughter. Chelsen, whom Norman has never forgiven or not being a boy. You don't use to have seen the play to guess what happens to Norman's gentle misanthropy, especially to his feelings toward Chelsea, after he and 3thel spend a month taking care of the foul-mouthed, lonely, misunterstood teen-age son of Chelsea's innote, a dentist named Bill Ray iance, a dentist named Bill Ray. Life can be beautiful, if full of The movie is still American

cheese, but its stars - Henry Fonda, Katharine Hepburn, Jane Fonda and Dabney Coleman - add more than color to this pasteurized product. "On Golden Fond" now has the bite of a good old cheddar.

By Michael Zwerin

PARIS - The World Power

The sims of the Fair Play for Frogs Committee (Nestle J. Frob-

ish, chairman) are "to protect and

promote the humble frog, to en-

ety, and to relentlessly harass malefactors of the said humble

frog until they repent and are shriven."

These are among the 14,784 bodies buried in the 1,208-page 19th edition of the Yearbook of

and debt-free economics."

Foundation wants "to establish slavery, human sacrifice, polygamy and polyandry, morality equal to pleasure, carnal religions

tance, furiously aware of his physi-cal and mental decline and as frightened of death as he is angry with it. Fonda gives one of the great performances of his long truly distinguished career. Here is film acting of the highest order, the kind that is not discovered overnight in the laboratory, but seems to be the distillation of hundreds of performances.

As you watch him in "On Golden Pond," you're seeing the intelligence, force and grace of a talent that has been maturing on the screen for almost 50 years, in everything from "You Only Live Once," "Jesse James." "The Grapes of Wrath," "The Lady Eve" and "My Darling Clementine," through "Mr. Roberts," "Twelve Angry Men" and all of those more recent films in which he has given class to junk simply he has given class to junk simply by his presence in a cameo role. In "On Golden Pond," Fonda is

ery lunny, nonchalant and tough in ways that deny the essential gooiness of the material, and of Rydell's direction, which, when in doubt, cuts to lyrical shots of the sun-dappled waters of Golden Pond, of loons paddling along to-gether in blissful harmony and of

tional Associations (UAI) in col-laboration with the International

Chamber of Commerce, both inci-

The Mafia is listed ("address

unobtainable"), as is the European Committee for Homage to Heroes of the SS ("defunct"), The Second-and a Half International, Buxom

Belles International, Mothers-in-

Law Club International, Interna-

Heads and the World Association

The number represents an 80

percent increase over the last edi-

tion (1979), and 227 percent more

of Document Examiners.

dentally listed in their own year-



Henry Fonda, daughter Jane team up in "On Golden Pond."

As Norman Thayer Jr., celebrating his 80th birthday with reluctions and this movie drop of dew and this movie

would have drowned.

Hepburn, who is starring in Thompson's "The West Side Waltz" on Broadway, is also in fine form. One of the most appealing things about her as an actress is the way she responds to — and is invigorated by — a strong co-star. When she has a vehicle to her-self, she seems to lose her disci-pline, if not her way. The perform-ance drifts off into mannerisms. She needs someone to support, challenge and interact with. Fonda is the best thing that's happened to her since Spencer Tracy and Hum-

phrey Bogart.

Jane Fonda, a brisk comedienne when her lines are good and a nononsense actress even when they aren't, survives her not-great role in "On Golden Pond," even the kind of awful, family reconcilia-tion scene that happens with far more frequency in second-rate do-mestic dramas than in life.

First Encounter

An added pleasure is the oppor-tunity to see Dabney Coleman as the decent, solid dentist, a role that goes beyond the caricatures he is usually given to play. One of the best scenes in the film — in writing as well as performance — is the dentist's initial encounter with his fiancée's father, in which the dentist suggests that he and Chelsea would like to sleep in the same bedroom while staying at Golden Pond. Floundering but trying gamely to make the old man see the point, the dentist says, "We have a very — kinetic relation-ship." Says the old man, "How much do you charge for a filling?" The less said the better about

Billy, the dentist's son and Chelsea's soon-to-be stepson, who learns how to fish, dive and be civil to his elders during his summer on Golden Pond. In turn, he transforms old Norman into a loving father to the 40-ish daughter who has never been able to say, "Dad." As written, Billy is not a character but a mechanical device, which is pretty much the way Doug Mckeon has been directed to act by Rydell.
"On Golden Pond" is a mixed

blessing, but it offers one performance of rare quality and three others that are very good. That's not half-bad.

them are very serious indeed.

ence, technology, social welfare,

religion, trade unions, commerce, health, arts, youth and sport, gov-erumental, intergovernmental and

regional bodies.
The UAI was founded in Brus-

sels, where it still has its headquar-

listed 200 organizations. It sur-

vived two world wars, Nazi admin-

istration, and the absorption of

sections of its original program by other international bodies.

The assistant secretary-general,

Anthony Judge, points out: "We are the first international organiza-

tion to apply advanced text-pro-cessing computer techniques to all

phases of editorial work on publi-

cations requiring extensive multi-

lingual indexing. Some of these organizations have as many as three

subjects named in the title, and

their official names are often in

three languages with correspond-

ing abbreviations. Access must be

made possible via any combina-

tion of these elements as well as secretariat location, date of cre-

Realism in Humor

delicate tasks is to make clear what is noise in the system. We don't

vant to turn international affairs

statistics upside down. That is why we have structured the book so

that it begins with serious organ-

izations, and then there are various

categories of less serious and bor-derline cases, including non-organ-izations like APHIA."

Davidson objects: "I hope, Tony, that you are not equating 'serious' with 'important.' I consider our peace plan quite realistic."

APHIA (the Association For The Promotion of Humor in Inter-

national Affairs) peace plan is con-structed on "man's three basic

penchant for being lazy."

APHIA's co-founder Alfred E.

"One of our most important and

ation and officer names.

A Feast for International Groupies by Vittorio de Sica in "Shoeshine, more than three countries is eligi-ble, but don't be misled — most of people have greasepaint artificiali-ty. Aside from inserts of sideshow They include every imaginable aspect of human activity — sci-

strained and largely unbelievable.
One element of the plot owes more to Billy Wilder than to Mala-parte. In his "A Foreign Affair," made in 1948, an abrasive con-gresswoman pesters a U.S. Army major in postwar Berlin with her nosy investigations. Here she is an from the president, who arrives in Naples to the ill-concealed annoyance of the commanding general He turns her over to an Italian liaison officer who shows her the

her the Latin-lover works. The hysteria on the screen runs pretty high at times, but despite the solemn intent the spectacle resembles an inebriated Halloween frolic rather than a sociological report on war's aftermath. The lurid sequences — the sale of children and the sexual cavorting — induce the gasps of a Luna Park tunnel of borrors and similarly betray artful manufacture. It lacks conviction and the required bitter humor, while the script leaves the actors to

André Téchiné's "Hôtel des Amériques" is another investigation of amour in the sommabulistic style of the post-New Wave. It seems to take forever to get nowhere. Its evasive meandering has been praised in some quarters as exemplary subtlety. The logical development of this school would be to have one sit before a blank screen for two hours.

The premise is an enigmatic romance born of a chance A young fellow of petit bourgeois family in Biarritz is given a lift by a hospital nurse who is motoring to work. She is a solitary sort and

Liliana Cavani's Garish 'The Skin'

attachment flowers and then fades

and to pad the traffic of this frail

tale there is endless, purposeless talk, glimpses of the man's home life and his friendship with a flop pop composer, and the partial rev-

Catherine Deneuve's chilly

beauty is in tune with the role of

the heroine and Patrick Dewaere, a

pleasant juvenile, is the confused lover who, like the rest of us.

wonders what is going on. (At the Publicis Saint-Germain, the Pub-licis Champs-Elysées and the UGC Opera.)

Louis de Funès is the French cinema's favorite funnyman, its re-

placement for the lamented Fer-

nandel. After a lengthy absence he

is back in a new but very grubby affair, "La Soupe aux choux."

It is an exceptionally crude col-lection of feeble gags with de Funès and Jean Carmet as a pair

of elderly farmers who in the dire

midnight of old age are whisked

away to extended longevity by a visiting Martian who relishes their

cooking and wine and invites them to his planet. De Funès repeats his

well-known fits of exasperation,

but he deserves a better vehicle.

(At the Matignan Concorde, the

UGC Odéon and the France-

A more vivacious French film is 'Coup de torchon." It is occasion-

ally repetitive and hammers its

points - no subtlety here - but at

least one does not feel the urge to

send its director, Bertrand Taver-nier, an alarm clock.

ation of the woman's past

By Thomas Quinn Curtiss

International Eerald Tribune ARIS - The late Curzio Malaparte's book "La Pelle" (The Skin), with its garish cartoon of Naples occupied by the U.S. 5th Army in 1943, enjoyed considerable notoriety when it appeared shortly after the war. Mixing fact with fable, it had a broad streak of yellow journalism that gave it bounce and shock.

The nature of its sleight of hand may be judged by a scene in which Fisenhower and Churchill feast on the fish of the city's famous aquarium. Neither one was in Naples at the time; the retreating Germans as a parting gesture had thrown the rare aquarium specimens into the street.

Liliana Cavani came on the Malaparte tome only a year or so ago and saw in it the material for a wide-scale film. Hitherto — in "The Night Porter" and in her film on Nietzsche's private life - she has worked on smaller canvases, but for this project, apparently rid-den by a suppressed desire to be Fellini, she decided to splurge.

That Malaparte's highly-seasoned pages contain possibilities sensational cinematic treatment is not to be gainsaid, but Cavani proves not to be the one to transfer the museum of grotesque-ries from print to celluloid. Naples of this period was captured with memorable fluency and simplicity while here both the events and the freaks, everything about "La Pelle" is transparently calculated,

city's gruesome sights and gives

save themselves as best they can.

Burt Lancaster caricatures the general amusingly and Marcello Mastroianni is his usual bland self as the obliging Italian officer, while Ken Marshall as the idealistic U.S. captain and Liliana Tari as a girl rescued from prostitution are attractive players. (Billed as "La Peau," it is at the Gaumont Les Halles, the Hautefemille Pathé and the Quartier Latin in its original Italian-English version.)

characteristics: instinct for surviv-al, interest in the frivolous and a The yearbook is available from the ICC Publishing Corp., 801 Sec-ond Ave., Snite 1204, New York 10017, N.Y., for \$105.

quaintanceship, but the man is in-sistent and slowly — everything happens very slowly — she enters into a love affair with him. Their

American novel about racism in the Deep South and transplant it to a French colonial town in Africa on the eve of World War II. In this deplorable community a de-spised and cuckolded policeman stumblingly undertakes a cam-paign to rid the place of crooks, pimps and other riffraff. The ugly picture it paints of stupidity and ebasement is offered as a critique of colonial rule.

Philippe Noiret as the lawman who looks like a beachcomber de-livers a characterization of Falstaffian proportions, and Isabelle Huppert, so often type-cast as the dreamy maiden, has a holiday from such assignments as a rampantly unrefined shrew. (At the Paramount Marivaux, the UGC Opéra and the Monte Carlo.)



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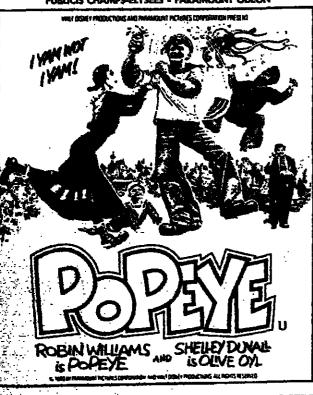
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Mitterrand en Reagan: confrontatie in Ottowa

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Joan Sutherland: Viva Verdi

By Henry Pleasants nal Revald Trabune

ONDON - Dame Joan Sutherland is back at the Royal Opera

ONDON — Dame Joan Sutherland is back at the Royal Opera, Covent Garden, on one of her rare visits to the stage from which her career was launched, appearing as Leonora in "Il Trovatore," a role she has sung only once before, in San Francisco six years ago.

It is a role well suited to Dame Joan's voice at this stage of a career now extending beyond 30 years, and at the premiere it found her elishing just those daunting episodes of altitude and fioritura that cause the most trouble for the *brico spinto* sopranos usually cast as Leonora. She began tentatively, and there was evidence of vocal decline in the lower lying passages, but by the great scene in the fourth act all was in order, lying passages, but by the great scene in the fourth act all was in order and she rose to the occasion with a beautifully sustained legato and

impeccably accurate embellishments.

She offered, indeed, the most refined singing of a notably full-throated cast. "Il Trovatore," with its urgent rhythms and lurid situations, invites exuberant and emphatic vocal utterance, and this was generously sup-

plied by Franco Bonisolli as Manrico, Yuri Masurok as the Count di Luna and Flena Obrazisova making a Covent Garden debut as Azucena. This was fine, old-fashioned, uninhibited Verdi.

Bonisolli brought the house down with an exultant 15-second high C at the end of "Di quella pira," and even joined Dame Joan on an interpolated D flat at the close of the first act. Masurok revied in the high testitura of di Luna's music and Obertsena favored us with haricons. tessitura of di Luna's music, and Obrazisova favored us with baritonal chest tones no longer fashionable but thoroughly appropriate to the character and music of the old gypsy. The conductor is, of course, Dame Long's bushing a Bickerd Research and busicily appropriate to the Joan's husband, Richard Bonynge, and he wisely gave so redoubtable a

cast their heads — or their throats.

Further performances are on Dec. 18 and 22 and Jan. 1 and 4.

Page 6 Wednesday, December 16, 1981

Jaruzelski and Walesa

With Poland sealed off, one can only imagine the fateful talks between Gen. Wojciech Jaruzelski and Lech Walesa, the Solidarity leader he holds in "respected" custody.

J: I plead with you to plead with the people to go to work, to end the defiance of authority, to save us from bloodshed, to avoid testing the army's loyalty, to spare us from Soviet tanks. Help make Poland whole again.

W: I cannot plead with or speak for people with whom I am not allowed to communicate. You cannot invoke authority over workers with whom you refuse to negotiate. You can silence the people and arrest their leaders. You can force them, on pain of hunger, or death, to move their shovels and turn the machines. But that won't lift their spirits and make them productive.

J: We have exhausted what you call negotiation. No day has been free of strikes and new demands. You were not content to correct mistakes or improve the methods of petition. Election reforms were not good enough. Your hotheads demand political power, even supremacy over the party. That is impossible. Poland is bankrupt. No reforms will have meaning until the people produce enough to sustain themselves

W: Not Poland but the system is bankrupt. How can people produce when it yields them so little? How can the majority work well when the fruits go to a minority living in

bourgeois elegance? J: It is too late to debate the causes of this crisis. I blame both the chicken and the egg. I have detained not only your reckless associates but also the corrupt sponsors of evil in the previous regime. I implore you now to bid the people to work, to accept authority and my promise of continued reform when conditions permit.

W: The government does not lack for hotheads. It is too easy to blame extremists, on either side. The people will work well only if they have confidence in the leadership and in the plans for progress. And for that they need to have their chosen representatives read the ledgers and help make the rules. They will not believe in words, even mine.

J: The measures I have taken may appear extreme, but you must know that they are designed to head off worse. Solidarity is suspended, but not outlawed. Its leaders are detained, not arrested. The emergency can be temporary if patriots will pull together. Po-land's destiny is Socialist and Soviet. But there is still time to avoid open conflict and foreign intervention. Go to work and, with your blessing, the West will sustain us through the winter and let us demonstrate that we can pay our way and build a new order -- together.

W: Whatever I could say in these circumstances will appear to be a betrayal to save my skin. You ask for my trust, but you do not trust me and Solidarity. Ours is not a movement of agitators whose removal will clear the air. It is the working people who rebelled and recognized their power to influence their destiny. Do not misjudge their mood by their confusion of one day, or week.

J: I understand their frustration and their anger. That is why I beg you to speak out for order, before blood is spilled. Have you not heard the pope's prayer? Do you not value mine? The people await your guidance.
THE NEW YORK TIMES.

Pulling Out of Libya

The Reagan administration was quite right to ask the American oil companies to pull out of Libya, and long American tradition endorses that decision. There has been some grumbling here and there that boycotts and economic sanctions are always ineffectual. No doubt that is true. But Mr. Reagan is not endeavoring to establish a worldwide boycott of Libyan oil. He is not threatening to try to cut off Libyan oil revenues completely. Instead, he is offering a political judgment and condemnation. He says that, since Libya uses its oil wealth to support a sustained, highly professional campaign of assassination and terror, companies that operate under the American flag have a moral obligation not to contribute to the Libyan Treasury.

Libyan revenues probably will not suffer much, since Libya can go to Europe for technicians to run the fields and for customers to take the oil. Wisely, Mr. Reagan has chosen not to try to press the Europeans into joining this gesture of condemnation. There are Americans and Europeans, most of them concerning weapons and the Atlantic Alliance. But it is worth at least noting in passing that the Europeans' troubles with the Qadhafi regime are largely the result of their own complaisance. Col. Oadhafi's hit squads have been roaming around Western Europe

for several years murdering the colonel's alleged enemies with very little interference, or even comment, from the governments there. In the past few days, at the NATO meetings in Brussels, the West Germans and the French have been telling the United States that it really ought to make an effort to be more friendly to Col. Qadhafi.

When pressed on the matter, Europeans usually wring their hands and explain that, in contrast to the fortunate Americans, they are desperately dependent on North African oil. At the moment, of course, that is nonsense. Because the sellers have shot their prices up too high, there are vast amounts of oil for sale throughout the world. One African democracy alone, Nigeria, could replace Libya's entire current production overnight.

Europe seems to accept the occasional Libyan outrages as the price of not doing anything about them. Most Americans would probably be inclined to a different response. For the present, it is necessary to suspend moving toward American officials. But the evidence of Col. Qadhafi's murderous pursuit of dissident Libyans in other countries is beyond dispute. Mr. Reagan has now properly withdrawn American support from the business that pays the Libyan gunmen's bills. THE WASHINGTON POST.

[Gen. Jaruzelski] must both win the trust of

the workers and ditch the present discredited

planning system in favor of economic incen-

tives. Otherwise he will become commandant

of an impoverished prison camp, over which

the Polish flag still flies and in which Roman

Catholic Church parades are still judiciously

There must be no repetition of the misun-

derstandings and the romantic rumors which

encouraged doomed resistance in Hungary a

quarter of a century ago. But the West can

and should do more than issue warnings to

influence the course of events. It could give

urgent and specific promises of aid to help

Poland out of chronic economic crisis. That

aid should have been forthcoming months

ago. Had it been, Poland might not today

boast the dubious distinction of being the

first European Communist nation to suffer

Solidarity's challenge is not the redress of

social and economic grievances but the re-

construction of the entire Communist society

and economy. It is not the corruption of

Communism that is viewed as the enemy, but

If the Poles got themselves into this mess,

they ought to get themselves out of it. Above

all, the Polish problem must remain a prob-

lem for the Polish people, not a bone over

which East and West fight like hungry dogs.

- From The Guardian (London).

- From The Jerusalem Post.

- From The Herald (Salisbury).

- From the Daily Mail (London).

Other Opinion

tolerated.

direct military rule.

Communism itself.

Poland After Jaruzelski's Coup

Suffocation of the legitimate grievances and demands of the Polish people as represented by Solidarity will hardly prove a realistic solution.

— From The Korea Herald (Seoul).

As a military man who enjoys widespread respect, Gen. Jaruzelski is supposed to be in a better position than his predecessor to hold middle ground between the party's reformers and die-hard conservatives, and, more importantly, to steer the country out of its economic crisis. But even he has few options in face of the pressure built up by the militants.

It is clear that Solidarity itself cannot stop all the strikes. In this sense, the growing militancy of Solidarity could have played into the hands of the party hard-liners.

— From The Straits Times (Singapore).

Solidarity leaders and activists have only themselves to blame for the possibly fatal blow their aspirations and ambitions have received with the imposition of emergency and martial law in Poland.

— From the Indian Express (Bombay).

When [Poles] are united, they are forgotten; when they quarrel, interested foreign elements tend to adopt one side or the other, with monopolistic mass media having a worldwide clientele trying to fuel the quarrel. It is the duty of all Poles to prevent such interference in their internal affairs. The best way to do this is to patch up their differences and become a united nation again.

- From the National Herald (Lucknow).

Dec. 16: From Our Pages of 75 and 50 Years Ago

1906: Tension in Persia

TEHRAN - There has not been such tension in Tehran for 10 years. One and all expect the death of the shah and are nervous as regards what may follow that event. Muzaffer-ed-Din has been little more than a figurehead during his 10 years' reign Kindly intentioned, doubtless, but lacking lamentably in force of character; an ill man all the while, which may account for a life of self-indulgence and little beyond that. What is troubling are the well-known intrigues regarding the succession. In Persia it is not always the eldest son who succeeds to the throne: The expiring shah himself is a second son. His three elder sons all have the keenest desire to ascend the throne.

1931: Uprising in Shanghai

SHANGHAI - A mob of 100,000 frenzied students is in virtual control of the Chinese government, after the resignation of President Chiang Kai-shek and the collapse of his administration. Thousands of rioting students defied the police in Nanking, while in other cities mobs celebrated the defeat of China's strong man by wrecking government buildings. Renewed fighting in Manchuria suggests that the Japanese military command there has seized on the situation to strike a mortal blow to Chinese power in the disputed province. At Chinchow, the last Chinese stronghold in Manchuria, 2,000 students demanded that Chinese troops rise and drive the Japanese out of the country.

Jaruzelski Presides Over a Flashpoint

By Tom Wicker

NEW YORK - Poland under Gen. Wojciech Jaruzelski's martial law is a tragic reminder of the Soviet system's inability to provide its people with sufficient freedom or sufficient goods, and of its consequent dependence upon force. That may be a vindication of Western values and achievements. But it is frightening too, because this sad repression—no doubt ne-cessitated by Soviet pressures—is also a reminder of the nuclear abyss at whose edge the two superpowers stand poised.

If the Polish people resist and Soviet forces have to be called in to suppress them — or if Poland remains a nagging, insoluble prob-

This sad repression is a reminder of the nuclear abyss at whose edge the superpowers are poised.

lem for the Russians — or if the Polish "disease" breaks out else-where in Eastern Europe or in the Soviet Union itself — or if domes-tic instability leads Moscow into either adventurism abroad or hardshell defiance against the world ...

Any of those developments would pose real dangers of East-West conflict. With the huge nuclear arsenals available on both sides, avoiding their use in such a conflict would be miraculous. In the Middle East, in Southeast

Asia, in southern Africa, as well as in Europe, the possibility of a flashpoint cannot be ignored. And the next flashpoint - whether in Poland or elsewhere - may not be limited, or limitable, to a Korea or a Vietnam, a Hungary or an Afghanistan. The next flashpoint

It is that stark realization of the danger of an unintended slide into nuclear holocaust that is at the root of the anti-nuclear move-ments in Europe and in the United States. A major new political movement may be gathering worldwide.

Even as the Polish Army prepared its takeover, the Vatican announced that Pope John Paul II would send aides to Washington. Moscow, Paris, London and the United Nations to urge an end to the nuclear arms race. Last month Archbishop John Roach, president of Roman Catholic bishops in the United States, declared that "the Church needs to say no clearly and decisively to the use of nuclear

On what used to be called Armistice Day, thousands gathered on oniversity campuses across America for anti-nuclear weapons "teach-ins" sponsored by the Union of Concerned Scientists, reminiscent of those that once inspired the anti-Vietnam peace movement.

The Journal of the American Medical Association — one of the most conservative of organizations - recently printed under the heading "Commentary" a powerful ar-ticle in which Dr. Bernard Lown of the Harvard School of Public Health wrote that "only an aroused public opinion can compel political leaders to stop the spiral-ing nuclear arms race." His article cited two organizations of physicians that are now working toward that end.

A group that calls itself Californians for a Bilateral Nuclear Weapons Freeze plans a ballot re-ferendum in California next year. approved, it would urge the United States to propose to the Soviet Union that both "immediately half the testing, production and further deployment of all nuclear weapons, missiles and delivery systems in a way that can be checked and verified by both sides."

The wording of the planned ini-tiative suggests that the anti-nuclear movement is not an effort for "unilateral disarmament." Instead, an expanded consciousness about threat of nuclear war and



tional military buildup and with a traditional anti-Soviet stance. This is a new political reality, not a

"peacenik" exercise.
Walter Pincus of The Washington Post said at an Arms Control Association meeting recently that someone just back from Europe had described the anti-nuclear movement there as similar to "the people of Nevada and Utah being led by Paul Laxalt" against de-ployment of the MX in their backyards. The fear of being targeted for destruction is real on both

sides of the Atlantic.
At the same discussion, Gerard W. Smith, President Nixon's arms control director and the man who negotiated SALT-I with Moscow, made a strong argument that, considering American and NATO deterrent power already deployed, the United States might be making too big an issue of Soviet missiles in Europe and the supposed need Thomas J. Watson Jr., the for-mer ambassador to Moscow, pointed out to the same group that President Reagan's strategic weap-ons program does not violate the limits of the unratified SALT-2. and that Reagan has said that "we can benefit from work done over the past decade" in strategic arms

negotiations.

If that is his belief, Watson suggested, the president should imme-diately appoint a group of former secretaries of state and defense, former chairmen of the Joint Chiefs, and others equally qualified, to review SALT-2. If such persons concluded that the treaty was "in the best interest of U.S. security," their support could help him if he decided to resubmit it for ratification, despite his own past opposition.

Reagan is unlikely to do that. But he is too good a politician not to sense these powerful and growing pressures.

Ol981, The New York Times.



Why Have You Put All the Tables Against the Wall? Why Have You Stacked Up All the Chairs? Why Do You Roll Up the Rug? And Why Did You Tell Everyone to Clear the Room ...?

Turkey's Generals Don't Look Like Democrats

STOCKHOLM — At a time when the United States is offering a large package of military aid to Turkey and calling for increased defense cooperation, there is growing concern in Europe over the apparent reluctance of the military junta to take concrete steps toward restoration of democracy, which it promised at the start of its

rule on Sept. 12, 1980. The Council of Europe, an organization of 21 West European democratic countries, which forced the erstwhile junta in Athens to withdraw Greece's membership, is considering suspending Turkey. The governments of Denmark and Norway recently froze financial aid to the Turkish junta, and the European Economic Community has suspended an aid package of

\$600 million The U.S. attitude seems to be going in a quite different direction.
On Feb. 21, the supreme commander of NATO forces, Gen.
Bernard W. Rogers, urged \$5 billion to \$6 billion in aid to modernize Turkey's armed forces. In fiscal 1980, U.S. aid to Turkey totaled \$450 million; in 1981 it was \$547 million, and for fiscal 1982 President Reagan has asked Congress for \$703 million, of which \$403 million in military assistance. De-fense Secretary Caspar Weinberger's recent praise of the junta did more for an Orwellian "1984" than for democracy.

America seeks restored stability in Turkey, but there can be neither stability nor security when stagnation and oppression are the main characteristics of a regime. The demise of the Greek junta was evidence of this.

Today, 15 months after the coup in Turkey, democracy is not being consolidated, only dictatorship and arbitrary military law, leaving all power in the hands of the National Security Council. Furthermore, we can discern the foundations of a coming totalitarian society in which the military may formally withdraw to the barracks but retain power through a number of institutions and bodies that it controls. Thus, university autonomy has been crushed; a State Supervisory Council with sweeping powers to monitor the functioning of all

By Pierre Schori

state institutions and organizations cording to Amnesty International, has been established; an oppressive labor law is in the making; military control over education and justice has been imposed; parties and independent trade unions have been abolished, and the press has been muffled.

The handpicked Constituent Assembly has no power. Terrorism in the streets has been stopped, it is true, but it was replaced by state terrorism," I was told in Turkey re-cently. The main idea behind Turkey's alignment with Europe was to modernize the society through West European influence. The irony is that Turkey is influencing Europe by the generals' introduction of methods borrowed from Latin America. Systematic torture is rampant against political and

trade union dissidents. One center of torture is the Otagi Humayun building in the Da-vutpasa barracks in Ankara. Ac-

term for criticizing the use of tor-ture and the lack of freedom. He at least 20 people have died in Tursaid before the coup that the ecokey after torture. Death sentences nomic model introduced by the are demanded by the hundreds, conservative finance minister at the time, Turgut Ozal, who is now surpassing some of the worst standards in Latin America. All 52 accused in the coming trial of the a deputy premier, was incompatible with democracy because such a leaders of the Confederation of "Friedmanite" recipe presupposed drastic limitations of union rights. Revolutionary Trade Unions are threatened with execution, as is the There is a growing suspicion in former mayor of Istanbul, Ahmet Turkish opposition circles that the coup served political and econom-Isvan, a Social Democrat, accused of giving the federation "ideological leadership."

Political prisoners fill the jails — The people of Turkey do not want to be treated as a second-

there are at least 30,000. I met two journalists, 'lhan Akalin and Metin Culhaogin, who were sentenced to seven and a half years for publishing "Marxist articles" before the coup and who were suiting to so to present Executions. waiting to go to prison. Everything is taken away from prisoners and their families. The regime is selling all the belongings and buildings of banned organizations, including a

trade union summer camp. Bulent Ecevit, a former premier

-Letters Turkey and Cyprus

With respect to the editorial "NATO Looks at Turkey" (IHT. Dec. 8): Surely there is another question that the NATO ministers should be asking concerning Turkey: How long can it be allowed occupy 40 percent of Cyprus flagrant violation of interna-

P. HADJIYANNIS. Embassy of Cyprus,

Whose Business?

The British Embassy in Manila recently communicated to the Philippine Foreign Ministry Britain's "repugnance" at photographs showing a dog muzzled by wire with its front legs tied behind its back, apparently on its way to slaughter for eating. The Foreign Ministry replied that the treatment and consumption of dogs in the Philippines was an internal affair.

Two years ago, when voices were raised in London against the public beheading of adulterers in Saudi Arabia, the reaction of the Foreign Office was that it perceived those penalties as an

internal Saudi affair.

M. ARIELI.

The writer, international secretary of the Swedish Social Democratic Party, led a party delegation that

tugal or Spain.

visited Turkey during the last week in November. He contributed this comment to The New York Times.

is serving a four-month prison

class nation. They want the same

democratic criteria applied to them as to West Europeans and Americans. They want those who

insist on supporting the junta for strategic reasons to say so openly instead of playing along with the

military's sham democracy. Turkish journalists who had re-

cently visited the United States

told me in Turkey that the Penta-

argument: "In Europe, your relig-ion is democracy. Ours is stabili-

ty." Not a very comforting view

for a Turkish democrat to hear -

nor for a democrat in Greece, Por-

on would like to place the Rapid gon would like to place the Rapid Deployment Force in their coun-try. They also heard the following

A General **Gambles** In Poland

By Rowland Evans and Robert Novak

WASHINGTON — President Reagan's advisers see a strong probability that Gen. Jaruzelski will lose his martial law gamble, with resulting direct Soviet intervention in Poland parisips costing the lives of hundreds of thousands of fighting Poles.
Loss of the gamble would plunge U.S. Soviet relations into a

new period of cold war and transform the East-West struggle that has shown some recent signs of easing under pressures of the West European peace movement.
Jaruselski is gambling that the
threat of Polish military force will

tame the Solidarity workers peaceful, democratic revolution, which is anothern to Moscow. To win his bet, he must persuade Solidar-ity to become a submissive partner in a Communist regime that has hunked every economic test and resisted every political test since Solidarity's banner first flew in Gdansk in August, 1980. "Solidarity cannot become submissive cannot become submissive cannot become submissive cannot be submissive and submissive submi without sacrificing all the gains it has made," a Western specialist on Poland has said.

It is doubtful that Jaruzelski's army and its 56,000 man paramilitary security force can conceivably compel workers by threats of reprisal not only to forgo the priceless strike weapon but also to turn out goods for an economy that the Communist Party has destroyed. Faihure would bring Soviet troops into the streets of Moscow's largest

On Sept. 4, 1980, hard-line Communist leader Stefan Olszowski, a survivor of repeated party purges by virtue of his Soviet backing, ordered Januariski, then the defense minister and Poland's top Warsaw Pact general, to de-ploy his forces in Silesia, the heart of Poland's industrial coal region.

Jaruzelski rejected the order, claiming that it would convert "all our factories" into "fortresses" against an army regarded as more loyal to Solidarity than to the

Communist Party.

But 15 months later, Moscow's rising fears that the Solidarity movement threatened the very exstence of a Communist-run land produced pressures that changed Januzelski's mind and per-suaded him to take the gamble. Top administration officials say he has a maximum of two to weeks to show Moscow that the gamble is paying off.

Frustration

Despite late-barning lights at the State Department and the Pen-tagon, President Reagan's national security advisors say there is no way for the United States to affect what happens in these two to shree weeks. For now, they have ruled out economic reprisals against Moscow, Except for public warnings to the Soviets to keep out, and except for planning economic sanctions on grain and technology if Moscow intervenes, the United States and its Western allies claim they are helpless bystanders.

The mood in the White House is all the more one of frustration in that last Thursday, after months of internal debate, Reagan bad changed his mind and approved an emergency food package worth \$100 million for immediate ship-

ment to Poland.

When a larger aid package was considered late last summer, Reagan vetoed it in accord with his bard-nosed anti-Communist and ogy, overruling strong backing in ogy, overruling strong backing in tagon. But last week he accepted the argument that food shortages would produce more anti-govern-ment pressures from Solidarity and the general public, giving the Soviets added leverage to pressure Jaruzelski to move directly against Solidarity.

Reagan changed his mind for a strategic reason: Solidarity's peaceful revolution should be indirectly sustained as a political force that might spread to other Soviet satellites and the Soviet Union itself. Earlier challenges to Soviet power in East Berlin in 1953, Hun-gary in 1956 and Czechoslovakia n 1968 flared briefly and died. He decided that withholding aid would victimize Solidarity and give Moscow greater pretext to salvage its immense stake in preserving Po-

land for Communis Before the decision could be announced, Jaruzelski decided to take the gamble that what he calls chaos and demoralization" can be blamed on Solidarity while he invokes martial law. With Solidarity leaders under detention, U.S. aid

now would be preposterous.

01981, Fleid Emprises Inc.

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DECEMBER, 1981

By George Brett

T'ORONTO - Until the West gets more population, I don't how much goddamned oil they wer in Alberta. Toronto, and discover in Alberta. Toronto, and not Calgary, is going to be the place where you do the deals — just like it's New York and not Houston where you go for the really big business... This is where it's at." — John Bassett, chairman of Baton Broadcasting Inc., quoted in Peter C. Newman's recently published book, The Acquisitors.

Though others tend to make the point more tactfully. Toronto is in-

point more tactfully, Toronto is indeed where it's at.

Mr. Newman, editor of the weekly newsmagazine Maclean's, estimates that at least \$1.5 billion estimates that at least \$1.5 billion changes hands every working day in Toronto's financial canyons, ranking the city as the world's sixth most significant financial center. In the oil-boom year of 1980, Calgary's check clearances totalled \$2.35 billion. Yet the same year, when Toronto was undergoing a psychic slump, the total checks amounted to \$3,078 billion.

Whereas Manhattan is the headquarters of about one-tenth of the American corporations that make up the Forume 500, Toronto is home to nearly half of the 10p 500 Canadian companies.

The Toronto Stock Exchange does most of the equity trading in Canada — 77 percent of the \$38.2 billion in listed stocks last year and 81 percent of the \$26.1 billion traded in the first nine months of

Legious of Graduates

The University of Toronto, Canada's largest, and York University turn out legions of lawyers, business graduates, architects, engineers and accountants who each

year begin their corporate appren-ticeships in the world-size corpora-tions based in Toronto. Toronto is The biggest investment, legal and accounting firms have their largest staffs here to serve the corthe home of 152-year-old Upper Canada College — the prep school porate giants. In the broadest sense, Toronto is an area of 2,700 square miles that is home for 3.4 million people. In the narrower where much of Canada's business establishment learned the basics of sense of the two cities (Toronto

Toronto: Home to nearly half of the top 500 Canadian companies.

and North York) and four boroughs (Scarborough, York, East York and Etobicoke) that make up metropolitan Toronto, there are 2.8 million people, while the city of Toronto itself has fewer

pect I'll do the same in the next

15." Sensitive to criticism that he is

seldom in Canada, Mr. Lumley

points out that he is the first minis-

the intersection of King and Bay Streets. Within a few hundred vards, the base bank towers - the Bank of Montreal's aluminum-clad First Canadian Place (at 74 storys than 700,000 people. the highest and most capacious in Canada), the three black towers of

the Toronto Dominium Center, Commerce Court (named for the Canadian Imperial Bank of Commerce) and the Royal Bank Plaza (whose gold-colored glass clading gets its color from gold dust embedded in the glass) — house many of the headquarter of the companies that call Toronto home. Possibly the least imposing building in the immediate area is the circa-1937 Toronto Stock Ex-

ew :ek :ct

change on Bay Street. For Canadians, Bay Street means exactly what Wall Street, with its connotations of money and stock trading, means to Americans. The exchange out-grown the low-rise building and its staff has spread into three nearby

\$350-Million Building

But a \$350-million building, the Exchange Tower, is taking shape a block away. Next year, the ex-change's staff will move in, with trading on the 33,000-square-foot exchange floor to begin early in

Murray Howe, vice-president of investment dealer Greenshields Inc. and current chairman of the Toronto Stock Exchange, said the exchange is already the third largest in North America, after the New York and American Exchanges. With its new capacity, he hopes it will not only be able to expand its equity trading but will make inroads in the options and futures markets as well. "The new exchange," he said, "will provide the most modern facilities in the

Toronto has not always been pre-eminent. Before World War I, when Montreal's St. James Street was Canada's Bay Street, Toronto was a sleepy provincial city that

(Continued on Page 9S)

Trade Image Is Being Polished By Vanya Walker-Leigh

OTTAWA — "I've traveled 500,000 miles in the last 15

months," said the minister of state **Government Programs** Government programs have been set up to help firms form exports groups, transfer technology to Third World countries and set ter to be solely responsible for up joint ventures there. But proposals for a government trading

trade — previously the portfolio was combined with industry or commerce, and his predecessors had insufficient time left over for either trade problems or extensive "Canada has an image problem, especially with our nontraditional trade partners in the Third World, where the great opportunities exist such as major capital projects. Even Australian business missions

visiting the U.S. seldom think of coming up here." Traditionally, nearly 70 percent of Canada's trade (totaling Can.\$134 billion in 1980), has been with the United States, 13 percent with the European Economic Community and 5 percent with Japan. Mr. Lumley emphasizes the need to develop new markets in promising areas such as the Pacific Rim, the Middle East and Latin

Canada urgently needs to increase exports: The record Can.\$8billion trade surplus last year was wiped out by a huge invisibles def-icit — and the development of ining imports of goods and capital. Last November, Mr. Lumley drew up an export strategy based on pri-

corporation seem to have been shelved following opposition from

After a proposal by the Canadian Exporters' Association, Mr. Lumley recently established the Export Trade and Development Board, comprising business, labor and representatives of federal ministries and provinces as well as of the Export Development Corp. and the Canadian International Development Agency (CIDA). In contrast to the previous lack of dialogue between interested parties, export strategy will be hammered out by the board and eventually meshed into the government's in-

dustrial and agri-food strategies. Examples of Canada's search to develop markets include the recent high-level mission to China of the Canadian China Trade Council followed a few months later by a Can \$80-million aid credit from CIDA, the signature of preferential trade agreements with Austra-lia and New Zealand and an enermillion worth of subway cars.

Trade with the Pacific Rim and meant some dificulties for Canada.

Voluntary export restraint agreements in textiles and clothing are being negotiated with more than a dozen low-income countries, while Japan has agreed to limit automobile exports. Export financing is still a major problem. Mr. Lumley pointed out:
"We lose a lot of trade against our

competitors. Last year we set up the credit mixte facility as a defensive move against nearly all other industrialized nations. Even if there are agreements inside OECD about basic consensus rates, some countries will go on offering pref-erential terms. The credit mixte involves very low interest rates on credits for exports faced by competition on third markets from similarly financed goods. The rest of the time, our exporters are charged [rates] higher than those of most industrialized countries."

Canadian banks are showing a villingness to step up their export financing, however, the Royal Bank has just set up an export finance company to aid small and medium-size exporters, while Scotiabank recently opened its fifth "international center" — centers that are located in major cities.

Enthusiasm for new trading partners in Canada is reminiscent of similar attitudes toward the EEC, when Canada and the Common Market concluded an agree-ment in 1976 establishing a "con-tractual link." But in 1980, trade with the EEC still only accounted for 13 percent of total Canadian trade — with Canadian exports there (85 percent raw materials and minerals) accounting for only 22 percent of EEC imports, against 2.7 percent in 1975.

Agreements on fish and cheese have run into internal EEC disputes, while the Common Agricultural Policy and the Common External Tariff constitute major

obstacles to Canadian products.
The EEC has complained of provincial liquor marketing prac-tices and wine labeling, among other things, and has shown little interest in high-rechnology prod-ucts. Mr. Lumley admits that the magic has faded, but Canada perhaps concentrated too much on persuading EEC officials of its case. Since Mr. Lumley took off-ice, he has had many meetings with ministers of EEC member states to get the Canadian view

Eastern Europe

Mr. Lumley sees substantial opportunities in Eastern Europe. which has not been a very good market for Canada so far, apart from the credit-backed sale of two CANDU nuclear reactors to

Despite past and future efforts to seek new markets, the role of U.S. trade (Can.\$96.53 billion in 1980) will remain preponderant. businessmen say. Eighty percent of Canadians live within 100 miles of the border, and they still tend to

The Corporate Scene Ottawa has had antitrust legisla-tion on the books since 1910. An official of the federal department

has been Dome Petroleum Ltd.'s \$1.68-billion acquisition of 53 per-cent of Hudson Bay Oil and Gas Co. Ltd. from Conoco Inc.: the \$1.46-billion purchase by Petro-Canada, the national petroleum company, of Petrofina Canada Ltd.; Canadian Pacific Ltd.'s \$1.1-billion takeover of Canadian International Paper Co. Ltd.; and Seagram Co. Ltd.'s \$3.1-billion acisition of 25.5 percent of Conoco (to be swapped for 20 percent of E.I. du Pont de Nemours &

Long before press coverage put them in the international spotlight,

As inflation made takeovers increasingly more attractive, the number of significant ones increased dramatically — from 264 in 1975 to 511 in

Canadian companies were busily taking on each other, not Ameri-Expansion by acquisition is a grand old Canadian tradition that pre-dates hockey. Companies have been gobbling each other up throughout Canada's history and Canadian governments have actively encouraged corporate gian-

1979.

The trend can be traced to 1821. when the Hudson Bay Co. cli-maxed its occasionally physical warfare for control of British North America's fur trade by absorbing its bitter rival, the North West Co. (Hudson Bay, independent since its founding in England in 1670, was itself taken over in 1978 by the Kenneth Thomson

newspaper family.)
Later, when Canada became a country in 1867 and needed a continental railway to tie its diverse regions together against American expansionism, it offered the Canadian Pacific Railway \$25 million. 25 million acres and a guarantee against competition. The railroad, completed in 1871, was the foundation of a Canadian Pacific empire that has grown into Canada's largest corporation, with 1980 revenues of \$9.98 billion.

Though the number slipped last cially American giants. This latter into the 10-times-larger market next door is a natural step for a Canadian company once it feels limited by a population of only 24

first six months of the year (the figure does not include the Seagram acquisition of Conoco shares) on acquisitions, about three quarters of them involving the takeover of Canadian assets.

Bank Lending Curbed

The outflow of money to pay for the purchases was such a depressant for the Canadian dollar that in July, Finance Minister Allan MacFachen was compelled to ask the major banks (they invariably dollar was hovering at a 50-year low of just over 80 U.S. cents, and the bank study estimated that buyouts of foreign companies were responsible for 1 1/2 cents of that

creased to 35 percent.)

A key part of the program is to offer tax incentives for "frontier" exploration (in the Beaufort Sea and Arctic Islands, and off the east coast) based on the degree of

(Continued on Page 8S)



OTTAWA — Pierre Elliott Trudeau remains Canada's contradiction, 13 years after he first took office as prime minister.

In a low-key and cautious country, Mr. Trudeau is mercurial and opinionated. His bachelor sports, wealth, and charm and wit in debate continue to please his sup-porters. His detractors focus easily on his personal venom and his open indifference to subjects that don't interest him. Canadians' opinions about their prime minis-

ter are thus rarely cloudy. But much is murky for Mr.Trudean. He has tried to accomplish constitutional reform for Canada, a task that has preoccupied him for much of his adult life. It is an enormous job that would remove the anachronism of constitutional control from Britain, set a new mechanism for amendments, and establish guiding principles in a national bill of rights.

The prime minister's plans have been strongly opposed. First, eight of the nation's 10 provinces sought to change the terms he proposed. Then, an agreement brought all the provinces but Quebec together. Today, Mr. Trudean faces the domestic instability he has long worked to avoid. Far from fitting Quebec comfortably into the Canadian fold, the province's native son has added to the platform

of separatist forces. As Mr. Trudean and the premiers of predominantly English-speaking Canada rejoiced at the agreement, Rene Levesque, the premier of Quebec, said that it would impose a constitution on French-speaking Quebec,

"It will be up to the Quebec people to draw their own conclusions," he said.

[Mr. Levesque called this week for a Parti Quebecois referendum on independence for the Frenchspeaking province, and said that he would resign if the vote were for independence without economic ties to Ottawa. Radical elements in his party have been pushing for outright secession.]

It is a difficult, bitter chapter in Mr. Trudeau's career. At worst, his failure could split the country. "If he succeeds, his place in history is assured," said Garth Stevenson, a political scientist at the University

of Alberta.
That Mr. Trudeau continues his push for constitutional change despite the friction it creates is very much in character, his biographers say. "Federalism attracted Mr. Trudean because it was inherently rational," writes Richard Gwyn in

cient return — a position shared, by the Shell-led Alsands group

The Canadian Petroleum Asso-

ciation's views are endorsed by

the Independent Petroleum Asso-

ciation of Canada, many of

whose members, small compa-

nies, own extensive gas reserves, now shut in under EPA, and of-

sponsoring a similar project.



ize authority, Mr. Trudeau, in the

to override the regional demands for power that have long kept Can-ada decentralized. Canada's existing constitution gave the provinces jurisdiction in areas that have become more important over the years. Successive federal govern-ments have bargained away central powers such that everything from insurance to trucking load limits vary from province to province. The result, as some see it, is the prospective economic balkaniza-

In an effort to unify and central-(Continued on Page 9S)

Pierre Elliott Trudeau

a recently published study. The Northern Magus. The prime minister has sought

tion of Canada

dustry and natural resources is gy and industry cooperation agree-Most Promising Areas The Canada Lands for Oil and Gas Current Exploration Activity Outline of Labrador Shelf NE Grand Banks

ects - which will have to be Gnanced from outside."
Mr. Leitch's criticisms of the NEP are shared by his British Columbia counterpart, Robert McClelland, "It's a nationaliza-tion, not a Canadianization prohe said in Victoria, "which doesn't bring energy se-curity any nearer." Following a

partial agreement on oil and gas

production with Ottawa, the British Columbia government is holding out for a role in explora-tion of its offshore oil potential, considered a federal resource.

Capital Outflow

In Toronto, bankers and stockbrokers warn that Canadianization has caused an unprecedented capital outflow, with Canadians

In Ottawa, however, the oil in-

borrowing abroad at high rates to acquire foreign-owned oil industry assets when Canada already has low reserves and a large current-account delicit

dustry's two betes noires - Energy Minister Marc LaLonde and Petro-Canada's President Wilbert (Continued on Page 8S)

(Continued on Page 9S)

Takeover Fever Grips TORONTO — If the world, and especially the United States, is suddenly becoming alarmed about the takeover activities of that administers it - the Department of Consumer and Corporate
Allairs — says that it is effective Canadian business, it's only because Canadian corporate raiders recently have been conducting against price-fixing but that it has been "unenforceable" against mergers. It has not succeeded in been To mention only the multi-bilsetting aside a single merger in 71 lion-dollar acquisitions that took place this year (a Canadian dollar is worth about 83 U.S. cents), there

Over the last six years, as infla-tion has made it increasingly more economical to take over existing companies rather than build new capacity, the number of significant takeovers recorded by the depart-ment has increased each year, from 264 in 1975 to 511 in 1979.

year to 414 (it is expected to hit 480 this year), the size of the deals took a quantum leap this year as giants gobbled giants, and espetrend, which has been more evident in 1981 but has been growing since the mid-1970s, is a simple reflection of the fact that expansion

A study by the Bank of Montre-al estimates that Canadian companies spent at least \$9 billion in the

comply with such requests) to ease up on lending for foreign take-overs. At the time, the Canadian

That the situation was serious is inherent in the fact that Mr. Mac-Eachen's request applied to take-overs in the energy field, where en-couragement of such takeovers is

part of national policy. That policy is the National Energy Program, announced in Octo-ber, 1980, by which, among other aims, Canada stated its intention to increase domestic ownership in the energy industry from 28 percent to at least 50 percent by 1990. (In a year, the proportion has in-

An Energy Power to Be Reckoned With

CALGARY, Alberta — "What the big print giveth, the small print taketh away" is the "oil patch" assessment of the five-year Energy Pricing Agreement (EPA) of Sept. I, putting an end to the yearlong Alberta-Ot-tawa energy war that was sparked by the introduction of the federal New Energy Program

Oil production cutbacks ordered by the Alberta government during the dispute have been ended, but Calgary's frenzied building boom has slowed to a near halt, and oilmen crowding into their exclusive club swap worried assessments on how the EPA will

affect their industry.

Existing oil reserves in Western
Canada will be exhausted in 13 years at present production rates. The main goals for the EPA are to spur the search for new oil by instituting a steadily increasing two-tier price system. "Old oil" prices will be limited to 75 percent of the world price; "new oil" prices can rise to 85 percent of the world price by 1984. Separate prices are set for natural gas, al-though in the short run the pro-duction of gas for export will be restrained. There are also complex financial provisions involv-ing taxes, royalties, special incentives to Canadian-owned companies, and a sharing of revenues between the provincial and feder-

ing old oil will not have the cash flow essential from that oil, or the tivity in favor of U.S. exploration gas, which is even worse, to search for and develop new oil," said John P. Gallagher, the chair-man of Dome Petroleum. "Taxes should be deferred to encourage exploration, and the 25 percent back-in for Petro-Canada on Canada Land oil fields, as well as certain FIRA procedures, need modifying," he added. He hopes. to win government approval for a \$40-billion plan to produce oil from the ice-bound Beaufort Sea. Dome's recent acquisition of Conoco's 52-percent stake in Hudson Bay Oil and Gas will also give it a big role off the Canadian East Coast.

Financing Exploration Robert Blair, the chairman of Nova, An Alberta Corporation (NAAC), warned that companies will be forced to finance exploration through borrowing from banks or issuing stock. With ex-tensive oil interests, Nova is also a leading gas pipeline constructor and petrochemicals producer but recently dropped plans to buy Shell Resources' Can \$430-miltion Canadian assets, including a

oil sands project. Donald Blackwell, senior vice president of Norcen, said that his company had cut 1981 explora- arrangements for lack of suffi-

22-percent stake in the Alsands

EPA in their initial reactions, leading Albertan oilmen are less singuine in private. "People own-the New Energy Program (NEP), the New Energy Program (NEP), and might decrease Canadian ac-

as a result of the EPA.
Officers of the Canadian Petroleum Association, whose members include all the foreign majors operating in Canada, are far more negative. The association's vice chairman, Harold Carlyle. who is senior vice president of Gulf Canada Resources Inc., said: Though our members are heavily committed to Canadian exploration, activity has to be reduced. Oil self-sufficiency in 1990, implying Canadian oil out-put of up to 2 million barrels a day, is not achievable under the present scenario. Our members' exploration expenditures in 1981, planned to reach Can \$10 billion, will only be Can \$6.5 billion, and the EPA in fact leaves us Can.\$80-billion short of the Can.\$230 billion the industry needs to generate in the next 10 years through eash flows to meet the 1990 target, not counting ex-pected operating costs of Can.\$90 billion. Producer netbacks in

Alberta's energy minister, Mery Leitch, supports the EPA as a workable compromise giving a greater role to the province in oil policy, and better oil prices, than under the New Energy Program. "We will consider adjustments, and are negotiating with oil sands project sponsors." he said in Edmonton. But Mr. Lench was critical of the govern-Canada are now way below levels in the U.S. or Australia." Jim Livingstone, president of Exxon-controlled Imperial Oil, ment's "Canadianization" policy as disruptive. "Instead of Canadisaid that its 140,000-barrels a day an fund: going to acquire existing production capacity. I would Cold Lake oil sands project for Alberta, suspended in July, could not start up under present EPA have preferred to see larger Canadian investments in the new proj-

ten do not qualify for the tight Canadian ownership rules attached to certain exploration in-Although the Alberta government recently doubled its royalty refund rates to these firms, last month's federal budget provi-sions have cut into their ability to raise venture capital for drilling, and the Independent Petroleum Association warns that many members may collapse — or join the move to the United States.

Watchdog Agency Stirs Controversies

By Anne Gregor

OTTAWA — Consider the following: As the head of a major corporation, you have successfully negotiated an intricate corporate takeover. When the dust settles and hundreds of millions of dollars have been paid out, your lawyers tell you that some Canadian operations you picked up in the deal may have to be sold, or you will have to go through a lengthy legal process in that country.

It is a problem faced increasingly with takeovers in the United States and Europe, Canadian operations changing hands as part of the larger deal become subject to Ottawa's foreign investment re-

view legislation. FIRA — as the Foreign Investement Review Agency is known —
is the Argus at Canada's industrial gate. Since 1974, the legislation and the agency created to enact it have sometimes chased away

would-be investors.
FIRA was established to rule on whether proposed foreign invest-ments would "be of significant benefit to Canada." The process must be gone through in all cases where the would-be investor is considered ineligible to deal freely in Canada without regulation. Investors needing approval include foreign residents and companies in which there are substantial blocks of stock (generally 25 percent and more) held by foreign residents. The agency must be consulted when a foreign investor either seeks to acquire existing Canadian operations or wants to establish an operation in Canada.

Review Proces

The review process is generally a difficult one. The applicant and his legal advisers meet privately with agency officials to discuss the applications. Successful applications often offer increased employment to Canadians, higher technology, greater exports or perhaps more upgrading of raw materials previ-ously exported directly from Cana-da. While such attributes can help a proposal, nothing assures its approval. After a bureaucratic decision is made, recommendations are passed on to the Cabinet for review. The political process is never

Of about 4,255 applications made from the agency's creation to March 31, 1981 (the end of the latest fiscal year), 2,748 foreign investment proposals, or about 65 percent, have been allowed. Only 6 percent of the total - 257 cases were disallowed. Many were withdrawn along the way - 658 proposals, or 16 percent. The rest were either still in process or ruled not to need review.

Criticisms of FIRA abound. The United States heads the list of foreign complainants, not surprisingly since it is the home country for most of the applicants. U.S. officials maintain that the foreign inwith potential for squeezing con-cessions out of investors. Canada says that the terms it accepts are

volunteered by the applicants. One Canadian group says that there should not be any doubt surrounding the agency's work. The Canadian Bar Association called on the minister of industry, Herb Gray, to hold a comprehensive review of the legislation and proce-

The Bar Association argued that the review process should be ad-ministered in a more open, mean-ingful, efficient and businesslike manner." The association, along with other Canadian groups, is worried that FIRA's practices have damaged Canada's reputation as a reasonable place for international the Canadians' abilities to borrow investment

On the other side, Canadian nationalists have maintained that the country, were allowed to borrow agency is not doing enough to keep They call FIRA a paper tiger, unable to reverse the dominant position of foreign owners in the Canadian economy. By one government count, foreigners control about 55 percent of Canada's manufacturing sector. Outside control is even more extensive in the oil and gas business. In the mining industry it is estimated at 51 percent.

Because FIRA rarely deals with existing foreign-controlled opera-tions in Canada, nationalists have sought a means of shifting those existing interests to Canadian hands. Among the proposals advo-cated by Industry Minister Gray are some that would require foreign-controlled multinationals in Canada to report their perform-ance in many areas, including training, technology and Canadian supply purchases. Although this scheme may be popular with some, it appears to be shadowed by Canada's international agreements.

The Canadian Bar Association held "that any monitoring of large foreign-owned firms is a discriminatory practice which should not form part of foreign investment review." Such monitoring, the asso-ciation said, "wouldn't be consistent with the Organization for Economic Cooperation and Development's guidelines on multinational enterprises and national treat-

Senior officials in Ottawa appear to have heard the complaints. The government has shelved plans to toughen FIRA. Prime Minister Pierre Elliott Trudeau recently confirmed that the program was under review. U.S. officials are somewhat more relaxed. "As long as it's under review, there's hope, an official said. A Canadian diplomat suggests that Ottawa is anxious to remove some irritants from the screening process. Small enterprises, for example, might be given exemptions. The decision process, which can take a year or more, may be simplified.

But there is still talk of wider apvestment review process is rife plication and monitoring.



Andre Ouellet trying to bell the cat (big business).

Takeover Fever Grips Corporate Scene

(Continued from Page 7S)

100-percent of a takeover price while Americans, in their own only 50 percent (the U.S. Congress foreign-owned companies out has since plugged the loophole) and simmering resentment over Canada's six-year-old Foreign Investment Review Agency raised American hackles.

U.S. Disadvantages

In October, Congressman John Dingell from Michigan told reporters in Washington (after the House of Representatives had unanimously approved the margin requirements bill): "American firms have been operating under a real disadvantage in competing with foreign firms, particularly Canadians. One of the prime reasons has been Canada's National Energy Program." He suggested that "fur-ther measures" might be needed.

Quite apart from the high-profile foreign ventures by Canadian businesses, domestic consolidation has been growing swiftly. Between 1968 and 1978, the proportion of the assets of Canada's 270,000 non-financial companies increased from 37.3 percent to 48.6 percent.

Toronto's Reichman family alone has spent about \$1.6 billion in the last three years to buy, among many other assets, 94 per-cent of Abitibi-Price Inc., the world's largest newspaper pro-ducer, 23 percent of Royal Trustco Ltd., Canada's largest trust company group; 50.1 percent of Brinco Ltd., a mining and energy compa-ny; and 46 percent of Trizec Corp., a major real estate holding and

gement company. Even before the Reichmanns started their takeover binge, they were 100-percent owners of Olympia and York Developments Ltd., Canada's largest real estate de-veloper, which is also very active in the United States. It is Manhattan's largest landlord and the prime mover in the Battery Park redevelopment.

Dome Petroleum Ltd. has spent more than \$5 billion in three years on oil-company acquisitions, becoming the largest energy company in Canada, judged by assets. Not only was its acquisition of the controlling interest in Hudson Bay's Oil and Gas this year the largest in Canada's history, but since then it has made an offer, recommended by Hudson Bay's oil directors, for the minority shares.

Andre Ouellet, Canada's Minister of Consumer and Corporate Affairs, has said repeatedly that the country has "the weakest competition laws in the world and the most concentrated industrial structure." He has warned that if something is not done, "a few years down the line, four or five big names could dominate the entire economy of Canada."

Mr. Ouellet has become a crusader for a competition law with teeth, and in an earlier stint in the same portfolio introduced competition legislation that died, in the words of Toronto Star columnist Richard Gwyn, "between the hard rock of business opposition and the soft sludge of public

Mr. Ouellet, however, plans to introduce new legislation that is given a much better chance of becoming law. For one thing, it is supported by a powerful small-business group, the 60,000-mem-ber Canadian Federation of Independent Business. And the business Council on National Issues, representing 150 large companies, has taken a constructive approach, accepting "not just the inevitability but the necessity of reform."

Major Reports

More importantly, public concern has finally been kindled, and continues to be fanned in the press, by three major reports from Mr. Ouellet's Bureau of Competition Policy.

The reports are on an alleged \$12 billion overcharging of the public by the oil industry between 1958 and 1973 (a probe of the charges is under way); the closing of two daily newspapers, the Ottawa Journal and the Winnipeg Tribune within a 24-hour period by competing chains last fall (a commission recently handed in a report) and the alleged uranium cartel in the 1970s in which the federal government was accused of breaking its own anti-combines

Mr. Ouellet's legislation will establish a threshold for market share beyond which mergers will be deemed harmful. It also will make it easier to obtain convictions for anti-competitive conspiracies by treating them as civil cases rather than criminal ones. The current treatment of such cases in the criminal courts, where proof be-yond a reasonable doubt is required, makes it almost impossible to get convictions.

Cash Flow Decline

Despite the glare of international publicity, the pace of interna-tional takeovers by Canadian com-panies may be slowing for the short term, in part because of the finance minister's jawboning of Canadian banks about their take-

Of at least equal importance, however, is a combination of high financing costs for acquisitions and a severe decline in the cash flow of target companies because of the economic slump. Royal Trustee of Toronto, citing unfavorable market conditions," re-cently backed out of the \$360-million Canadian takeover of Flagship Banks Inc. of Miami.

The same economic restraints prevail within Canada, but Toronto chartered accountant John Sayers says there is still the overwhelming fact that high inflation (12.5 percent a year) "makes it extremely difficult to start a business from scratch.

- GEORGE BRETT the province's co-ordinator of in-

Competition Intense Among the Provinces

DARIS - The Canadian Embas- ternational offices. "The role of Y sy here is so busy competing with the Quebec delegation that it doesn't get around to projecting the nation as a whole and all of its other provinces, according to Patrick Lavelle, the Ontario govern-

ment representative in Paris. Quebec's first agent general in Paris took office in 1882, but the delegation was opened in 1961. Quebec's special status in France was encouraged by Prime Minister Lester Pearson, and given a major boost by President de Gaulle's "Vive le Quebec libre" speech in 1967 in Quebec, Only recently did the Canadian Embassy finally persuade the French goverament to remove the word "embassy" from the Quebec offices description on official lists, but its delegate, Yves Michaud, still enjoys ambassador rank in France, flying the Quebec permant on his car on official occasions. French and Quebec prime ministers officially meet once a year; in 1980 a

bec technology opened in Paris. Quebec's international relations budget, Can.\$32 million, is nearly five times Ontario's Can \$4.8 million. Five times more people are employed in Quebec's 25 offices, immigration bureaus and tourist centers spread across Europe, Latin America and the United States, including two offices in Africa.

center for the promotion of Que-

Business Offices

The province's membership in several international Francoohone organizations dealing with cultural affairs, and its major emphasis on culture, tourism, science and sports in its external relations, is in sharp contrast to the approach of both Ontario and Alberta.

Ontario's 10 offices, five in the United States, the others in Frankfurt, Hong Kong, Tokyo, London and Paris (which also covers southern Europe) are wholly business-oriented, explained Neil Probin, the offices is to sell goods and services, attract new investments joint ventures and licensing agreements. Each office has an annual business plan with stated objectives, targeted on certain industrial

Mr. Probin credited Ontario's Frankfurt office with playing a key role in persuading Volkswagen to locate a new automobile plant in Ontario — despite a strong pitch from Quebec. Mr. Probin's office was set up in 1977 as an effort to focus French attention on Canada's most populous and highly industrialized province.

"But our office of nine people hardly compares to Quebec's 90," Mr. Lavelle said. "Concentration by both the federal government and Quebec on culture and politics has left vast areas of economic cooperation untouched. Trade and investment flows between Canada and France are insignificant, and few French people seem to know that there is more than Niagara Falls west of Quebec province." The French office is currently

promoting wide-ranging talks on possible Canadian participation in the manufacture of the new Airbus 320, as well as extensive contacts among the automobile, food processing and micro-electronics sectors of France and Canada.

The province of Alberta has two U.S. offices (Houston and Los Angeles) and three others, in Hong Kong, Tokyo and London — the latter covering all of Europe and the Middle East. Alongside broad commercial promotion, the offices play a key role in seeking out skilled workers to staff Alberta's booming, labor-short energy in-

Initiatives Abroad

Since 1979, German-born Horst Schmidt, Alberta's tireless minister of state for international trade, has traveled thousands of miles, shep-erding groups of Alberta business

meets criticisms about NEP by

stating that Petro-Canada's ac-

quisitions of Arco Canada, Pacif-

ic Petroleum and Petrofina have

all increased in asset value since.
"We would have bought a lot

more in the last two years, but

lacked funds and don't plan any

Petro-Canada will work closely

with two other firms acquired by

government interests: Aquitaine,

now controlled by the Canadian

further buys right now," he said.

people on strictly "deal oriented" trips to Asia, Africa, the Middle East, Latin America and Europe. Mr. Schmidt shares the federal trade minister's concern with less ening the export dependence on U.S. markets, and throughout the 12-month "energy was" between Ottawa and Alberts, they maintained close working relations.

While the federal government is favorably disposed toward provincial initiatives abroad, (except when they are in direct conflict with the division of federal-provincial rights, as in the case of certain Quebec mitiatives) other provinces have little or no international pro-

In addition to Quebec, Alberta and Ontario, Saskatchewan, Brit-Columbia and Nova Scone have offices in London — the latter's dating from 1791. Newfound-land's premises there have been let-go for lack of funds, though this may change with the province's new found oil wealth.

Manitoba has a small office in Mexico geared to selling agricul-tural machinery, British Columbia has two small operations in Los Angeles and San Francisco aimed

at the tourist trade. New Brunswick and Prince Edward Island have no offices anywhere. Even so, provincial external relations sometimes pose prob-lems. As a high official of the Ministry of External Relations said: "It gives a strange impression when federal and provincial ministers and delegations arrive in a country within days of each other, or even simultaneously, with neither group knowing about the other's travel plans."
— VANYA WALKER-LEIGH

An Energy Power to Be Reckoned With

(Continued from Page 7S)

Hopper - are unpertubed by criticisms in Canada and abroad. "Even in terms of balance of payments, the long-term benefits Canadian ownerships will be far greater than short-term Mr. LaLonde said. "We have responded to criticisms from industry, and the U.S. government, with Secretary of State Alexander Haig writing us a letter of congratulations when we modified NEP rules in our draft energy laws going before Parlia-ment about the 25-percent backin and supply procurement."

Mr. LaLonde pointed out that the government was ready to help small gas producers with a "natural gas bank," and that drilling rigs left Alberta due to excess ca-

pacity existing before the NEP announcement. "The oil industry, in saying oil-sufficiency is impossible for 1990, ignores our plans to reduce demand. If the oil sands projects start up - and Petro-Canada and some provincial governments have indicated they would be ready to loan to or invest in them — we will make it. Hibernia and the Beaufort Sea are extra cushions.3

Newfoundland Claim

At present, large-scale exploration and production in the Hibernia field are held up by Newfoundland's claim to sovereignty over offshore resources, as former independent dominion that joined Canada in 1949.

Development Corp., and Suncor, 25-percent controlled by the On-Petro-Canada's Mr. Hopper

tario Energy Corp., with an op-tion on another 25 percent. "Not having a strictly bottom line approach, we have played a key role in exploring Canada Lands, and off the East Coast; we are leading the pan-Arctic gas

oil pilot projects in Saskatchewan. We are also ready to expand our oil sands interests," Mr. Hopper said. (At present, these are a 17-percent stake in Alsands, 7 percent in the operating syncrude plant and 50 per-cent with Nova in the proposed

Canstar plant).
Whatever the NEP's shortcomings, Canada's oil and gas potential, plus its plans to boost electricity and coal production for export, make it an energy power to be reckoned with Ottawabased diplomats point out, forecasting an eventually amicable ettlement of differences with the U.S government - and the oil in-

- VANYA WALKER-LEIGH

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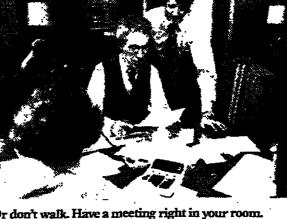
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ORONTO — Judged by abso- lion, Mr. Young acknowledged hurt." The bank, with authorized lute numbers, banks in Cana- that this limit was not onerous and capital of \$45 million (implying an la have embarked on a crazy pro-aferation. There were only 11 of them, all Canadian-owned, until August. Then 12 foreign-owned banks were incorporated at once, mine were added in October and it is expected that more "batches" of foreign-owned banks will be approved by the banking authorities until at least 60 of them are competing for commercial business by

But judging by absolute aumbers would a mistake. Under a law that went into effect last Dec. 1, foreign-owned banks for the first time are allowed to have banks charters, but their total assets are restricted to 8 percent of the do-mestic assets of the banking system as a whole.

early 1982.

That means a current limit of about Can.\$15 billion, of which the foreign banks - and other foreign financial institutions that do not yet have bank charters - now have about Can.\$11 billion.

Charles Young is president of Toronto-based Citibank Canada which was licensed in the first "batch" in August. With assets of slightly more than Can.\$2 billion, the subsidiary of Citicorp Inc. of New York is the biggest of the foreign banks.

Discrimination Charged

Mr. Young said that the 8-percent limit was discriminatory. He pointed out that "Canadian banks in the U.S. have greater freedom of action than foreign banks in Canada" and asserted that an absence of restrictions on foreign banking in Canada "would not result in a larger market share under any circumstances." He added, however: "Twe been in Canada long enough [three years] to realize that if I were a Canadian I would probably feel as Canadians do about foreign

Mr. Young's expression of conflicting viewpoints reflects the five years of Canadian soul-searching that went into the compromise legislation that permits foreign financial institutions in Canada to become banks.

Banking has been one of a very few industries in Canada - others are newspaper publishing, broadcasting and uranium mining that successive governments have indeed to be so important to the national fabric that they should be restricted to domestic control. It was a painful decision to let foreign banks into the fold, even though their assets were so drastically restricted.

As explained by Sen. Salter Hayden, who headed one of the two parliamentary committees that worked out the compromise, the purpose of the legislation was "to strike a balance between additional competition and mainte-nance of the banking system primarily controlled by Canadians.' Another purpose was to permit foreign banks enough freedom in Canada that Canadian banks the higgest of which are worldclass institutions now expanding would not run into retaliatory

legislation in other countries. In fact, the foreign banking institutions now lining up to get their Canadian charters have been operating in the country for up to a decade. But they now are being unade subject to the same reserve and other requirements as the domestic banks.

1970s Loophole

In the early 1970s, foreignowned banks, with an eye to a loophole that allowed them to incorporate provincially and do what any rational person would call banking business as long as they did not term themselves banks, started moving into Canada, especially to Toronto, the business center.

While they were not allowed to take deposits, they could make loans booked from their head offices. The Canadian banks alarmed at this intrusion by "suitcase bankers" who could skim some of the cream from the conmercial lending business - started agitating to have them brought nto the banking fold.

Hence the recent legislation, a revision to the Bank Act. Although there is no legal requirement that the foreign "near-banks" apply for bank charters. Ottawa will not continue to allow their parent companies to guarantee their debt instruments in the Canadian money market (at least not beyond an 18-month phasing-in period) un-

less they do so William Kennett, the inspectorgeneral of banks in the federal Finance Department in Ottawa, has the job of recommending each bank charter application to the government, setting each bank's authorized capital and ensuring that the foreign banks' slice of assets remains within the 8-percent

"Under the new legislation, foreign banks have the same powers as the Canadian banks," he said. "Depending on their expertise, foreign banks can enter the entire range of retail banking or concentrate on wholesale banking. Our experience suggests that most will be interested in the whalesale side - commercial lending, trade and

export financing "
Each foreign bank is allocated an authorized capital for one year. and can apply to the inspector-general for an increase. The au-thorized capital is of central importance to each bank because its lasets — what it is permitted to end — are confined to 20 times he authorized enpital.

Citibank Canada's Mr. Young aid that his bank's authorized apital was \$130 mellion for loans a Canada, plus \$20 million for mans outside the country. As far a the domestic portion goes, the ank can thus lend up to \$2.6 bilim without seeking an increase in

hthorized capital. Since Citibank Canada's assets only slightly more than \$2 bildid not at present restrict the business that the bank might otherwise be able to do.

Mr. Kennett said: "We will be administering the legislation very cautiously in the first few years to make sure the ceiling [8 percent] is not inadvertently penetrated. Over time, we hope to provide authorized capital to enable banks which are growing quickest to make the greatest contribution to a competitive environment."

Mr. Young said that the inspector-general's regulators have been exercising their power with re-straint, and he does not feel that his bank is being bullied by a rigid bureaucracy.

French Experience

"My philosophy is 'Let's allow ourselves to be discriminated against before we start screaming." he said. So far, he added, such discrimination has not been in evidence. Still, he "would prefer that there be no limit. We'll try to behave in such a way that the government will be encouraged to relax the 8 percent."

Mr. Young's experience with Canadian banking is interesting in light of his previous experience in France, where he was stationed in Paris from 1974 to 1978 as head of the Citibank there. The French imposed restrictions, he said, "but more subtly than in Canada. There, all banks - domestic and foreign — are subject to asset dis-crimination. The result is that each bank maintains its market share: The big banks stay big and the small ones stay small."

Central to Mr. Young's support

of a freer role for foreign banks in Canada is his argument that most of Canada's big banks are world-class and hardly need to be coddled. (At July 31, the assets of Canada's Big Five banks were: Royal Bank of Canada, Can.\$86 billion; Canadian Imperial Bank of Commerce, Can.\$65 billion; Bank of Montreal, Can.\$60 billion; Bank of Nova Scotia, Can.\$49 billion; Toronto Dominion Bank, Can.\$43 billion.)

Banking analyst Terry Shaunessy of Gardiner, Watson Ltd., a Torouto investment dealer, said that the basis of this large size (the four biggest banks are among the nine largest in North America) is the federal banking system under which all the major banks have branches in all 10 provinces and two territories.

There are thus no interprovincial barriers to the formation of large pools of capital, and the Canadian banks, which have in a sense outgrown the domestic marketplace of only 24 million people, are busily expanding in the United States, Europe and Asia a major reason the domestic banks wanted to ensure that the new banking legislation was sufficiently palatable in other countries that Canadian banks would be allowed

Japan, Switzerland

Japan and Switzerland demand such reciprocity, and banks from both those countries are among those that have received their charters (Bank of Tokyo, Swiss Bank Corp. and Union Bank of Switzerland).

Maurice Clennett, special adviser to the inspector-general of banks, said that one Canadian bank, the Bank of Nova Scotia. was able to set up a branch in Ja-pan this year because of the revised Bank Act. Other Canadian banks have branches there under consideration. And, while no Canadian banks have moved to set up branches or subsidiaries in Switzerland, "they are free to do so," he said.

Mostyn Lloyd, president of Bar-clays Bank of Canada, based in Toronto, echoed Mr. Young's sentiment in saying: "As a practical matter, you don't scream until you

THE

or Paul Delacommune.

SECOND

capital of \$45 million (implying an asset ceiling of \$900 million), is owned by Barclays Bank Ltd. of

Mr. Lloyd suggested that it will take some time — at least until the 60 or so foreign banks that want charters have them, probably early next year — before the foreign banking community is able to quantify any ill effects from the 8ercent limit in combination with their individual authorized capitals. But he said that placing the banks under the Bank of Canada's reserve requirements makes them less competitive. "The reserve requirements cost about 55 basis points," he said. "So a threeeighths-point gain (on a loan) be-comes a one-eighth-point loss." Therefore, the interest rate charged must be raised to cover the added cost of keeping reserves on deposit without interest with the Bank of

High Growth

Mr. Lloyd said that one major reason why "there's no pain yet" is that the Canadian banking system as a whole has been growing at a rate of more than 30 percent so far in 1981, partly because of a spate of lending for major corporate takeovers. This means that the Canadian asset pie has been grow-ing at a faster-than-usual rate, and the 8-percent slice reserved for foreigners is therefore proportionately larger.

But record-high interest rates, plus a request from Finance Minister Allan MacFachen for the banks to cut back on lending for foreign takeovers (the resultant outflow of funds was depressing the Canadian dollar), make it unlikely that such rapid asset growth will con-

Mr. Lloyd said that while there might be a legitimate argument for Canadian authorities to limit the growth of banks whose home countries place restrictions on Canadian banks, the current limits are not fair to Barclays of Canada because "there are absolutely no restrictions on banks in Britain." He added, however, that even with the restrictions the foreign banks were choosing to remain because "we're betting on Canada's longterm prospects."

The energy sector in particular will require such large amounts of capital - the Conference Board of Canada put the amount at between \$250 billion and \$300 billion in this decade - that even the huge Canadian banks and the highly effective Canadian investment industry will not be able to supply it

West German Bank

Several of the larger foreign banks, including Barclays of Cana-da, have already moved to meet the energy sector demand by setting up offices in Alberta, the vince that produces 85 percent of Canada's oil and 235.

One foreign bank that does not have to wait to decide whether the hurt is Deutse Bank (Canada), wholly owned by Deutsche Bank A.G. of Frankfurt.

Klaus Bartels, resident representative of the parent bank who shares the Toronio office with the Canadian bank subsidiary, said that the bank's initial authorized capital of Can.\$5 million — meaning that assets are pegged at Can.\$100 million — is too small to permit a profit. He is optimistic, however, that the inspector-general eventually will permit higher capi-tal that in turn would allow the bank to make a profit. "We're here as a long-term investment," he

He expressed confidence that within three to five years Ottawa would come to the conclusion that the foreign banks were such "good corporate citizens" that the 8-percent limit should be waived

— GEORGE BRETT

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ONTARIO

CANADA

ike an American, yet live like a

Trade Image Polished (Continued from Page 75)

look south first to do business rather than east or west across their OWN COUNTRY

U.S. owned companies or subsidiaries, which play a major role in Canada's "branch plant" industrial structure, limit the scope for import substitution by home production, or imports from third

Canada is seeking an adjustment of the 1965 automobile agreement with the United States, whose free trade provisions covering vehicles and parts are now leading to a deficit for Canada. It also seeks a greater role in U.S. government procurement and military contracting, and modifications of "buy American" laws and similar measures being passed by many U.S. states.

Tom Burns, secretary of the Canadian Exporters' Association, said that the present "hostile climate" has led exporters to lose a

Protectionist policies such as labeling laws, the "buy Canadian" campaigns and numerous infractions of General Agreement on Tariffs and Trade rules have enraged the United States, said Keith Dixon, chairman of the Canadian Importers' Association, who added that the United States is likely to lead tough resistance by GATT members to requests for increases in Canadian tariffs when Canada moves to introduce the GATT customs valuation code in

Trudeau's Challenge: Constitutional Reform

عددا من الرجل

autumn of 1980, introduced consti-tutional changes which, he said, would be implemented with or without provincial agreement. In the end, he was unable to carry out that threat. Faced with a decision by the Supreme Court of Canada that his plan, while legal, contravened all constitutional precedent, Mr. Trudeau bargained for four days with provincial leaders.

The result was a substantial concession. The provinces agreed to change the constitution and bring it back to Canada, but they demanded and received an amending mechanism that would allow a regional government to renounce in-dividually future constitutional provisions that have been ap-

ence to New York City's financial

problems - metropolitan Toron-

and prosperous," in part because of financial controls exercised by

The impression should not be left, however, that Toronto does

Described as 'Cold'

The people of Toronto are in-

variably described as "cold" by the folk who live in smaller surround-

ing towns. Montrealers sniff that

Toronto is a cultural wasteland (it

used to be), while Westerners com-

plain loudly that "Bay Street" and

its "Eastern bankers" are trying to

control their destiny. (Maybe they

are: All the banks have set up large operations in Calgary and Edmon-

ton to coincide with Alberta's

And all Canadians - including

Torontonians — agree that the city's professional baseball, hock-

ey, football and soccer teams are

untalented and remain so with un-

matched consistency, no matter

what changes are made to the play-

why they are the wealthiest club"

the provincial government,

not have its detractors.

prosperity.)

in a recent article:

in the league.

Toronto is where it's at.

to's two-tier government is "stable

least seven provinces. It's a plan that Mr. Trudeau often scorned as a formula for "a checkerboard Canada. Moreover, a bill of rights, long

sought by Mr. Trudeau, was agreed to only after a number of weakening provisions were added. Mr. Trudeau agreed that poor provinces could limit the employment rights of Canadians from

other parts of the country. In a still more sweeping measure, the pro-vincial premiers demanded and received the right to have provincial laws override many basic freedoms enshrined in the bill of rìghts. Editorial response has been var-

ied. While the Gazette, in Montreal, hailed the compromises as a victory for all Canada, the Toronto Star called it a gutted constitution.

Quebec, Mr. Trudeau's native province, objected to the compromise amending formula as still too binding. It spurned the bill of rights on the ground that the pro-visions would offer guarantees of English schooling to Canadians moving into the province. It is uncertain that these objections of Premier Levesque's are truly re-flected in the Quebec population.

on to support or reject his position. Mr. Trudeau has perhaps lost as much as he has gained. In more than a dozen years as prime minister, he has carried out some social programs, brought bilingualism to Canada's federal government, and reached a near-consensus on major constitutional changes. But, at the same time, he has stirred a living, political manifestation of the Quebec separatism he once said was

which at some point will be called

dead.
Where does Mr. Trudeau turn
now? It's expected that he will fight, for the time being, the maneuverings of Mr. Levesque. He has toyed publicly with retirement, suggesting, from time to time, that he might quit — and that then again, he might not. At 62, Canada's prime minister is firmly ensconced for someone

ing and coaching staffs. What hurts is that Montreal's teams are said to be nearing the end of his almost as consistently good. career. After a sweeping electoral The Toronto Argonauts of the Canadian Football League, who have not won the league title since victory last year, he heads a party with a majority in Parliament and thus is assured of four more years in office, should be want it. A sin-1952, are the particular target of gle parent, with three young sons, he has years of parental duties besportswriters. Yet as the sports editor of Today magazine pointed out Meanwhile, the prospect of Mr. "Pro football is not sports, it's

business. The clubs have one goal Trudeau's departure has unleashed maneuverings within his liberal party as ministers in his cabinet in mind: To make money...The huge attendance [by Toronto fans] lockey for position, pushing themgame in and out adds up to huge selves and their policies. Much of revenues for the Argonauts. This is this is the prime minister's fault, suggests Allan Fotheringham, a widely published political colum-nist. He maintains that Mr. Tru-Which brings us back to the nist. He maintains that Mr. Tru-deau is but a cynical ghost of his sition at the World Bank. main point: In financial matters,

youthful promise of a better Canada: "A man who fired the imagina-tion with his promise of a just society has evolved into a prime

pointments and sinecures. Mr. Trudeau's job is, of course, the jewel sought by many. His finance minister and deputy prime minister. Allan MacEachen, is thought to have an inside track. A political pragmatist and parliamentary strategist, Mr. MacEachen may have a strong inclination and ability to keep what is given him.

minister who watches, unblinking,

as the opportunists around him

shuffle and elbow for arranged ap-

Other Candidates

Another aspirant to the job is Marc Lalonde, the minister of energy. He has headed the nationalist icies in this sector, benefiting by the considerable public expo-sure it has brought. Others are John Roberts, the 48-year-old environment minister, who is attempting to gain political mileage through an anti-pollution campaign aimed at the United States, and Herb Gray, the nationalist minister of industry, who is a master of media exposure.

While those within the govern-ment scramble for position, several former cabinet ministers, who now work in the private sector, are often mentioned as possible successors. Both men fill the traditional requirement of the liberal party that a French-speaking leader such as Mr. Trudeau must be followed by an English-speaking leader. Coincidentally, both men are practicing law in Toronto.

John Turner, 52, a former minister of finance, is thought to have a large public following. A strikingly handsome man, Mr. Turner is perhaps less admired within the party and generally favors a relatively conservative political line. Donald MacDonald, 49, is the alternate and perhaps the more likely outsider. Like Mr. Turner, he is a former minister of finance. As well, he held the energy portfolio during the oil crisis in the mid-1970s. Mr. MacDonald is less outwardly striking than Mr. Turner, but he has a reputation for greater subtlety and intellectual depth than his counterpart, a trait said to make him more favored by Mr. Trudeau. Mr. Trudeau himself is often

seen moving on to an international post. The secretary-general's position at the United Nations has

Toronto: 'This Is Where It's At' city, and possibly it's North America's, too." The New York Times

said: "In culture, history, food,

fashion, business and sheer nation

al clout. Toronto is to Canada what New York City is to the United States — with the difference that Toronto is clean and

With these reviews, Toronto ob-

viously is a popular tourist spot

with Americans, and in 1980 more

than 21 million tourists visited

leaving \$1.8 billion in the local economy. In addition, almost

300,000 delegates to 680 conven-

tions and meetings last year left an

Barry Lyon, a real estate devel-

opment consultant, said visitors

used to the run-down downtowns

of many American cities find it

hard to believe that Toronto has

older, well-heeled people - and

often younger ones as well - to

return to the inner sections of the

city from the suburbs. They re-

of Toronto are constantly being re-

newed." he said, a process encour-

aged by rigorous fire and building

TJANYA WALKER-

economic journalist who tep-

resents the Financial Post. of

Canada, and Lloyd's List in

GEORGE BRETT is a free-

lance journalist based in Can-

ada, and a former reporter for

ANNE GREGOR is a finan-

cial reporter for the Canadian

the Toronto Star.

Broadcasting Corp.

France.

LEIGH is a free-lance

"The result is that the old areas

paint, refurbish, rewire, rebuild.

no slums. One reason is a trend for

additional \$111 million

(Continued from Page 7S)

just happened to be the capital of Ontario. It was dominated by a Wasp population that is now slightly in the minority because of a surge of European and Asiatic immigration since World War II. With the perspective of a resi-dent of Quebec, stock market ana-lyst David Schulman of the Mon-

treal investment firm Geoffrion Leclere Inc., identified 1960 as "the time when Toronto began to pull ahead of Montreal." He said there were three reasons. Economic Muscle

"For a start, there was Ontario's

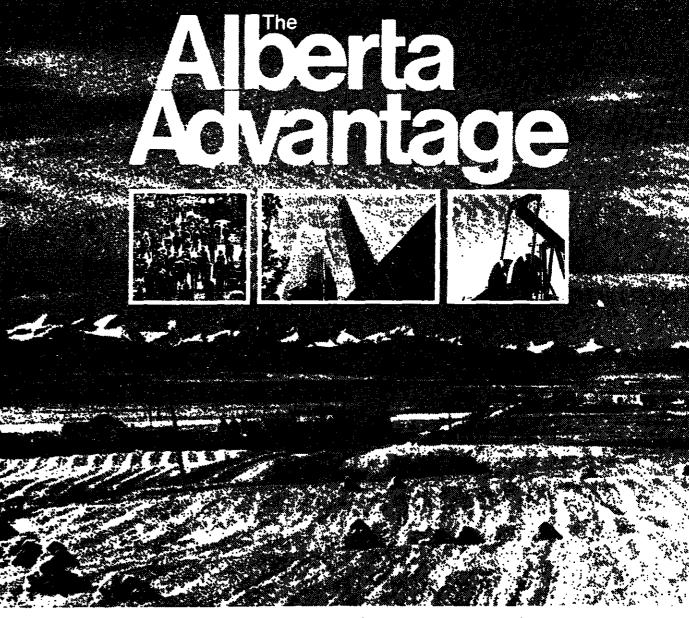
economic muscle, which drew business and banking to Toronto. as well as efforts by regulators to establish the Toronto Stock Exchange as the premier market in Canada. Ontario and Toronto were aggressive in hustling busi-ness, while Montreal rested on its laurels. Secondly, but not necessarily in that order, it's a chicken-andegg situation — there was a general flow of population and bank resources westward. At this time, Toronto had a growth rate of 50,000 people a year; that growth has moderated to about 15,000." And finally, Mr. Schulman said:

have to be very candid in saying that the political situation hastened the shift." He was referring to the growing nationalism among French Canadians starting in the 1950s and 1960s that culminated in the election of the separatistleaning Parti Quebecois in 1976. "Capital and big business have been very sensitive to the winds of nationalism in Quebec." Mr. Schulman added there has been a tendency in Montreal to regard Toronto as "a brash upstart" com-pared with "the classy" Montreal. That city has only recently embarked on an "aggressive, sophiticated promotion campaign" stressing Montreal's virtues, including cultural life, its technology and its position as a year-round port.

There are also major corporain Montreal, including Canadian Pacific Ltd., Canada's largest company, and the largest and third largest banks, the Royal Bank of Canada and the Bank of Montreal. respectively. Both banks, however. have emphasized decentralization in recent years and have major operations in Toronto. The two banks' presence in Montreal, Mr. Schulman said, "is a lot more than tokenism, a lot less than dynamic head-office control."

Much More Toronto, of course, is much

more than a financial center, and success at being "much more" ikes it an attractive place to visit and live, which enhances its financial pre-eminence. According to Business Week magazine, Toronto is "a city that has learned to live with bigness." The Chicago Tri-bune called it "Canada's No. I



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Joint ventures and licensing arrangements are encouraged. Investments are particularly welcomed in the areas of mining, food processing, manufacturing, petrochemical, metal products, mineral and forest product developments. If you'd like to learn more about Alberta, please

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NEW YORK GENEVE PARIS MONTE-CARLO

—Herald Tribune—

Page 11 Wednesday, December 16, 1981 **

BUSINESS NEWS BRIEFS

ICL Reports Loss, Proposes Stock Increase

LONDON — ICL, reporting a loss for the fiscal year ended Sept. 30, Tuesday proposed a one-for-one stock offer to raise £32.2 million in new

Britain's biggest computer manufacturer, which was kept affort with a government loan guarantee of £200 last March and has signed joint deals with Japan's Fujitsu and Three Rivers of the United States, said that the new stock would be offered to current shareholders at 25 pence a share on a one-for-one basis.

Christopher Laidlaw, the company's chairman, said Tuesday that the firm's cost-saving measures would not be felt for the first half of the next financial year but that he was confident the company had set the foundation for a profitable future.

rrance's Creusot-Loire Wins Soviet Contract

MOSCOW — Creusot-Loire has won a 1.3 billion French franc (\$225 million) contract from the Soviet Union to supply 19 refrigeration stations for use on the pipeline that will will carry Siberian natural gas to Western Europe, French Foreign Trade Minister Michel Jobert said

Beatrice Foods to Sell Soft-Drink Operations

United Press International CHICAGO — Beatrice Foods — which recently sold its Dannon yogurt division — said Tuesday it would sell its domestic soft drink operations, including Royal Crown Cola and Seven-Up, for \$105 million in

The sale will be made to a new corporation owned by the New York investment firm of Forstman Little & Co., key executives of Beatrice's

soft drink division and certain private investors, the company said. Test Results Released on Australian Shale

LONDON — Southern Pacific Petroleum said Tuesday that calculations based on core samples from the Nagoorin oil shale deposit in Queensland indicate a total of 2.65 billion barrels of shale oil contained in 6.26 billion metric tons of shale.

The company said a more detailed drilling program will be planned to outline the distribution of oil shale in more detail, and in particular the precise location of faults and their effect on the deposit.

Nestlé to Sell Part of Libby Unit

VEVEY, Switzerland - Nestlé plans to sell more than one-third of its Libby, McNeill and Libby food subsidiary in the United States, a com-

pany spokesman said Tuesday.

Nestle said it will sell Libby's canned fruit and vegetable sectors to U.S. companies. It put the annual turnover of the two-thirds remaining with Nestle at \$250 million. A Nestle spokesman said reports putting Libby's turnover before the sale at around \$400 million were correct.

Avon Makes Offer to Buy Mallinckrodt at \$50 a Share

NEW YORK — Avon Products said Tuesday it had signed an agreement to buy Mallinckrodt Inc., a St. Louis chemical firm. Avon's tender offer would begin

Wednesday for 4,560,000 shares, about 32 percent of Mailinckrodt, at \$50 a share, the company said. Avon said it will also acquire, under a separate agreement with two universities, 2,494,516 shares, or an additional 17 percent of Mal-linekrodt, at \$50 a share in cash.

Mallinckrodt has 14.2 million shares outstanding. About 1.5 million of the shares are in a trust which expires next month with the

stock going to Harvard University and Washington University in St. Louis. Avon's offer values the company

at \$710 million.

issues of additional Mallinckrodt shares through exercise of warrants or employee stock options, or upon conversion of outstanding convertible debentures, Avon said. Avon said it expects to begin paying for Mallinckrodt shares tendered not later than Jan. 14. Mallinckrodt was seeking to pre-

vent a takeover by National Distillers, Inc. Avon is engaged in diversifying and has acquired Tiffany & Co., the prestigious Fifth Avenue jewel-

ry store in New York. Avon's main lines are jeweiry and cosmetics.

National Distillers has been ductivity than British companies, ry store in New York. Avon's main buying Mallinckrodt shares in the although they haven't achieved the

open market instead of making a same levels of productivity they formal bid for the company. Mallinckrodt earned \$1.97 a share, fully diluted, in the first Drew, a securities firm, who has

Threat to East-West Trade Seen in Polish Crisis

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By Paul Lewis

New York Times Service

PARIS - The military takeover in Poland is widely perceived by Western bankers and experts as an inevitable but risky last bid by the authorities to halt the country's economic decline. Should it fail, it could spark a major financial crisis, causing Poland to de-fault on its multibillion-dollar foreign debt, undermining the foundations of East-West trade and straining the West German bank-

ing system, these sources say.

The declaration of martial law and ban on trade union activity, most observers agree, was sparked by Solidanty's call for free elec-tions and a referendum on the country's fu-

ture form of government. But Western bankers and other experts generally feel that a military takeover was only a matter of time, as the country's economy continued to decline, with idle factories, food shortages and dwindling fuel supplies.

"There was no escaping the imposition of authority at some point so long as the chaos continued," says Richard Porches, a U.S.-born economics professor at London Univerwho published a major study on Poland's problems.

Western banks and governments — owed a total of about \$27 billion by Poland hope the military takeover will lead quickly to a resumption of normal work in the country's potentially profitable factories and coal es, enabling it to earn the hard currency needed to repay its debts and import materi als and machinery essential for recovery. Western lenders also hope the military au-

thorities will press ahead with plans to reschedule by Dec. 31 some \$2.4 billion of debt

owed to private banks this year, but which

Poland could not repay, somehow scraping

By Steven Rattner

New York Times Service

British television manufacturers

have been leaving the business, an

ultramodern plant in an otherwise grimy industrial park here has

1,000 sets a day from 250 a day

Its secret? This is Britain's Sony

plant, where a combination of Japanese engineering knowledge and Japanese management skills has turned an eight-year-old factory into a high-productivity, high-profit and high-grality anomaly in this

it and high-quality anomaly in this land of low efficiency and low

While those factors are blamed

for much of Britain's poor eco-

nomic performance, the country's

business manage nent has played a

role as well. The experience of

Sony and other foreign companies

outside techniques, training and organization can make a factory in

buts, an economist with Philips &

Britain successful.

shows the extent to which

seven years ago.

ed its production gradually to

BRIDGEND, Wales - While

together the \$450 million in interest the banks are demanding in return for stretching out repayment dates.

But, while expressing such hopes, most bankers appear to fear that the takeover will deepen the divisions between Solidarity and the government, leading to more strikes, in-

NEWS ANALYSIS

creased economic paralysis and possibly to Soviet intervention. In the latter event, Poland could be forced into default, bankers warn, with creditors despairing of repayment and rushing to attach Polish ships, aircraft, bank deposits and other assets in the West.

Freeze on New Credit

Experts agree that a Polish default would quickly dry up new credit to other East Bloc countries, which owe a total \$75 billion to

the West and are also in economic trouble. "The result would be a general freezing up of East-West trade with all East Bloc countries losing their creditworthiness and bankers reluctant to advance money to finance imports." Mr. Porches says.

A Polish default could strain the Western banking system, especially in West Germany. There, and in the United States and some other countries, banks would probably be obliged to write off their Polish loans, cutting into this year's earnings.

Coming after two years of depressed profits, a Polish moratorium would weigh particularly heavily on West German banks, which are the most exposed in the West.

Last week, Hans Friderichs, Dresdner

management systems that they

The success of the foreign com-panies operating here provides evi-

dence to support many widely shared suspicions about British

management — that it lacks a

modern view of employee rela-tions, that it is insufficiently inno-

vative, that it is excessively rigid,

and that it fails to draw the most

"They only work 50 hours a week, they don't take much work

home and they sleep eight homs a night," said Professor David Nor-

burn of the London Business

School, who conducted a recent

Royal Concern

sial Prince Charles has offered un-

usually strong supporting state-

ments, as the nation's underlying

economic problems have come

more fully to light in the past two

trated on the way the employees were looked after, and dealt direct-

ly with them, they would never

need the same extent of trade un-

ion activity," Prince Charles said

Here, for example, management

and workers eat together in the subsidized caleteria, while at near-

by British plants employees are separated into as many as a half-

All workers wear blue-grey jack-

for the women. The company does not divide employees into skilled

and unskilled groups. There are

not even any private parking

Normal People'

worker-oriented," said Diane Holt,

who previously worked in a nearby

planes. Delivery is to begin in March 1983. South African Air-

ways has placed an order for two

size of the order, layoffs will con-

"The management here is more

places for senior managers.

than like bosses."

- short for the men and long

dozen groups according to rank.

in one recent interview.

into British factories.

"If management really concen-

Even otherwise-noncontrover-

have introduced.

talented Britons.

productivity study.

ers by creating a contingency fund to cover bad debts to Poland. However, unofficial es-timates say the most heavily exposed German bank is the trade union-owed Bank Fur Gemeinwirtschaft, which has loaned Poland 950 million Deutsche marks, followed by Commerzbank which is owed some 910 mil-

The longer Poland delays it payments the greater the risk that one of the 501 Western panks owed money will break ranks, declare Poland in default and ask the courts to attach Polish assets somewhere in the world, forcing other banks to follow suit and provoking just the financial crisis the banks are

trying to avoid by rescheduling.

"The major banks know a default isn't really in their interests, but the longer we wait the more the risk that someone will get out of line," warns Lawrence Brainard, senior economist of Bankers Trust Co.

Loan Write-Offs Urged FRANKFURT (Reuters) — West German banks are being urged by their auditors to write off large parts of their credits to Poland even if the Polish authorities manage to pay the interest due by the end of this year, banking sources said.

nking sources said. Auditors are now urging banks to write off at least 10 percent of credits outstanding, and some suggest far more if a bank's profitability allows. At least two local tax offices have indicated they will accept such write-offs, benefiting the bank by reducing the taxes due, the sources said.

Meanwhile, in London, the general manager of Poland's Bank Handlowy said War-saw is determined to sign the rescheduling Bank chief executive officer, surprised bankagreement with Western banks as scheduled.

countries.

ment for inflation.

a U.S. consulting firm.

are spared long-standing union ar-

work involved is on pristine assem-

bly lines rather than in grimy in-

lack of investment on the part of manufacturing businesses. Manu-

facturing investment declined be-

tween 1970 and 1980 after adjust-

"Usually you can say that when you start with a 'green field' site,

you start efficient regardless of the

country the management is from,"

said Roger Morrison, head of the London office of McKinsey & Co.,

BUSINESS OPPORTUNITY...

... In the securities industry proven successful in U.S.A. Los Angeles headquartered stock brokerage firm expanding internationally via owner operated offices. Respondent must qualify with professional capabilities and financial credibility. Reply to:

Mr. Nils ANGERT 16055 Ventura Blvd., Suite Emilia Encino, Ca. 91436.

strial plants. They are mostly

Bargain Hunters Aid Stock Prices on NYSE

NEW YORK — Prices on the New York Stock Exchange closed slightly higher Tuesday as traders sought bargains that had resulted

age, which lost 15.03 Monday and 5.61 Friday, gained 4.47 points to close at 875.95. Advances edged

Considering the lack of move-ment in interest rates and the situation in Poland and Israel, "There are all kinds of inclinations for investors to do nothing," Larry Wachtel of the Bache Group said. Technical analysts said the mar-

for a sharp setback soon before launching any major rally.

Tuesday.

Ford suffered the sharpest de-

Japanese Managers Prove Britons Can Produce of the Council of Economic Advisers, said Tuesday that the adminis-tration is committed to reducing the size of federal budget deficits in fiscal 1983 and beyond.

In corporate news, a federal appeals court in Cincinnati denied U.S. Steel Corp.'s motion asking for a lifting of the temporary restraining order that prevents U.S. Steel from buying Marathon Oil shares. rangements that often encourage friction. For the most part, the

smaller units, which tend to be more successful here. And the forfinished lower on the day, dealers eign companies are often among the industry leaders in their home

the dollar rebounded to close at 2.2655 DM in London. The dollar closed at 2.2855 DM Monday.

The pound sterling rose to \$1.8857 from Monday's \$1.8630, from a two-day slide.
The Dow Jones industrial averwhile the dollar also lost ground to the Swiss franc, to 1.8315 from

declines by about 780-750, and volume on the NYSE was 44.13 million shares, compared with the 44.74 million traded Monday.

ket, which has churned the past couple of weeks, may be headed

Investors were concerned interest rates may be headed higher after a three-month decline following the \$4 billion surge in the nation's money supply reported last Friday by the Federal Reserve.

New car sales by the big three U.S. antomakers plunged 27.8 percent in the first 10 days of December from the same period a year ago, according to company reports

cline, 37.7 percent, while GM sales fell 26.4 percent and Chrysler sales dropped 14.6 percent. Murray Weidenbaum, chairman

The dollar rose in late trading on European markets Tuesday amid renewed concern about Poland, but the U.S. currency still

After falling below 2.26 Deutsche marks in the afternoon, In addition, experts blame a

1.8475 Monday. A U.S. Treasury spokesman in Washington said Tuesday that the United States was ready to inter-

vene in the foreign exchange mar-kets following the declaration of martial law in Poland but that no action had been taken yet. **Europeans Agree**

To Steel Curbs, **U.S. Official Says**

From Agency Dispatches
WASHINGTON — Leading European Commission officials have agreed to enforce the U.S. trigger-price mechanism for steel by holding back shipments to the United States, Bill Brock, the U.S. special trade representative, reported U.S. steelmakers have com-

plained bitterly about what they see as European violations of the trigger price mechanism, designed to bar dumping of steel in the United States at prices below the cost of production. Some U.S. companies have threatened legal action against European steelmak-

Mr. Brock said he would favor an effort by European officials to set up a system of monitoring ship-ments to the United States as a way to improve compliance with the price mechanism. Industry sources say European officials have indicated they may be ready to establish such a system.

Separately, Commerce Secretary Malcom Baldrige said he told a top European Community official in London last week that "you can't cure a sick European steel industry by feeding off a sick American industry." He warned that legal actions could destroy the trig-ger price mechanism and lead to a rise in protectionist sentiment.

During Christmas and New Year period

of New York

will be presenting

Badrutt's Palace - St Moritz and

Palace Hotel - Gstaad

studied the problem. "Their ac-The number of shares to be nine months of this year, up \$1.79 bought in the tender offer will be a year earlier. complishments are because of the

Baldwin-United, MGIC in \$1.2 Billion Pact New York Times Service NEW YORK — Baldwin-United, a diversified financial services company with a growing insurance iness, has agreed to merge with MGIC Investment, the largest in-dependent seller of residential mortgage insurance in the United

The merger, which was announced Monday and will cost Baldwin-United \$1.2 billion, is the largest in a series of more than 30 Baldwin acquisitions since the late 1960s that have turned the company from a piano and organ manufactorer to a concern chiefly involved in the sale of life and casusity insurance. MGIC has about 35 percent of the market for residential insurance, which is de-signed to protect the lender from

trading in the \$40-a-share range for several months, but it gained \$4.125 after Monday's announce-ment and closed at \$47.75 a share. Baldwin-United stock lost \$.875 a share after the announcement to \$55,875. Both issues trade on the New York Stock Exchange. MGIC, which is based in Milwaukee, also gave Baldwin-

Cincinnati-based Baldwin-Unit-

ed will pay MGIC stockholders \$52 a share, MGIC stock has been

COMPANY

United the option to buy nearly

REPORTS Revenue and profits, in militars, are in local currences unless otherwise indicated

Britain

3rd Quar.

1981 905.6 22.7 ICL. 1990 715.8 17.7 0.1326 **Jnited States** Guif & Western Industries 1761 1,380. 78,3 ist Quer. 76.6 1,00 . . 1,02 Jewel Companies 1590 951.7 10.9 1.01

13.9

3,790. 49.0 5.30

"We bought this for the mortgage insurance business," said Morley Thompson, president of Baldwin-United, in a telephone interview. "We provide financial services for individuals and families. This is the same kind of business." He added that he expects MGIC's earnings to top \$100 million after taxes next year, which, he said, "is good for earning taxes next year, which, he said, "is

good for our shareholders." Necessary Balance Max Karl, chairman of MGIC, said that MGIC's earnings would also give Baldwin-United income against which it can write off its growing deductions from its expanding single-premium deferred

high fixed rate of return over a period of years.

The deductions are for the big commissions paid to the salesmen

diately. Otherwise, said Mr. Thompson, they have to wait long-er to get the tax break. For Baldwin-United, premiums on

annuities, a large, one-time invest-ment that guarantees a relatively

of the annuities in the year they are sold. With the added income from MGIC, Baldwin-United will

NEW YORK - Singapore Air- Without changing the wing or lines announced on Tuesday an lengthening the fuselage of the agreement to buy \$1.8 billion standard model, the new version's worth of airliners from Boeing Co. of Seartle and Airbus Industrie of feet to the rear to accommodate up

ESterline: 1,1966 irish A

J.Y.M. Pillay, chairman of Sin-gapore Air, said the state-owned gapore Air, said in State-Owder, carrier will purchase eight Boeing 747 Stretched Upper Deck jets with spare parts and options on two more, and six Airbus A300s plus parts and options for two

The announcement was made

The announcement was made jointly by Boeing, Airbus and the airline, in New York, Paris and Singapore. Singapore Air said it will dispose of four first generation 747s, four McDonnell-Douglas DC-10s and four Boeing 727s. The purchase will be financed from current operating revenue, Mr. Pilcurrent operating revenue, Mr. Pillay said.

The Airbus planes are each powered by two General Electric engines. Boeing said it will an-nounce by February whether the engines for the its planes will be built by Rolls-Royce or by Pratt & Whitney, a unit of United Technologies. Each Boeing plane has four

The Boeing plane is a new version of the 747, the largest of the available commercial aircraft,

stock yet to be issued, at \$52 a have the opportunity to write off

these sales are expected to near \$1.5 billion this year, up from \$233 million in 1980. They are expected to be higher in 1982.
"Baldwin-United is very much in a tax-loss situation," said Jeffrey Cohen, an analyst for Smith Bar-ney, Harris Upham. He said that the growing single-premium annui-

business makes the earnings

from MGIC attractive for both fi-

nancial and tax reasons.

The boards of directors of both companies approved the merger on Friday, according to both Mr. Thompson and Mr. Karl. The final merger is not expected to be com-

pleted until early next year.

For the first nine months of the year, Baldwin-United had earnings of \$53.9 million on revenue of \$1.4 companies. The absentee rate, for example, is just 2½ percent, well billion. MGIC had earnings in the first nine months of \$71.6 million nearby British companies report.

The plant has become a major exon sevenue of \$251.6 million. Singapore Air to Buy Boeing, Airbus Jets

which entered service in 1970, with an order for five of the upper deck has been extended 23 of the planes.

feet to the rear to accommodate up

Mr. Wilson said that despite the to 44 more passengers than the standard airplane. The new plane standard airplane. The new plane tinue at Boeing, headquartered in Seattle, Wash. "Obviously this is an unprecedented sale, but it would not reverse that trend."

CURRENCY RATES Interbank exchange rates for Dec. 15, 1981, excluding bank service charges.

| | | £ | D.M. | P.F. | 17.11 | Gid≠- | B.F. | S.F. | D.K. 3170° |
|---------------|---------------------|----------|----------|-----------|---------------------|-----------------|-------------|--------------|----------------|
| AMPHICAN | 2/4/5 | 4,675 | 109.35 - | -000 | 0.2047 | _ | 4.562 • | 135.54* | |
| Brockits (a) | 37,52 | 78.74 | 16.557 | 6.543 | 3.09 - | 15.15 | _ | 20.55 | 5,3775 |
| Frunkfuri | 2.275 | 427 | _ | 38.45 ** | I AK | ₹1 .5 7° | 5.935 • | 12730 . | NA. |
| Location Chil | 1,8855 | _ | 42715 | | 2283.47 | 4.6705 | 70.85 | | 13,8253 |
| Alles | 1.215.79 | 2,267,80 | 534,80 | 270.79 | | 48842 | 32.144 | 663,36 | 145,22 |
| New York | | 1.2075 | 0.403 | 8.1747 | 0.0825 * | 0.4034 | 0.0245 | كاكت | 0.3364 |
| Ports | 5.765 | 70.65 | 25124- | | 4745 x | 211.84 | 15.28* | 314,25 * | 78.35 <i>~</i> |
| Decica | 1,0277 | 3/073 | 80.62 | 37322. | 2157 | 7371 - | 4861 | | 24.97 |
| | 1,0774 | 0.572 | 245 | 4 7049 | | 2,6789 | 40.904 | 1,977 | 7,5224 |
| ECU | | 0.3/2 | 20 | 8.206F | بعروب | 294 | | | |
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| | | | | | | 8.4 | | APPORTS S | 2055 |
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| alen Ca | nedien S | 1,1926 | CACH | Malay, r | boott 2,251 | . 0.07 | | peseto في | 97.JZ\$ |
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| | ulsty prent | 4,405 | 0.1145 | Philip | | | \$1 To | rens | 35.55 |
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| | | | | | | 877 | 22 15 4.5 | . division | 3.0725 |
| 1774 He | is Kongs Irish £ | 5431 | 0.2124 | South r | hai 342 | . 0.27 | 25 U.A | L director | 102 |

(a) Consequed in the Children (b) Amounts needed to buy one sound. (*) Units of 1000, (x) Units of 1,000.

factory is under construction here common British problem of lack of preventive maintenance. where Sony will make picture The foreign arrivals have several The consequences of such sucadvantages. As newcomers, they

cess are unmistakeable. In the television industry, just three Britishowned manufacturers remain, while seven Asian companies have factories here. Tatung, for example, has taken over a Decca plant in Shropshire, just east of here. So far, it has kept the Decca process, but has com-bined it with better management

efficient procedures. The Taiwanese firm is convinced that it can succeed where Decca failed. "We're developing a new chassis to be introduced in two or three months," said Wei Tong-lin, president of Tatung International. "We seek a feeling from both sides that

and gradual introduction of more

they are participating in a team."

"Less Planning" U.S. construction companies that have become active here say poor management has helped make British construction costs twice those of the United States. In addition, they cite a lack of compe-

tition, a fragmented supervisory system and less efficient labor. "There is less planning of the construction process here," said The Sony plant here has a union, but a visitor might never know it — a strike has never been called George Heery, chairman of Heery here and workers express nothing & Heery, which said it has cut conbut delight. In particular, they like struction time to half that of Brit-ish firms. "And the management the absence of artificial divisions that stretch from British society of labor could be greatly im-

Sony brought its own manufac-

turing processes and a vast array of equipment stamped "Made in Japan." And it brought enough engineers to keep production lines U.S. Auction of Silver

To Open as Scheduled WASHINGTON — The U.S. General Services Administration said Tuesday it will go ahead with its auction of silver from the U.S. stockpile Wednesday, with the domestic consumption restriction removed. Auctions after Wednesday will depend on the legislative ac-

steel factory where supervisors were called by their surnames intion, the agency said. stead of their given names, as is Monday, House and Senate customary here. "You can treat negotiators agreed to require the suspension of the weekly sales of them like normal people rather silver, to take effect when Presi-As a result of these and other dent Reagan signs the defense ap-propriations bill, according to an aide to Sen. James McChure of Idafactors. Sony's performance here has far outpaced that of British companies. The absence rate, for

THE PHILIPPINE INVESTMENT COMPANY S.A. Net Asset Value as of

November 30, 1981 U.S. \$7.46 Agent: Banque Generale da Lime

WEEKLY NOTIFICATION

COMPTRENDII -A MANAGED COMMODITY ACCOUNT. Equity on January 1, 1981: \$100,000.00 **Equity on** December 10, 1981: \$259,738.42

For information call or write Royall Frazier, or Ian Somerville, TAPMAN: Trend Analysis and Portfolio Manage-New York 10005, (212) 269-1041, TELEX 8MI 667173 UW. TAPMAN is a wholly owned subsidiary of Ballour, Maclaine International LTD.

after all charges

EULABANK

for the year ended 30th September 1981 £ 9,825,259 7,614,136 Profit before Taxation... 4,711,665 3,651,423 Profit after Taxation..... Share Capital and Reserves... 25,841,494 22,143,829 Subordinated Loans 19,482,327 4,186,991 Deposits.....106,622,703 61,716,835 Cash at Banks, etc..... ... 52,589,618 34,720,197 Deposits Placed..... Loans and Advances..... ...461,059,426 305,202,186 . 647,965,409 413,079,622 Total Assets.....

Extract from Audited Consolidated Accounts

Eulabank is an international merchant bank based in the City of London; its shareholders are leading European and Latin American banks. The bank specialises in arranging and participating in loans to major borrowers throughout Latin America.

Bank AG; Österreichische Länderbank AG; Union Bank of Switzerland. Latin America Banca Serfin SA: Banco de Colombia: Banco de la Nación: Banco de la Nación Argentina; Banco de la República Oriental del Uruguay; Banco del Estado; Banco del Estado de Chile; Banco del Pichincha C.A.; Banco do Brasil S.A.; Banco Industrial de

zuela CA; Banco Mercantil de São Paulo SA Copies of the Annual Report and Accounts may be obtained from the Secretary.



Euro-Latinamerican Bank Limited

SHAREHOLDER BANKS Europe Algemene Bank Nederland NV; Banca Nazionale del Lavoro; Banco Central SA; Banque Bruxelles Lambert SA; Banque Nationale de Paris SA; Berclays Bank International Ltd; Bayerische Hypotheken- und Wechsel-Bank; Deutsch-Südamerikanische Bank AG; Dresdner



Gillett House, 55 Basinghall Street, London ECZV SEN Tel: 01-606 6141 Telex: 8811929

Cash Prices

Commodity Indexes

Dac. 13, 1981

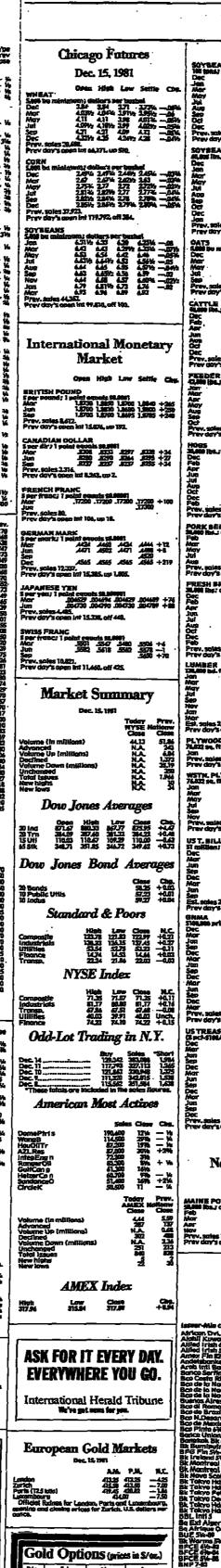
Futures Gain

From Agency Dispender
WASHINGTON — The U.S. Commodity Futures Trading Com-

NYSE Nationwide Trading Closing Prices Dec. 15 **Exxon Loses Suit** Against Exxene The Associated Press

CHICAGO — The inventor who called his company Exzene says if giant Exxon had only been gentlemanly about asking him to change his trademark, he would have done so. "But they acted like God, and like I'm some hart they acted like God, and like I'm some little guy," William Warmack said. He decided he "wasn't going to be pushed around."

He and his wife, Marilynn, took on the lawsuit that Exxon filed against his company five years ago, and won. Exxene was awarded \$250,000 in damages in U.S. District Court. Exxon, the nation's largest company with \$108 billion in annual revenue, charged Extense, a \$1 million-a-year business that makes antifog coatings for goggles and other products, with trademark infringement. Exxene is a contraction of "excellent scene," but Exxon claimed the oil company had a vir-tual monopoly on the letters "Exx," no matter what letters followed the three-letter combina-After the verdict was returned, Exxon filed Amsterdam Case 1966年1979 1986年1986年1986年1987 1986年1987 1986年1987 1986年1987 1986年1986年1986年1987 1986年1987 Other Stock Markets Prev. 181.00 Dec. 15, 1981 (Closing prices in local currencies) Sydney **Hong Kong Brussels** Frankfurt 513% 047% 084 080 433 Milan ations in Conodion funds. **Toronto Stocks** Closing Prices, Dec. 14, 1981 **Montreal Stocks** Closing Prices, Dec. 14, 1981 **Eurocurrency Interest Rates** Canadian Indexes **NEW ISSUE** U.S. \$50,000,000 Nordiska Investeringsbanken (Nordic Investment Bank) Zero Coupon Notes Due 1986 **Credit Suisse First Boston Limited** Merrill Lynch International & Co. Deutsche Bank Aktiengesellschaft Salomon Brothers International



U.S. COMMODITY PRICES 39,45 39,45 49,25 41,40 49,42 40,59 40,59 40,59 London Metals Market London Commodities 1,354 1,177 1,187 1,187 1,215 1,225 1,220 Eurodollar mission approved on Tuesday two new Eurodollar futures contracts to be traded on the Chicago Board of Trade and the New York Fu-At last week's meeting, the commission approved a similar contract for trading on the Chicago Mercantile Exchange. Both NYFE, an offshoot of the New York Stock Exchange, and the Chicago board indicated to the commission staff that trading in their Eurodollar futures would not start immediately. James Culver, the commission's director of economics and education—said Paris Commodities **New York Futures** the commission's director of economics and education, said.

The approval of the contract
came a day after the Chicago
board's membership approved a
proposed electronic link with
NYFE Approval of the plan by a
787-to-281 vote on Monday
cleared the way for final action by
the directors of the Chicago board
and the New York Stock Exchange
next month.

Floating Rate Notes

Non Banks

NYFE was announced last month many members of the Chicago board, especially grain traders, objected, saying that the arrangement would revive a competitor. NYFE, slightly more than a year old, has been in financial trouble since it failed to attract a significant volume of contracts from the Chicago futures exchanges. To address the members' objec-

Cooperation between the two exchanges had become an issue in the heated race for the chairman ship at the Chicago board. Leslie Rosenthal, the current chairman has favored the tie, while Vice Chairman Ralph Goldenberg, a nominee for chairman, has supported a stronger link with the Chicago Board Options Exchange as a substitute.

"The vote was won on the mer-

as a substitute.

"The vote was won on the merits," Mr. Rosenthal said after the vote tally. "This allows us to proceed constructively on other matters." Mr. Goldenberg claimed a partial victory, calling the approved proposal "much more equitable than what was announced earlier."

When the agreement with

Cooperation between

tions, a plan was introduced for the Chicago exchange to trade a fi-nancial futures contract based on the New York Stock Exchange in-dex. The entire deal is now con-tineerit on approprial of that elem by tingent on approval of that plan by directors of the New York Stock Exchange, who last week post-poned action on the stock index proposal, saying they needed more time to study it.

If the proposal goes through, traders on either floor could execute orders on the other exchange's floor in financial futures, metals and currencies, Members of the two exchanges would not have physical access to each other's trading floors and orders on either exchange would have to be placed through an exchange member.

Valeurs White Weld S.A. E.E

AMEX Nationwide Trading Closing Prices Dec. 15 Tables include the nationwide prices up to the closing on Wall Street.

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The world at your finger tips.

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Oil Glut, Economy Cut Into U.S. Gasohol Plan

New York Times Service

DES MOINES, Iowa — Interest in gasohol, which has attracted more U.S. government encourage-ment in recent years than any ment in recent years man my other energy source, has been fad-ing — the result of an oversupply of crude oil and the Reagan ad-ministration's efforts to curb federal spending. Enthusiasm for gasohol, a mix-

ture of nine parts gasoline to one part alcohol, was born amid farmers' anger over the restrictions on grain sales to the Soviet Union and consumers' concern about the shutdown of Iran's oil fields. The fuel seemed a way for United States to cultivate its way out of the energy crisis, drawing on its unrivaled agricultural strength.

The administration of former President Jimmy Carter and Congress responded to the apparent groundswell by pledging subsidies groundswell by pledging subsidies for gasohol exceeding \$30 billion by 1992, making it, gallon for gallon, by far the most heavily subsidized fuel.

But over the past few months, the White House has slashed funding for gasohol plants, large projects have stalled and major oil companies have drastically curtailed gasohol operations.
"It's a very risky, dicey area

U.S. May Resume Buying Iraqi Oil

NEW YORK — The United States plans to resume imports of crude oil from Iraq after a twoyear gap because the Arab nation has eased its boycott and destina-tion restrictions, Petroleum Intelli-

gence Weekly reports.
"One leading U.S. independent refiner has now concluded a one-year contract to buy 30,000 barrels a day of light Iraq oil shipped from pipeline terminals on the Mediter-ranean, while another U.S. firm is to start contract negotiations this

Most U.S. oil companies were forced to abandon purchases of Iraqi oil when the Baghdad gov-ernment tighted its boycott provi-sos in 1979 and 1980 — a policy that conflicted with tough U.S. anti-boycott laws, the newsletter

Dutch to Aid Beira Project

LISBON - The Netherlands has pledged \$12 million toward a fourgram for the Indian Ocean port at Beira, Mozambique, the Mozambi-can government said Tuesday in a report carried by the Portuguese national news agency.

right now," said James Steams, director of the Energy Department's

office of alcohol fuels.
"It made a lot more sense when you were having gas lines than it does in a glut," said Robert Harner, a spokesman for Ford. "I don't know what the gimmick is that would make people buy it."

There have always been doubts about gasohol's energy efficiency, the pressures it might place on the nation's croplands and its inflationary effect on food prices. But the question today is primarily one of practical economics: What is the justification for gasohol when oil supplies are relatively plentiful and prices stagnant?

"There's not really an incentive on the part of the oil companies to use alcohol when their refineries are only running at 65 percent of capacity," said N. Edward Clark. of the Iowa Com Promotion Board. This conclusion is but-tressed by a number of recent de-

 Texaco, the third-largest oil ompany in the United States and the biggest gasohol marketer, has withdrawn the product from 14 states in the Northeast and East, saying it was not uneconomical to ship ethanol from the Midwest to mix with the gasoline. It continues

to sell gasohol in Indiana, Illinois, Missouri and Kentucky.

• After test marketing in four states, Standard Oil of Indiana has

states, Standard Oil of Indiana has limited gasohol sales to Iowa and Omaha, Neb.

• Phillips Petroleum has announced that it is replacing gasohol with premium unleaded gasoline at three terminals in the Southeast. It is also considering abandoning the "gasobol" label in favor of something like "super unleaded with premium," a step also being considered by most other big oil companies that still sell gasohol.

Standard Oil of California re-

ports little enthusiasm for gasohol in test marketing and has pulled the product off the market.

"Gasohol was an emotional thing," said John Grey, the compa-

Nigerian Plan to Trim Oil Price Is Reported

BAHRAIN — Nigeria is to cut the price of its medium-grade crude oil by \$1.45 a barrel to \$33.75, the Middle East Economic Survey said Tuesday. It said Nigerian light will remain at \$36.50.

Some Gulf producers agreed at an OPEC meeting in Abu Dhabi last week to cut prices from 20 cents to 70 cents a barrel on some crudes. MEES said Nigeria insisted on the cut to bring its medium crude into line with the new prices for similar grades in the Gulf.

ny's president. "People generally revert to practical things."

 Sigmor Corp., one of the nation's biggest independent fuel marketers, abandoned its "White Lightning" brand of gasohol after a two-year marketing test in south Texas, citing an abundance of gasoline Construction of the world's

largest gasohol plant has been postponed indefinitely. Archer-Daniels-Midland had planned to build the plant in Des Moines at a cost of \$250 million. A number of smaller plants in Iowa, which accounts for a third of national gasohol consumption, have also

been delayed. Nevertheless, Nevertheless, production of ethanol for use in gasohol is expected to range 150 million to 200 million gallons this year, an increase of about 50 million from 1980, according to Mr. Steams. And if planned processing facility ties are built, output could rise to 500 million gallons by 1985.

But producers and planners have depended on a system of grants, loan guarantees and subsi-

dies the Reagan administration budget now excludes. From the standpoint of the big oil companies, gasohol and other new fuel sources must be weighed against today's oil surplus, which is principally the result of sharply reduced demand for petroleum products. At the same time, the

W. German Sales Decline

costs of carrying oil inventories has skyrocketed as a result of high

WIESBADEN, West Germany - West German retail sales fell 2 percent in October from a year September, provisional statistics office figures showed Tuesday. Sales in the first nine months of 1981 stood 3 percent lower than in

Selected Over-the-Counter Closing Prices, Dec. 15, 1981

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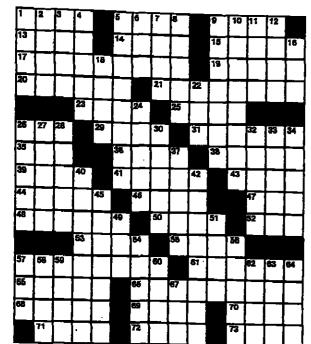
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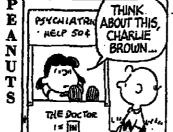
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THIS YEAR ?

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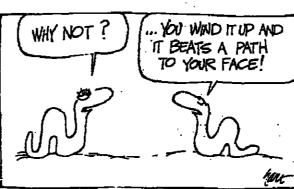
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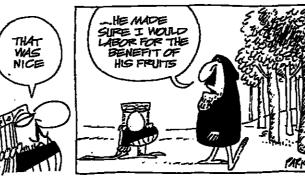


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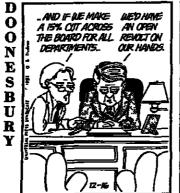


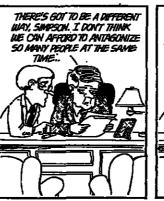














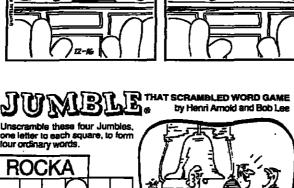
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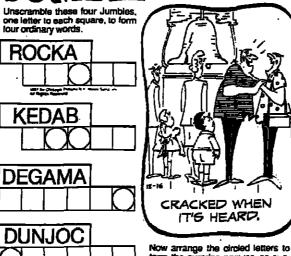


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FUNERAL GAMES

By Mary Renault, 335 pp. \$14.50. Pantheon, 201 East 50th Street, N. w York, N.Y. 19022 Reviewed by John Leonard

WHEN Alexander the Great decided to be a god, the Spartans were willing to go along with him. They decreed: "Since Alexander wishes to be a god, let him be a god." They took gods less seriously back then. Gods, in the fourth century B.C., were in the habit of dying just like anybody else.

And Alexander did die, in 323 B.C. in Babylon, of swamp fever (according to Mary Renault) or a drunken binge (according to most ency-clopedies). No matter why, he felt bad because his good friend Hephaistus, with whom he might have gone to bed when they were school chuns, pre-deceased him. And, while feeling bad and dying, he failed to enunciate a will to name an heir. And, being dead, he would be mourned with sufficient zeal only by Bagoas, the Persian boy, a cumuch, who had played with Darius before he loved Alexan-

Or so Mary Renault imagines. The Persian boy must have existed, just like the charioteer, although, on the occasion of Alexander's demise, he vanished from history. Renault in-sists, contrary to the clay tablets, that he carried a torch, not to mention a bier, for the dead rascal, that he was a spy for Ptolemy in Egypt. Renault wants love without power.

Power was the problem when Alexander met his shade. Like any god, he thought he was immune to shades. His lovely Mediterranean empire had to be divided up. Two pregnant queens were on their way to Babylon. After the usual intrigue and poisoning one gave birth to a boy. Mean-while, Alexander's idiot brother en-joyed the idea of kingship, and vari-ous generals grabbed Egypt, Persia and Macedon. Renault enjoys the idea of this strange Philip as Robert Graves enjoyed the idea of Claudius. All kings are fools who want to be gods. The "mystery" of Alexander is that he almost got away with it.

Third Novel in Trilogy

"Funeral Games" is the third novel in Renault's trilogy about a bisexual Alexander. His silent departure, as if by suicide or helicopter, leaves a shambles. We might as well be in Hit-ler's bunker or Nixon's White House. Who has the edge? Who wants it? Who holds and secures it? Nobody although Prolemy did a reasonably good job along the Nile, and one of his dynastic great-grandchildren per-fected a system of astronomy to which I am still partial 25 years after a course in dumbbell science at a major university. Renault rather likes Ptolemy, who diverted Alexander's gold-en bier from Macedon to his own neighborhood, as she rather likes Eurydike, who more or less married Alexander's idiot brother. But most of all she likes Bagoas.

From the Renault who wrote "The King Must Die" and "The Bull from the Sea" we have come to expect certain virtues; her humor is sly. She will not knowingly lie to us. She has read more history than we are likely to have wondered about. She will dazzle with expertise — emblazoned leather tents, currasses and greaves, sword belts set with plaques of Persian cloisonne — and homoerotic innuendo. She seems to have been there, like Walter Cronkite, although Cronkite would not perhaps delight as much in the cruelty that being there presumed.

Certain Deficiencies

We have also come to expect certain deficiencies. She is all sex and no philosophy. She licks her chops too much. (The politics of the harem are trivial; the desolation of the Persian boy is exquisite.) And her prose leaves too much to be desired.

Solution to Previous Puzzle ALTA NURSE DENY WEIGHTLESSNESS IRK SON FROSTY SAID RIAH EIRE OIDEA ICA WAITINGFORLETTY

On Bagoas: "However, one did not sleep with two kings and remain naive." Moreover: "His face remained inexpressive; but tears ran from his metopressive; but lears ran from his eyes in silence, like blood from an open wound." And: "Hiding with care her almost incutedulous assazement, Enryclike kney that, for the present, she had won." Whereas according to Ptolemy: "He had not foreseen this profound and private grief in its priestike austerity. What memories moved behind those guarded eyes?" Not to mention Stateira: "She eyes?" Not to mention Stateira: "She had come to him in a passion of grati-

tude, which had proved as efficacions

as any other ardor." Nor to forget the letter Perdikkas reads "with elation, tinged by well-founded misgiving."

News arrives "like a thunderbolt." Realizations are "shuddering." Words! are spoken faintly, impatiently, slowly by distastefully, impatiently, slowly. ly, distastefully, tinwisely, coelly, warmly and chokingly. There is a casual attitude toward semicolous, even sual attitude toward semicolons, even in the middle of a rampage of elephants. Someone is not only "night-mare-proof," but "in a few days he would be dining out on say: "Why. Menandros! I thought you were in Syria. Well, this is an easier climb than the birdless Rock. You got here without a rope," And, really, "Perwithout a rope," And, really, "Perwithout a rope," without a rope," And, really, "Persianize" won't do, not even in Baby-

Renault seeks a vernacular appro priate to myth, and fails to find it: Trusting simost no one, he had trusted her and told her everything. Intrigue, revenge and treachery had been daily weather." The result is a kind of comic bookishness, a mock-epic with too many elbows in the ribs. Whatever else he might have been, Al-exander wasn't funny.

Children, before going on to T.H. White and then graduating to Robert Graves, will enjoy this novel. Specialists will admire the liberties Renault has unlicensed. I go along with Cleopatra: "Yes, I daresay. But it is all discounting. Has the not have a life of the content of the party of the product of the party of the par disgusting. Has she no shame at all?
Well, you have dangers enough without my making more for you. If Alexander were willing to give it compenance, I suppose I can do the same.

John Leonard is on the staff of The New York Times.

Best Sellers

The New York Times

FICTION

AN INDECENT OBSESSION, by Collect McCollongh.
THE HOTEL NEW HAMP. SHIRE by John Irving.
CUIO, by Stephen King.
NO TIME FOR TEARS, by Cynthia Presentit. 6 REMEMBRANCE, by Danielle

Stocke
7 THE LEGACY, by Howard Past
8 SPRING MOON, by Bette Bac-RABBIT IS RICH by John Up 10. THE CARDINAL SINS, by As-

GORKY PARK, by Martin Cruz Smith Smith DAYS OF AMERICA by Paul Endman. 12 16
MASQUERADE by Kit Williams 23
BREAD UPON THE WATERS, by Irwin Shaw.

15 THE THIRD DEADLY SIN, by
Lawrence Sanders.

NONFICTION

2 THE LORD GOD MADE THEM
ALL, by James Herriot
3 NEVER-SAY-DIET BOOK, by
Richard Simptons.
4 COSMOS, by Carl Sagar.
5 PATHFINDERS, by Gail Sheeby.
6 FROM BAUHAUS TO OUR
HOUSE by Tom Wolfe
7 HOW TO MAKE LOVE TO A
MAN, by Alexandra Penncy.
8 THE BEST OF DEAR ABBEY,
by Abigail Van Buren.
9 ELIZABETH TAYOR: The Last
Star. by Kidy Kelley
10 ELVIS, by Aben Goldman.
11 THE SOUL OF A NEW MAG.
CHINE, by Tracy Kidder
12 A FEW MINUTES WITH ANNLY
ROONEY, by Androw A Rooney.
13 MISS PIGGY'S GRIDE" TO
LIFE, by Miss Piggy as 40id to
Henry Beard.
14 THE CINDERELLA COMPLEX.
by Coleme Dowling.

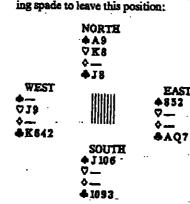
by Colene Drawling

15 THE REVERLY BILLS DIET, by
Judy Mazel

BRIDGE

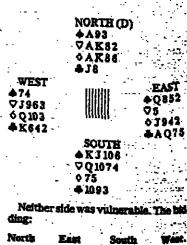
A MILDLY unorthodox opening lead by West eventually led to the declarer's downfall on the diagramed deal. After his opponents had reached four hearts by a standard route, he chose to lead the spade four linear and of the orthodox route.

instead of the orthodox seeven spot.
East's queen was captured by the king, and diamonds were played.
South ruffed the third round in his hand and cashed the Queen-Ace of hearts, uncovering the bad trump split. He then ruffed dummy's last diamond with his heart ten, and West made the key play of refusing to over-ruff. Instead, he discarded his remaining spade to leave this position:



South felt sure that West would follow to another round of spades, and had hopes of an overtrick. But to his

If South had realized at the state that West was threatening an eventual spade ruff, he could have adopted quite a different line of play. If he had led clubs immediately, he would have brought home ten tricks.



Pass

West led the spade four.

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_By Alan Truscott

then started right Mary Mary Car Application of the first of Spilling to spill k lies

NIII.

"I'd sue. I'd think like a lawyer, attack 'em on every possible grounds, thwart 'em at eve-

on every possible grounds, thwart 'em at every step using legal means.

"I'd wage a battle in the press, say these grys are killing me, hurting my reputation. I'd keep bobbing and weaving, because the grys here aren't going to take any shortcuts. If we can't do something, we can't.

"So who do they interview if I [as a cheating each] here checks are more acceptable.

ing coach] have chosen my guys carefully? If I'm getting outbid, that's one thing. Then maybe what I can do is call up the other

coach and say: 'Look, we've got to have an understanding. I know how you got the kid, because I know what I offered him. And

"And when they're talking to me about the kid I did get, they're bound to ask about you. So here's the deal: My kid shuts up, says all the right things, and your kid does

Who's to Say?

Who is to say such a network of dishones-ty doesn't exist? Or that dozens of coaches

are not bright enough to have been enacting

such scenarios for years? The NCAA spent about \$660,000 last year on enforcement,

viction vindicates John Wooden, since it in-volves the years after he retired, the answer

is yes and no. When he was winning those 10

national championships in 12 years, from the mid-'60s to the mid-'70s, the NCAA investi-

gated his program. It looked at Lew Alcindor's car, his apartment, his lucrative sum-

mer job and found no rules broken.

But the NCAA had only four full-time in-

vestigators then. It has more than three times

insists Bill Hunt, the NCAA's assistant exec-

utive director for enforcement, "you can get

In more elegant terms, he said that if two

newspaper reporters can essentially bring down a president, his 14 tigers ought to be able to round up most of the college sports

"If you have the time and the manpower,"

To skeptics who wonder if the UCLA con-

nearly a quarter of it on travel.

By Rob Hughes
International Herald Tribune
LONDON — If there is a greater

sporting irony than that of the aging superstar stumbling back into remnants of past fame, it is the competitor obliged to return through financial necessity. That, or younger men failing to acknowledge of the competition of the aging that the competition of the competition of the competition of the aging that the competition of the aging that the competition of the aging that the competition of the aging superstant stumbling back into remnants of past fame, it is the competition of the aging superstant stumbling back into remnants of past fame, it is the competition of the aging superstant stumbling back into remnants of past fame, it is the competition of the aging superstant stumbling back into remnants of past fame, it is the competition of the competition of

or younger men.failing to acknowledge opponents so obviously superior. They should instead store memories of having shared the field with men brushed by genius.

Thus, in a month of old man Ali's recurring humilation, has soccer provided illusions of its the provided illusions of its the provided in the correction of the correction of

own. Johan Cruyff and George Best, outstanding Europeans a decade ago, are hogging headlines again. Cruyff began another come-back with a fine goal for Ajax of

Amsterdam. Best, characterístic

ly, failed to turn up for yet another trumpeted encore in England.

Meanwhile, Livepool came

home full of excuses rather than

praise for the Brazilians of

Flamengo who, in Tokyo last Sun-day, crushed them, 3-0. Television

is often is distorting medium, yet

from what we saw by satellite those men from Rio were marvels.

Class Struggle

difference in class. Center-forward

Nufiez began it with an exquisitely

back-heeled pass. Then, as Nunez disappeared off-screen, Zico

chipped the ball with the precision of a Jack Nicklaus. It dropped

inches over the head of Liverpool

skipper Phil Thompson — and there, suddenly, was Nuñez gain. Goalie Bruce Grobbelaar dashed

out but was beaten with a deft

flick of Nunez's boot. That con-firmed the quality that makes Bra-zil the favorite to win next sum-

But Liverpool couldn't see it.

"We let them dictate the pace," complained Thompson. "We

should have gone out and played

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around in a Middlesbrough shirt." He's right. The people of Middlesbrough, particularly

Northern Ireland.

Past Masters at Play Past Their Primes

and pig farming in Spain despite the guidance of his father-in-law and one-time agent, Cor Koster. Now he is said to be chipping away at his debts by accepting a match fee and a share of increased gate receipts which, against Haar-lem, netted him £21,000.

on. "They were more used to this type of bumpy surface..." But

stop: It's too cruel to go on with echos of England's belief that it

still has nothing to learn.
So, to the individual masters —

he says, to help the "resurrection" of a Dutch game gone to seed. But he is 35, and that he could star in

his first game is a sad comment on the standards in a country where

SOCCER SCENE

the collective debt of the 36 profes-

former masters. Cruyff's return to Ajax, the club of his youth, is,

It brings a lump to the throat. Here was a player who stood above the rest, a man with linguis-tic agility, sound common sense and an unpretentious way of living

— a man who, amazingly, hitched
his lot to the wrong advice. What
hope does that give to the hundreds whose intellects are as close to his as are their skills?

With a ball at his command, Best was on a par with Cruyff. But Best squandered himself. He has even written a book on how family life and clinical treatment have dried out his thirst for beverages that diluted his best years. Another

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sional teams is over £8 billion.

Just as sadly, Dutch journalists are reverting to the old story of Cruyff's need to keep running to stave off bankrupcy. He made and lost £2 million, lost it through injudicious investments in real estate

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ing and putting speed and strength beyond skill. Poor man: Could he not see that control and variation of the rhythm of the dance were what perplexed his team?

"The ground suited them better than it did to us," Thompson went on. "They were more used to this of the control of the control of the land to us," Thompson went than it did to us," Thompson went the land to the land young club manager who persuaded his directors to offer Best £1,500 a match, plus a house and car, feel deceived. They heard, although not from the player's routh, that he couldn't face the pressure and was returning to Cali-fornia, where his wife Angie will The welcoming party was at Middlesbrough's local airport. When Best never showed, team ofensure he does not fall into old ficials phoned his agent in Glasgow. And found he had decided "it would have been deceitful to fool

temptations.
One of Best's perennial prob-lems is his boyish sincerity. He means what he says, but his mood changes from minute to minute. He loves playing the game, yet be-

trays it as few men ever could. Be-

cause he was always so gifted, he never learned responsibility.
A pity. There is at Arsenal a defender named John Hollins. Same age as Best, but not blessed with Best's phenomenal range. Yet Hollins still squeezes out every ounce of ability and respect. He rejects opportunities to move toward coaching because "while I've got what I've got, I'm enjoying myself. Why should I change until I have

Hollis hasn't had the money of a Best or Cruyff running through his fingers. But he, rather than they, is fulfilled.

NBA Leaders

Johan Cruyff

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trel Upsets Mahre in Giant Slalom

my grave.

A Cheater's Guide to Basketball Recruiting

head coach, maybe even a personality, some-body the country's seen on television, maybe

who's writing a newspaper column. Not some Joe Blow who'll crack under pressure.

"I'm not going to delegate the chores of cheating to some car dealer. I'm going to know exactly what's going on. And I'm not going to offer stuff indiscriminately. I'm

going to get to know the kid a bit. I'm going to approach his family. I'm going to go after a kid who will be agreeable to this.

"So we're not talking about rich kids. We're talking kids who have a motive to

"I'm going to sit down and explain to him.

I'm going to sit down and explain to min.
I'm going to be honest with him, in that I'll
tell him what we're doing is against the rules.
But I'm also going to say we can do it and
nobody ever has to know. Ever — if you
keep your mouth shut and don't brag to your
friends and sid.

"I'll tell him: "We're not going to get you an extravagant car, but we will get you transportation. Maybe it'll have leg room, if you're 6-8. We'll get you a nice [sound] system, so you'll enjoy the ride, but you're not going to have the car polished all the time and draw attention to yourself.

"'And don't go wearing a new leather coat

"If you take this offer, fine. If you don't, I

"I might scare 'em: 'You'll never play lif

you talk to the NCAA! Tell 'em this non-

sense: 'I can wreck your career.' But I would

show him how serious I was, emphasize that dissension could wreck the team.

to get you? I'd go in with specifics. Lay it out. And if the NCAA got me, I'd deny it to

"Rather than just say: "What would it take

want you to know it's going to be my word against yours [in an NCAA investigation].

And nobody's going to believe you.'

every day, even though you're going to have money in an account. You're going to have some security and your mom is going to have some security. Just do these things and low-

and draw attention to yourself.

ORTINA D'AMPEZZO, Italy Boris Strel of Yugoslavia upset Mahre of the United States scored his first World Cup vicy in a giant slalom ski race here

By Ken Denlinger

Washington Post Service
WASHINGTON — First, a disclaimer:

nis is not meant as assistance for college

sketball thieves. But, admittedly, it is a w hundred words on how to cheat your eakers off and escape punishment. This is from a National Collegiste Athletic

ssociation insider, a man who chases out-

ws, often without success. The NCAA surce felt frustrated not long ago, and I'm sing his frustration here because the UCLA

use probably has created some misimpres-ons about collegiate justice.

With the arrest and conviction last week

the most glamorous program in the recent story of college baskethall, many might ink the once nearly impotent NCAA now teches everyone it should. But probably its tte is about the same as real-world law en-

recement. If a nonsports criminal were wise ad dedicated enough, he surely could clude

Here is what the NCAA's 14 investigators re up against. Here is how a sophisticated

ollege baskethall cheater might operate:
"You don't bring in six guys a year," the
VCAA man said. "We're suspicious of that
sere, like we're suspicious of kids traveling a
ouple thousand miles to go to school. So
so build But you do it slowly.

'Come Through Me'

"If I was a coach, I'd know how guys here work. And they work hard, but in a way se're hound by our honesty. We don't fool wound with kids; we don't claim to be more

han we are. So I, as coach, would probably act as a lawyer, tell my kids: 'You don't say inything to anybody. You just don't. You hut up. You have them come through me.'

"We have an idea of who's doing what, out it doesn't mean we'll get 'em. We know what goes on, but proof is a different thing. If I were a coach, I could, in a sense, use the

nonesty of the workers here to my favor. I'm

"I'm not going to let my boosters go crazy. I'd get personally involved. If they're going to get anybody, they've got to get me, the

ust not going to let 'em prove it.

apture for quite a while.

on build. But you do it slowly.

solay. second to Mahre by six one-idredths of a second in the first 1, Strel beat the American by in the second to clock a win g total of 2:41.06. Mahre's total ; 2:41.33; Joél Gaspoz of Swit-land had a 2:41.43 third-place

'Like a Dream' krel, a 22-year-old student. sed impressively with a highly unical, twisting piste down a use that dropped 365 meters out 2,200 feet) and was flagged h 52 gates. This victory has en me a lot of confidence," he

1. "It went like a dream." 'ugoslav Bojan Krizaj tied for

AAF Eases Stand

in 'Trust Funds'

nateur Athletic Federation has

frened its stand on athletes re-

iving money through "trust

IAAF President Primo Nebiolo

id Monday that the IAAF could

egoize a trust fund that includ-

es and organizers "to help [ath-

es) with training and expenses,

id the rest when they tire....We can't ignore what ey lose in terms of their careers

d carnings when they are in-

The IAAF also reduced to 18

onths bans on U.S. discus rower Ben Plucknett and Austra-

th charged with having taken

sabolic steriods, but announced a

ctime han for Swedish sprinter

shot-putter Gael Mulhall,

ived in sports."

money from sponsors, indus-

— The International

₹OME

2:41.72. Primin Zurbriggen of Switzerland was sixth in 2:42.04. Swedish veteran Ingemar Stenmark turned in the second-fastest

heat of the second leg, but finished seventh, 1.48 seconds behind the winner. It was Stenmark's worst placing since 1977. "I don't know why I'm losing," said Stenmark after his fourth straight slalom setback, "for the same reason that I could never explain why I used to win all the time. Everyone is allowed to fail

sometimes. When I was at the top I always said that it was impossible to keep winning." Tuesday's was Mahre's second runner-up placing within 24 hours. His brother Steve beat him for top honors in a slalom here Monday. In his first six races this season,

half the points he needed to upset Stenmark for last year's World

GIANT SLALOM 1. Boris Strei. Yuc I. Boris Strei, Yugoskovic, 2:41.66
2. Phil Mohra, U.S.A. 2:47.31
3. Joel Gospot, Switzerland, 2:41.43
4. Marc Grandelli, Luxemboure, and Betriaul, Yugoskovic, 2:41.72
4. Primia Zerbrissen, Switzerland, 2:42.84
7. Inspersor Stramork, Sweden, 2:42.84
9. Ernst Riedelsperper, Austria, 2:42.76
10. Brunn Nockler, Italy, 2:42.77
11. Weitman Ortner, Austria, 2:41.94

10. Strune Nockler, Italy, 2:427
11. Weitram Oriner, Austria, 2:45,94
12. Odd Soerti, Norway, 2:44,25
13. Jectues Luethy, Switzerland, and Gerliosper, Austria, 2:44,27
15. Christian Oriolaski, Austria, 2:44,53
Werld Cup Standines
1. Phit Mahre, 135 points,
2. Stammert, 39

Phil Mahre has piled up more than

New York Times Service NEW YORK - The National Collegiate Athletic Association has won, at least for the time being, its effort to retain control over all reg-

football. Monday's victory was achieved when a tentative four-year, \$180million agreement between NBC Television and the College Football Association — comprising 61 schools with some of the nation's most powerful teams — fell through. Too few CFA colleges

were willing to sign with the net-work in violation of NCAA rules. efforts to televise regular-season games for the first time since 1964, and the NCAA went ahead with its plans to sign a \$263.5-million

ular-season telecasts of college

NBC was thus forced to end its contract with the two other net-works, ABC and CBS, for 1982-85, the same period that the NBC con-tract would have covered.

tor of the College Football Associ-ation, confirmed the development,

that "as of this date there is not sufficient inventory to implement the agreement." Said Goeff Mason, executive vice president of

The dispute over network TV rights to regular-season college games (the rights to postseason games are negotiated individually with the various bowls) was thus put to rest, although there remains

convention next month. That convention is expected to take up a cable-television football

ing in the past. The five-year-old CFA, originally formed to try to institute stricter recruiting rules and academic standards within the NCAA, be-

The squabbling intensified soon after the NCAA came to terms with CBS and ABC last July. NBC, which had lost out in an atternat to be the second network in the new two-network arrangement, now made the tentative agreement with the CFA, and the NCAA immediately made clear that any college going along with such a con-tract would violate the associa-

granting I-A members slightly contract

more say in TV negotiations, apparently numed most of the big football schools against the NBC Tyler's Running

Sparks Rams to

The Associated Press LOS ANGELES - Wendell Tyler ran for two touchdowns to lead Los Angeles to a 21-16 victory over Atlanta Monday night, dam-

pening the Falcons' National Football League playoff hopes. The Rams trailed, 16-14, until they put together an 80-yard march that resulted in Tyler's second touchdown run, a seven-yarder, with 7:17 left to play. The Falcons had a chance to pull out a victory but, with the ball at the Los Angeles 28, Rod Perry intercepted a Steve Bartkowski pass at the seven-yard line with 1:39 left.

Tyler's first TD came on a sev en-yard end run and produced a 7-7 tie early in the second quarter. The Rams took a 14-10 halftime lead on a three-yard TD burst by Mike Guman. The only Falcon touchdown came on a 2-yard run by Lynn Cain late in the opening

Atlanta must beat Cincinnati Sunday to have a shot at an NFC wild-card berth. Los Angeles was already out of the playoff picture.

Transactions

BASEBALL
American Leopue
CLEVELAND—Sent Dominic Buildager, electes; to the New York Mets to Complete a trade
that brought Ed Glynn, pricher, to the Indians.

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By Gordon S. White Jr.

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Dupud's (17), Victors (2), Resers (12), Rustsoldions (9); Shedden (2), Lee (10), Border (4), CAMPBELL CONFERENCE Division 12 7 9 127 % 35 12 9 3 136 124 37

NBC Sports: "Naturally we are disappointed."

the possibility that a related battle could flare at the NCAA's annual

which had done all such negotiat-

package The dispute broke out early last summer, after the NCAA had annonnced it would switch to a twonetwork policy and ask for considerably more money than the \$30 million a season ABC had been

paying for the last four years.
The big football powers wanted to gain control of these negotia-tions, and they maintained that the televising of a school's games was a property right belonging solely to the school. This assertion came as a jolt to the NCAA's television committee, which represented both big and small football colleges and

came the vehicle for the big powers to fight for control of the telecasts.

tion's rules and be subject to possi-ble suspension or expulsion.

But the NCAA appeared most

cutback had the effect of giving the 61 CFA schools a clear majority in the I-A grouping.

The cutback, and the NCAA's

21-16 Triumph

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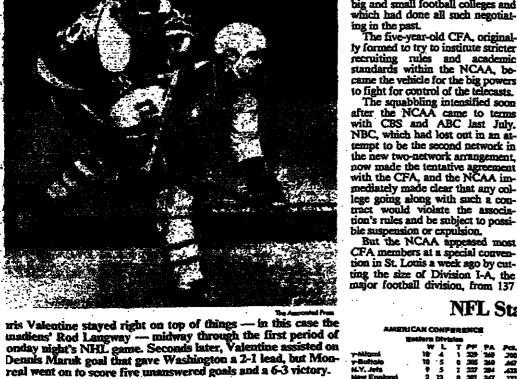
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Observer

Marathon Spending

By Russell Baker

NEW YORK — "Let's go Christmas shopping," said the voice on the phone. "Who's this?" "Mobil."

I hadn't heard from Mobil for a long time. In the old days I'd known him as Mobil Clinkscales and everybody called him Mobie,

but then he went into the business of making America great and changed his last name to Oil, and I'd quit thinking of him as my old pal Mobie Člinkscales and started thinking of him

as something inhuman. This was

probably because the kids always referred to him as "Big Oil." Anyhow it was flattering to be invited to go shopping with Mobil. I picked him up at his place. "Got

your credit cards?" I asked. "I prefer to use cash. That way you don't have to wait at the counter while the sales clerk checks with the police to see whether you're using a stolen credit card." I noticed he had put on several hundred pounds. "Now I see why they call you 'Big Oil,' Mobie.'

This weight isn't me," he said. "Mostly it's my cash." He patted his cash-lined ciothes nervously. "Do you think five bil-lion is enough?" he asked.

Why don't you take six billion just to be on the safe side? You might see a nice South American republic that would look cute in your Christmas stocking."

And off we went to the department store. Walk in, and of course there's the perfume counter right inside the door as always. Spotting Mobie, the sales clerks naturally abandoned the other customers. *Can we help you, Mr. Oil?"

You sure can, ladies. I've got six billion simoleons and they're burning a hole in my pocket, my suit lining, my socks and my shoes. And while we're at it, lets drop the 'Mr. Oil.' Mobie's my name and buying's my game. Which way to the petroleum notions counter?"

The manager arrived wagging his finger naughty-naughty style and smiling "You devil, you," he said. "You know very well the courts warned us months ago not

to sell you Conoco. Don't try to tempt us again. But we have some

very nice perfumes." Mobie became grave. The Unit-ed States, he told the manager, confronted terrible problems. It had lost its way. Its faith in free enterprise was failing. What was the country coming to when a man

had to suffer the itching caused by two billion bucks sewn in his undershirt because they wouldn't let him buy Conoco? "I despair for the future." the

manager said.
"What?" I cried. "You despair when America has men like Mobil Clinkscales at the corporate reins? Shame!

Mobie placed an arm around me. "Old friend," he said, "for-tunately America still has a few like you who understand. I want to do something for you."
He gave me the jacket and shirt

off his back. "There's three billion bucks sewed into these garments," he said. "Nip up to the petroleum notions counter and buy me the Marathon Oil Co."

The manager chased me up the escalator, raced ahead and put a "Not For Sale" sign on Marathon Oil. "United States Steel phoned this morning and asked us to hold Marathon Oil," he said.

Mobie laughed when I told him. In that case, he said, he'd just buy U.S. Steel. The manager had another suggestion. We have a nice assortment of tax credits for sale," he said. "May I show you some?"

He produced several corpora-tions with big losses on their books. Because of their losses they were entitled to big write-offs, but since they didn't have any profits they had no taxes to write off.

This Christmas, thanks to President Reagan's new tax code, a fellow like Mobil could buy these tax credits from loser outfits and subtract them from his own tax hill.

"That means the Treasury will collect a lot less money from peo-ple like you, Mobie. I said. To make up for it, they'll have to squeeze more blood out of people

"You were always a regular guy," he said. "Now go see Santa Claus while I look at some French perfume."

As the escalator took me up, he was angrily telling the manager that if they refused to sell him France he'd buy Europe.

The Shar-Pei with Socks Around the nocks and hippo neur, Some Consider It the Homeliest Dog in the World

By Kay Powers

A USTIN, Texas — Tell leff Stark his dogs are the ugliest dogs you have ever seen and he will grin and say, "I know." Stark, an enterprising 17-year-old high school senior, is into raising shar-peis, the Chinese fighting dogs that may be the homeliest canines in the And just how ugly is a shar-pei?

"Well the head is supposed to be like a hippopotamus, with a big 'meat mouth,' deep-set eyes and a scowling expression that comes from lots of wrinkles," says breeder JoAnn Websier of Round Rock, from whom Stark purchased his first shar-pei last June.

Breed standards, she says, call for elite shar-peis to have "socks around the hocks," meaning deep folds of skin falling around their ankles, hippo heads with small, forward-folding ears and a dewlap (sagging skin under the throat) that would be a dowager's despair. Their coats look soft and velvety, but are so rough to the touch they feel like sandpaper. "That's how the breed gets its name — shar-pei means 'sand skin dog' in Chinese," she explains. "And since they are bred for fighting, the harsher the coat, the better, since those bristles burn the mouth of the opponent."

Veterinarian Reactions

Stark's shar-peis are so wrinkled, he can pick one up by the neck and the dog droops way down in its funny sack of skin. Veterinarians have the funniest reaction when they first see one," Stark says. "They are just so sure the dog has something wrong with it or is all dehydrated or something, they can't believe they're looking at a normal dog." And when a veterinarian gives a shar-pei a shot for the first time, Stark says with a laugh, "he sticks the needle right through the fold of skin, he can't find the place the needle is supposed to go in all that skin."

Stark hankered to see a shar-pei after he read about the breed in the "Guinness Book of World Records," When Webster, a newcomer to central Texas, advertised some pups for sale in June, he called her and asked to

see them.

And, although he burst out laughing when he saw them. "I wanted one real bad, I knew I had to have one," he recalls. Now, with four females, a male and five funny little 6week-old puppies, Stark has almost as many shar-peis as there were in all of China just 10 years ago when the breed was almost extinct.

At one time, there were probably 20,000 shar-peis in China, where the breed dates back to the Han dynasty, Webster says. The tough, sturdy little dogs, which generally weigh from 40 to 55 pounds, were greatly admired by the Chinese for their fighting ability and were used to hunt wild boar and keep predators from livestock. When Mao Tse-tung came to power, how-

ever, the shar-peis were taxed as luxuries, Webster says, "and people who couldn't af-



With 'Socks Around the Hocks' and Hippo Head,

A pair of shar-peis, who get their name from their sandpaper-like skin.

ford to pay the taxes on their dogs began eating them."

In 1971, with perhaps only a dozen of the dogs left, a Hong Kong breeder put a plea in Dogs magazine asking Americans to help him save the breed from extinction. Although importing the dogs and puppies proved expensive and difficult, Americans were successful in bringing several out of China and the first litter of shar-peis was born in the United States in 1973.

Now, although the population of shar-peis is becoming well established in the United States, the dogs still command a handsome price, with good quality puppies selling for \$1,000 to \$2,000, and adult dogs even more. With any luck, Stark is confident he will be able to pay his way through the University of Texas, or perhaps Texas A&M's College of

Veterinary Medicine, with his p. ...s.

A shar-pei in a fight has a distinct advantage over his opponent, because he can turn clear around in his skin, Stark says, picking up Gilligan, a rambunctious youngster not quite a year old, to demonstrate. As a sharpei matures, its tongue and mouth get black, very much like those of the chow, to which it is closely related. "Drive around with a car full of shar-peis and you'll attract attention anywhere you go," Webster says. "People, stop and stare, and pull up next to you and ask what kind of animals you have. They just can't believe they're dogs."

Webster, who registered her Fingertail Quizzical Expression

you to get it," she says.

Older dogs may outgrow some of their wrinkles, but good specimens retain the ridges of skin around their faces and necks and across their backs. Good specimens also retain the quizzical expression that endears them to shar-pei admirers.

Kennel in 1978, says the dogs are natural

show-offs. They love attention, they crave it, as a matter of fact, and they will entertain

litter, and a newborn pup weighs about a pound. They are so wrinkled they gave Jeff

Stark the idea for his kennel name - X S

Wrinkles. When the pups are old enough to

be opening their eyes, the deep folds of skin must be surgically tied back or the pups will

not realize they are supposed to see, and grow up blind, Stark says.

Four to seven shar-peis make up a typical

Jeff's mother, Barbara Stark, nominates Elsie as the "ugliest dog in the world" and she may be right. Elsie, a rarity because she grew up without outgrowing her wrinkles, has mottled pink-and-fawn skin, a piggish expression on her face and enormous dewlaps of skin around her neck that can be stretched out like Dumbo's elephant ears. The skin on Elsie's tummy is growing somewhat taut, since she is due to have a litter soon. But the skin on her legs sags and bags around her ankles for all the world like too-big pantyhose on a skinny little old lady.

PEOPLE: Of Dinosaur-Like Animal Sightings Are Reported

A California couple, finishing six enhansting weeks at a swampy jungle lake, say they have seen and possibly photographed a dinosaur-like creature similar to one de-scribed in native tales for centuries. Herman and Kin Regusters of South Pasadena, in a cable to John Sack in Los Angeles, said they, cameraman Darby Switzer and five African officials, made three sightings of the mokele-inbembe a beast described by natives for at least 200 years and thought by some to be a survivor of a dinosaur species believed extinct for 60 million years. Regusters, a 47-year-old consulting engineer, and his wife flew to an airstrip 90 miles from Lake Tele, 500 miles inland, then after a 50-mile journey by dugout canoe and a 40-mile hike through swampy terrain, they reached the lake on Oct. 27. In the cable, Sack said, Regusters described the creature as "dark brownish in color, skin appeared slick and smooth, long neck, small head, snakelike." Regusters said the animal was "not identifiable to native hunters, Con-golese forest rangers or us." Sack said that Regusters reported that on a later sighting, "Possible photo taken, [but] severely handicapped by marginal light conditions. He said the expedition did not have a special camera capable of photography in the dark. In none of the sightings did the animal fully emerge, so its lower body was not vis-ible, Regusters said. Another dinosaur-hunting expedition, headed by University of Chicago biologist Roy Mackel, recently returned from the same general area with reports of finding huge footprints.

"Atlantic City" edged out War-ren Beatty's "Reds" for top honors in this year's awards by the Los Angeles Film Critics Association. "Atlantic City" was named Best Picture of 1981 and also picked up a best actor award for Burt Lancaster, who played an aging gangster, and best screenplay award for John Guare. "Reds" won three awards — for Beatty as best director, Maureen Stapleton as best supporting actress and for best cinematography. Other awards went to Meryl Streep as best ac-tress in "The French Lieutenant's Woman," to Sir John Gielgud as best supporting actor for his por-trayal of a butler in "Arthur," to Randy Newman for the score of "Ragtime" and to the Brazilian "Pixote" as the year's best foreign film. . . Burt Reynolds, honored Sunday by the Variety Clubs Inter-

national as their min of the year, was voted No. I box-office attraction in the United States in the tion in the United States in the 50th annual Quigley Publications poll of motion picture exhibitors across the country. For the fourth consecutive year the dashing, must achioed Reynolds has topped all other movie stars in his ability it bring parrons to the box office. Runner-up was Chat Eastwood who has appeared in the list for 14 years. The late John Wayne had years. The late John Wayne had more staying power than any star.
He holds the lead with 25 appearances on the list from 1949 to Eastwood in this year's poll were Dudley Moore, Dully Parton, Jane Fonda, Harrison Ford, Alan Alda, Bo Derek, Goldie Hawn and Bill Murray. Murray.

dent Anwar Sadat's favorite rest , houses, overlooking the Thehouses, overlooking the Giza pyramids, was demolished on the ormalistic ders of his successor. President Hosni Mubarak. Buildozers razed the house and numerous other chalets dorting the desert plateau. chalets dotting the desert pulleau.

Archaeologists had suggested that the sewage system for the chalets may have caused a recent crumbling of the brick foundations of the Sphinx, below the pyramids. Many of the buildings were erected illegally and Mubarak instructed that the presidential rest house be demolished to show there was no favorition to the plant to clean no favoritism in the plan to clean up the platean. The one-story presidential house was used by Sadat for meetings with former U.S. presidents Richard M. Nixon and many Carter and other international leaders.

President Reagan and Mother Teresa of Calcutta have been picked as the most admired man and woman in the annual readership poll of Good Housekeeping magazine, the publication says.

Quote - Whether she worked full time or gave up her career to be a housewife, actress and dancer. Ann Miller found marriage a los-ing proposition. As she told "Hour Magazine" talk show host Pat Mitchell: "If I was married and . worked, I was too tired to lavish: attention on my husband and if I married and gave up my career, then he'd get bored with me because I was only a housewife and not the movie star he married. I just couldn't win."

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